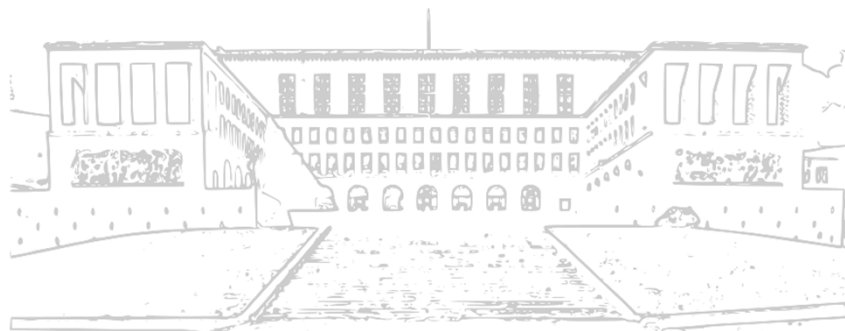


## FINANCIAL MARKETS AND INSTITUTIONS

### INTEREST RATES

A.Y. 2017/2018

Prof. Alberto Dreassi – [adreassi@units.it](mailto:adreassi@units.it)



### AGENDA

- Measures
- Real and nominal IR
- IR and returns
- Demand/supply and liquidity preference
- Models of asset pricing
- Risk and IR
- Term structure

## MEASURES OF IR

Types of credit market instruments:

- Simple/balloon loan: principal is repaid entirely at maturity with interests
- Fixed-payment (fully amortised) loan: repayment occurs periodically and represents interests and a portion of principal
- Coupon bond: repayments of interests occur periodically, whereas principal (face/par/nominal value) is repaid entirely at maturity
- Discount (zero-coupon) bond: no coupons are paid, therefore the present (purchase) value is under its face value, that is repaid entirely at maturity

Variations exist (f.i. variable IR, adjustable maturities, different amortisation plans, etc.)



3

## MEASURES OF IR

*How to compare different bond instruments quickly and easily?*

Yield to maturity (or internal rate of return, or effective interest rate):

- the IR that balances the PV of future cash-flows with its current value
- For simple loans, YTM equals the simple interest rate

- For ZC bonds:

$$i_{YTM} = \sqrt[n]{\frac{NV}{CV}} - 1$$

- For fixed-payment loans and coupon bonds, calculation is more complex (usually solved through *goal-seek* and similar spreadsheet functions):

$$CV_{FP} = \sum_{t=1}^n \frac{FP}{(1 + i_{YTM})^t}$$

$$CV_{CB} = \sum_{t=1}^n \frac{C}{(1 + i_{YTM})^t} + \frac{NV}{(1 + i_{YTM})^n}$$

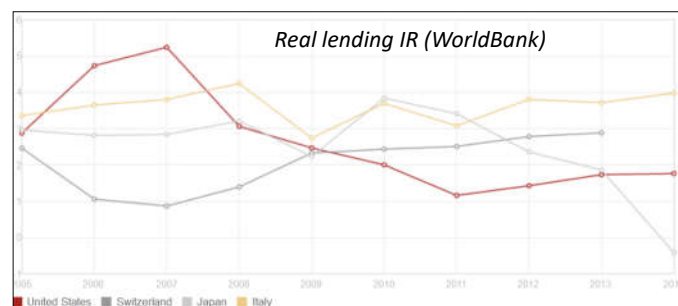
- Note that the greater the YTM, the smaller the current value, meaning that increases in IR reduce the value of a debt instrument

