



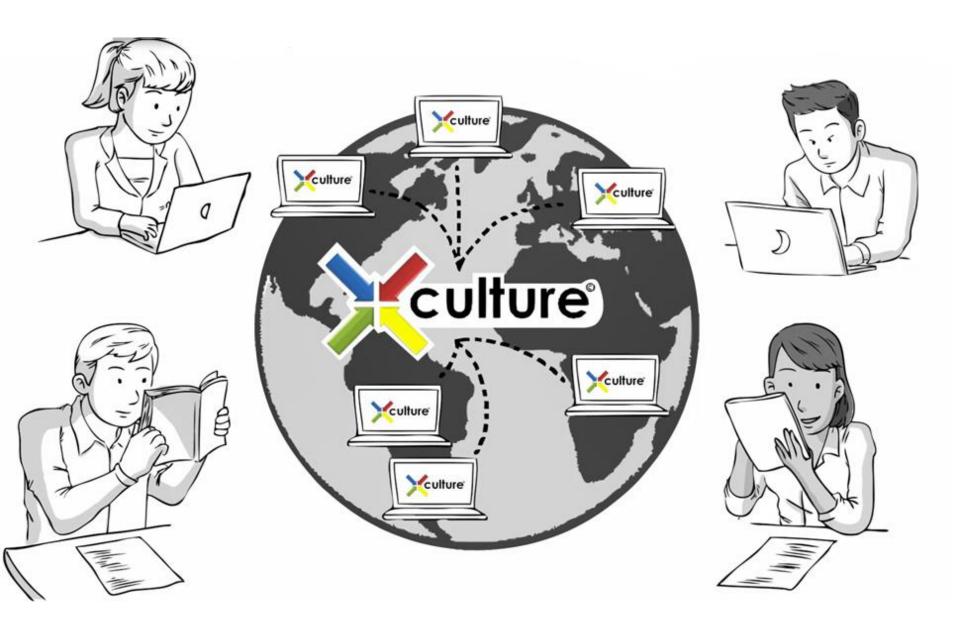


Every semester:

- 4,000 students
- 120 universities
- 40 countries
- 6 continents











Challenge

- 1. Competition analysis
- 2. Most promising new market
- 3. Entry mode and distribution
- 4. Pricing
- 5. Marketing
- 6. HR
- 7. Logistics







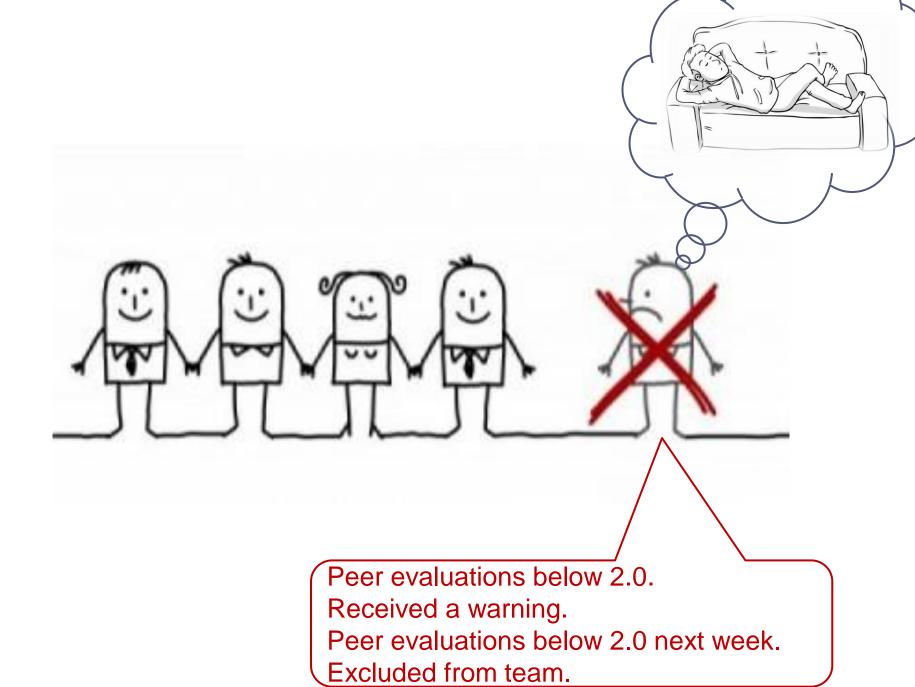
Your Grade

X-Culture = 30% of the course grade

- 30% weekly surveys
 - 3% each
- 40% peer evaluations
 - Effort, intellectual contribution, leadership, friendliness, work done
- 30% report quality
 - Executive summary, economic viability, formatting, plagiarism



NOT A TEST.





Submit your file here.

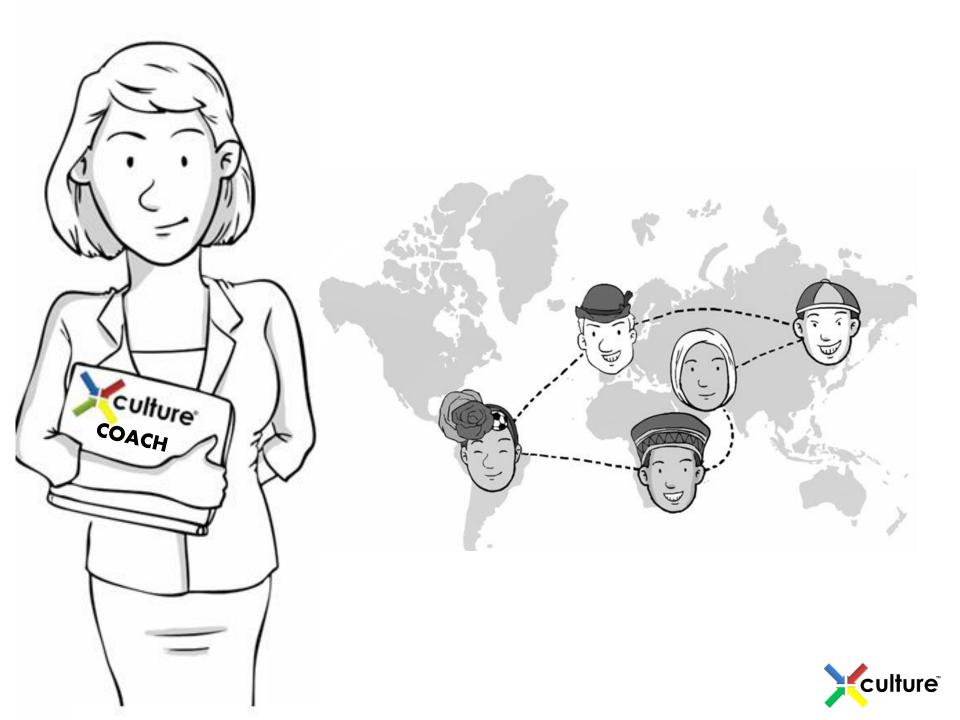
Your similarity report will be ready in a few hours.

If more than 20% of your report has been copied and pasted and not properly referenced, it's bad.



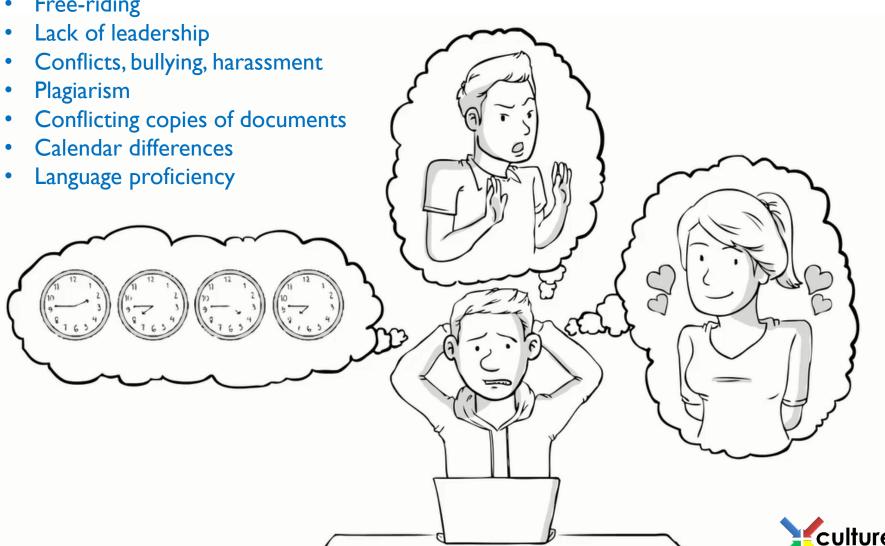






Will be overwhelming at times

- Time zones
- Email overload
- Free-riding





NEXT STEPS:

- 1. Review project materials
- 2. Take Readiness Test
- 3. Contact team
- > Follow the Challenge Instructions