4

## MEASURES OF IR

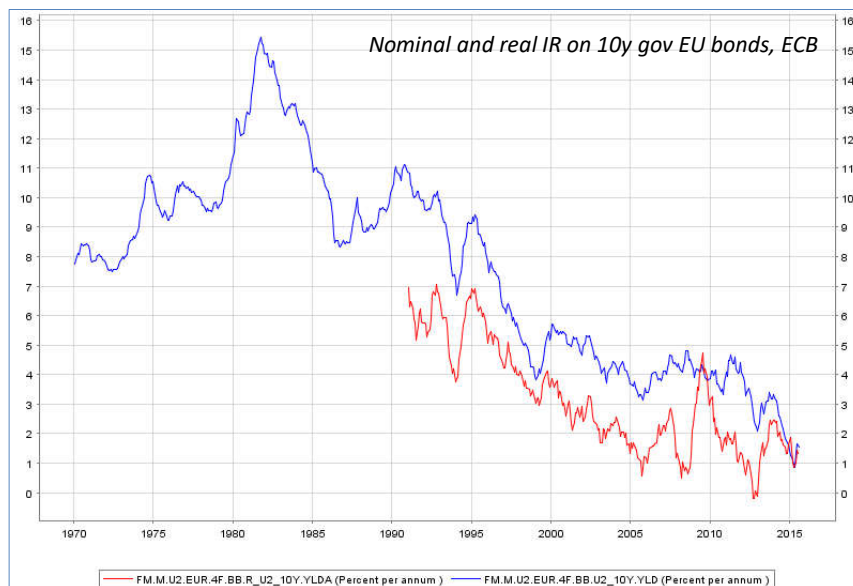
*But as any simple tool, the YTM has its limitations*

- You need to keep the instrument until maturity
- Coupons are reinvested at the same IR
- It is a nominal measure... but inflation is known when it's too late
- Ex-ante real IR are adjusted by expected inflation  $i = i_r + \pi^e + i_r \cdot \pi^e$
- Ex-post real IR can actually measure performance... when it's over
- But also taxes should be considered to know the net performance (effective real IR)



5

## MEASURES OF IR



6

## NEGATIVE IR???

- Pay to lend?
  - Central banks: ECB -0.2% on deposits in 9/2014 (but also DEN, SWE, CH)
  - Governments: DE from -0.4% to 0 for 1m-8y bonds (but also NED, SWE, DEN, CH, AUT), with FIN and DE issuing bonds with negative IR from inception on 2/2015
  - Corporations: Nestlé for its 4y € bonds in 2/2015, f.i.
- Should be good if you are a borrower?
  - Maybe, unless people keep money at home
  - Maybe, unless this shrinks profitability of commercial banks
  - Maybe, until this triggers a currency war
- Does it make any sense?
  - Real IR mostly do, considering deflation
  - Storing money, building wealth reserves, accessing settlement services: all cost
  - A number of bonds give access to CB lending, increasing their demand
  - Taxation applies on nominal interest rates



7

## IR AND RETURNS

- Rate of return: payments to the owner of a security plus the change in its value as a fraction of its purchase price
- IR and RoR are related but usually differ because of capital gains:
 
$$RoR = \frac{C + P_{t+1} - P_t}{P_t} = \frac{C}{P_t} + \frac{P_{t+1} - P_t}{P_t} = i_c + g$$
- If holding period equals time to maturity, return equals yield to maturity only for ZCs: reinvestment risk
- The bigger the time to maturity, the bigger the effect on capital gains due to changes in IR: longer term bonds are more volatile (interest-rate risk)
- Increasing IR produces capital losses, decreasing IR produces gains
- Despite capital gains and losses are unrealised, they represent missed opportunities to earn greater rates of return (opportunity cost)
- If holding period is longer than time to maturity, this is another source for reinvestment risk (uncertainty over future IR)



8

## IR AND RETURNS

*So, how can we compare bonds with different maturities, coupons and prices?*

A simple way is to use the duration (effective maturity)

- It's the weighed average lifetime of a debt instruments' cashflows
- For ZCs equal to the time to maturity
- Other instruments are seen as a portfolio of ZCs, weighted by their proportion over the portfolio (a useful additive property)

$$DUR = \frac{\sum_{t=1}^n \frac{CF_t}{(1+i)^t} \cdot t}{\sum_{t=1}^n \frac{CF_t}{(1+i)^t}}$$

- Longer terms and smaller coupons mean bigger duration
- Increases in interest rates decrease duration
- For small changes in IR, duration is a good proxy of interest rate risk

$$\% \Delta P = \frac{(P_{t+1} - P_t)}{P_t} = -DUR \cdot \frac{\Delta i}{(1+i)}$$

9

## DEMAND AND SUPPLY FRAMEWORK

Reasons for changes in interest rates:

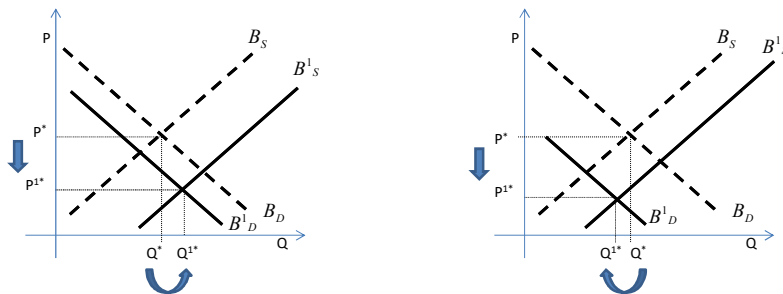
- Bonds' demand:
  - (+) Wealth owned by an individual
  - (+) Expected return relative to other assets
  - (-) Expected future interest rates
  - (-) Expected future inflation
  - (-) Risk (uncertainty in return) relative to other assets
  - (+) Liquidity (how quickly and cheaply turned into cash) relative to other assets
- Bonds' supply:
  - (+) Profitability of investments made with loan proceedings
  - (+) Expected inflation, leading to cheaper borrowing
  - (+) Government deficits, leading to greater issues of public debt

10

## DEMAND AND SUPPLY FRAMEWORK

### Changes in IR due to inflation:

- An increase in expected inflation affects simultaneously demand (decrease of expected return) and supply (cheaper borrowing)
- IR will increase (prices fall)
- Effect on quantity is not readily predictable

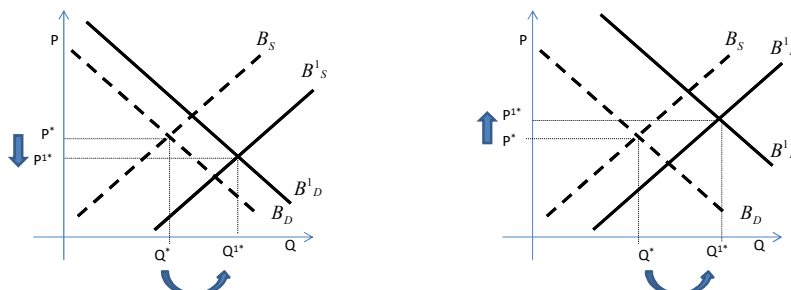


11

## DEMAND AND SUPPLY FRAMEWORK

### Changes in IR due to business cycles:

- An economic expansion affects simultaneously demand (increase of wealth) and supply (greater expected returns on investments)
- Quantity will increase
- IR can increase or decrease (usually, increase – and decrease during recessions)



12

## DEMAND AND SUPPLY FRAMEWORK

US interbank rates and economic cycles, FRED



13

## LIQUIDITY PREFERENCE FRAMEWORK

- Adds to the general model by focusing on bonds and money
- Assumptions:
  - Only risky bonds with return  $i$  and safe but costly money (opportunity cost) exist to store wealth
  - Money supply is fixed by the CB
- The bigger  $i$ , the smaller the quantity of money demanded because of its opportunity cost
- Demand for money changes:
  - (+) because of changes in income, meaning more wealth and more frequent uses of money
  - (+) because of changes in inflation, since people care of wealth in real terms
- Supply of money changes (+) when CB changes its quantity
- When income or inflation rise, IR rise



14

## LIQUIDITY PREFERENCE FRAMEWORK

When CBs increase the money supply, IR should decline, but evidence is mixed:

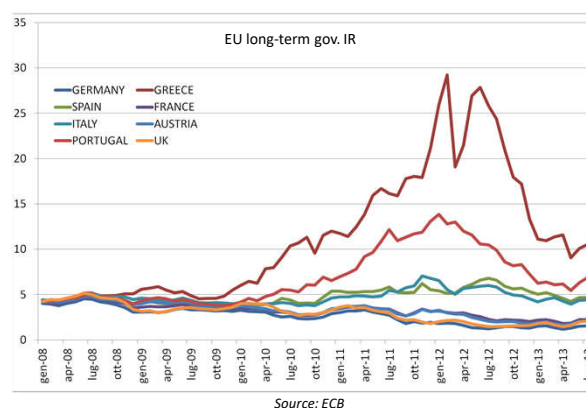
- Immediate **liquidity effect** reducing IR
- Economic stimulus: more income (**income effect**) and IR, but it takes time to have effects (wages, investments, ...)
- More inflation (**price-level effect**) and IR, but it takes time to adjust prices of goods and services
- More expected inflation (**expected-inflation effect**) and IR, with speed of effects depending on people's speed of adjusting expectations
- Result:
  - If the liquidity effect is dominant, sharp reduction in IR, then recovery up to a smaller final value
  - If the liquidity effect is insufficient, sharp reduction in IR, then recovery up to a higher final value
  - If the liquidity effect is marginal, people adapt their expectations on inflation and the reduction in IR does not take place, and final IR are higher immediately

15

## RISK AND IR

IR differ also for bonds with equal duration because of default risk:

- government bonds were considered risk-free, yet only few of them now are really like that
- the higher the risk the bigger the risk premium (spread)
- specialised firms (rating agencies) provide judgment over borrowers' default-risk (investment grade VS junk/high yield bonds)
- IR differ also for liquidity risk (adding to the risk premium)
- Finally, some bonds have tax incentives (municipal bonds, Italy's gov., ...)



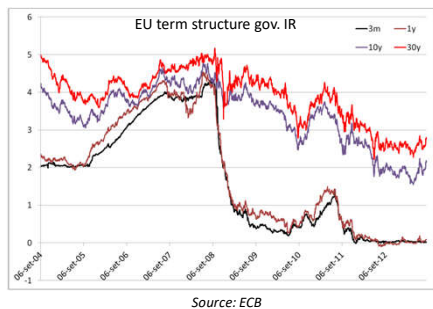
16



## TERM STRUCTURE OF IR

IR differ also based on bonds' maturity:

- Differences in IR can be plotted at different maturities to derive the term structure of IR (yield curve)
- Usually yield curves are upward-sloping, meaning that longer maturities are charged with higher IR
- Flat or even downward-sloping or inverted yield curves are rare



- Different maturities move similarly
- When short-term IR are high, inversion is more likely
- Inverted yield curves seem to anticipate recessions ('81, '91, 2000, '07), steep upward curves are associated with economic booms

17

## TERM STRUCTURE OF IR

Three theories for explaining the term structure of IR:

### Expectations theory

- If bonds at different maturities are perfect substitutes, their expected return must be equal
- $(1 + i_{n,0})^n = (1 + i_{1,0})(1 + i_{1,1}^e) \cdot \dots \cdot (1 + i_{1,n-1}^e) \rightarrow i_{n,0} \approx \frac{i_{1,0} + i_{1,1}^e + \dots + i_{1,n-1}^e}{n}$
- Predicts flat curves, whereas instead are usually upward-sloping

### Market segmentation theory

- Bonds at different maturities are not substitutes and each has a specific market, as well as each investor has a preferred maturity
- Together with interest-rate risk aversion, explains why longer investments require a risk premium
- Does not explain why IR move together along time
- Does not explain why with high short-term IR inversion is more likely

18

## TERM STRUCTURE OF IR

### Liquidity premium theory

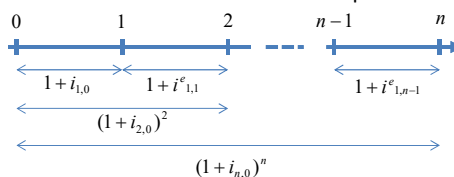
- Combines the other two in a comprehensive way
- Adds to expectations theory a liquidity premium for longer term bonds that is subject to market (demand, supply) conditions for that segment
- Bonds are substitutes as long as investors' preferences are compensated with a term (liquidity) premium that is always positive and grows as maturity gets longer
- $$i_{n,0} \approx \frac{i_{1,0} + i_{1,1}^e + \dots + i_{1,n-1}^e}{n} + l_{n,0}$$
- Explains inverted term structures: when future expectations on short-term IR are of a wide fall, so that their average is not balanced even by a positive liquidity premium (more likely when short-term rates are high)
- Support empirical evidence that:
  - Term structure is a predictor of business cycles and inflation
  - Term structure is less reliable for intermediate movements

19

## TERM STRUCTURE OF IR

### Forward and spot rates:

- Term structures allow to measure expected IR



- Expected future IR are forward rates, in contrast to spot rates
- Knowing spot IR we can derive market expectations

F.i.:  $i_{1,1}^e = \frac{(1 + i_{2,0})^2}{1 + i_{1,0}} - 1$       or, generalising:  $i_{1,k}^e = \frac{(1 + i_{k+1,0})^{k+1}}{(1 + i_{k,0})^k} - 1$

- Including liquidity premiums:

$$i_{1,k}^e = \frac{(1 + i_{k+1,0} - l_{k+1,0})^{k+1}}{(1 + i_{k,0} - l_{k,0})^k} - 1$$

20

## EXAMPLES

1. A selling agent needs a car for his/her job. It is worth 20,000 € today and will allow to earn 15,000 € every year for three years. A three-year loan to buy the car is available at 50% annual interest rate, paid in fixed installments:

-Is it worth it?

-Is the charged IR 'ethical'?

a) Loan's installment:  $R = 20,000 \cdot \alpha_{3-50\%} = 14,210.53$

b) Financial and economic plan:

	0	1	2	3
Inflow		15,000.00	15,000.00	15,000.00
Outflow		-14,210.53	-14,210.53	-14,210.53
Net flow		789.47	789.47	789.47
Loan	20,000.00	15,789.47	9,473.68	0.00
Earnings		15,000.00	15,000.00	15,000.00
Interests		-6,000.00	-4,736.84	-2,842.11
Profit/loss		9,000.00	10,263.16	12,157.89

21

## EXAMPLES

2. What is the present value of:

a) zero-coupon bond due in 3y for 2,000 with a YTM of 5%

b) bond due in 5y for 3,000 with an annual coupon of 3% and a YTM of 6%

c) perpetuity of 100 with YTM of 8%

$$a) \quad PV = \frac{2,000}{(1 + 5\%)^3} = 1,727.68$$

$$b) \quad PV = \sum_{t=1}^5 \frac{90}{(1.06)^t} + \frac{3,000}{(1.06)^5} = 2,620.89$$

$$c) \quad PV = \frac{100}{8\%} = 1,250$$

22

## EXAMPLES

3. What is the price effect on the following bonds of market IR increasing from 4% to 4.25%?

- a) zero-coupon bond due in 3y for 2,000 with a YTM of 5%
- b) bond due in 5y for 3,000 with an annual coupon of 3% and a YTM of 6%
- c) a portfolio made of 40% of the bond sub-a) and 60% of the bond sub-b)
- d) what if IR drop from 4% to 3% on all three alternatives?

a)  $DUR = 3$      $\% \Delta P \approx -3 \cdot \frac{0.25\%}{1 + 4\%} = -0.72\%$

b)  $DUR = \left( \sum_{t=1}^5 t \cdot \frac{90}{1.04^t} + 5 \cdot \frac{3,000}{1.04^5} \right) / \left( \sum_{t=1}^5 \frac{90}{1.04^t} + \frac{3,000}{1.04^5} \right) = 4.71$      $\% \Delta P \approx -4.71 \cdot \frac{0.25\%}{1 + 4\%} = -1.13\%$

c)  $DUR = 3 \cdot 40\% + 4.71 \cdot 60\% = 4.03$      $\% \Delta P \approx -4.03 \cdot \frac{0.25\%}{1 + 4\%} = -0.97\%$

d)  $\% \Delta P_1 \approx -3 \cdot \frac{-1\%}{1 + 4\%} = 2.88\%$      $\% \Delta P_2 \approx -4.71 \cdot \frac{-1\%}{1 + 4\%} = 4.53\%$      $\% \Delta P_3 \approx -4.03 \cdot \frac{-1\%}{1 + 4\%} = 3.87\%$

23

## EXAMPLES

4. Extract from The Economist, 29<sup>th</sup> June 2013

*"[...] Bankers in the rich world have moaned incessantly [...] about how low interest rates are squeezing [their profits]. Now [...] long-term interest rates have risen [...] and changes in short-term rates seem closer than they once did [...]. Rising rates may restore banks' profitability but too sudden an increase may damage their health."*

Why?

*"[...] The immediate threat to banks is a fall in the market value of assets that banks hold. [...] A hypothetical three-percentage-point increase in yields across all bond maturities could result in losses to all holders of government bonds equivalent to 15-35% of GDP in countries such as France, Italy, Japan and Britain."*

Is that all?

*"But simply looking at holdings of government bonds probably understates the risk [...] since they hold many other fixed-income assets that would also fall in value."*

Is there anything else?

*"[...] A third risk to banks from higher rates is that more of their customers will struggle to repay their loans."*

So?

*"[...] keeping rates low for long is dangerous. So is letting them rise too quickly."*

24

## EXAMPLES

5. On 2<sup>nd</sup> October 2013, the following spot interest rates on AAA Euro-area government bonds were recorded (by maturity):

M	1y	2y	3y	4y	5y	6y	7y	8y	9y	10y
IR_spot	0.06%	0.22%	0.44%	0.69%	0.96%	1.22%	1.47%	1.70%	1.90%	2.09%

- a) What are the expected one-year IRs?  
 b) What would be the expected IR on a three and five years bond issued in 1, 2 and 3 years from now?

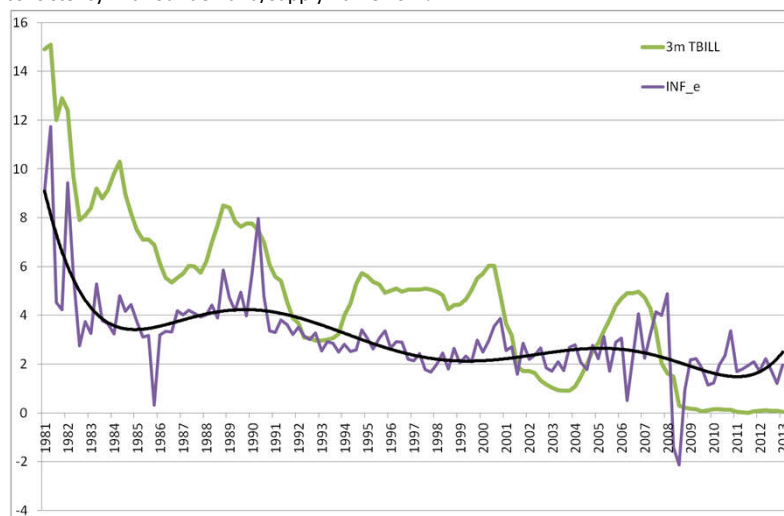
M	1y	2y	3y	4y	5y	6y	7y	8y	9y	10y
IRspot_t	0.06%	0.22%	0.44%	0.69%	0.96%	1.22%	1.47%	1.70%	1.90%	2.09%
IRfwd_1		0.38%	0.88%	1.44%	2.05%	2.53%	2.98%	3.32%	3.51%	3.82%

	1y	2y	3y
3y bond	0.90%	1.46%	2.01%
5y bond	1.46%	1.98%	2.47%

25

## EXAMPLES

6. The following graph compares US 3-months TBILL rates with expectations on inflation. Is there consistency with our demand/supply framework?



26

## EXAMPLES

7. The following graph compares US 3-months TBILL rates with expectations on GDP growth. Is there consistency with our demand/supply framework?

