### **Expected utility and mixed strategies**

In order to evaluated a player's strategy against a strategy profile played by others we need to compute its expected value.

For example for player *i*, the expected utility of strategy  $p_i$  against the others' strategies  $p_{-i}$  is denoted by  $u_i(p_i, p_{-i})$  or  $E_i(p_i|p_{-i})$ 

Example:

|             |   | Player 2 |     |     |
|-------------|---|----------|-----|-----|
|             |   | L        | С   | R   |
| 0.4         | Т | 2(1)     | 2,2 | 5,0 |
| Player 10.3 | Y | 32       | 5,3 | 3,1 |
| 0.2         | Ζ | 43       | 1,1 | 2,2 |
| 0.1         | В | 14       | 0,1 | 4,4 |

We compute the expected value of  $p_2 = (1, 0, 0)$  (the pure strategy L) against the player 1's strategy  $p_1 = (0.4, 0.3, 0.2, 0.1)$ 

$$E_2(p_2|p_1) = 1 \cdot 0.4 + 2 \cdot 0.3 + 3 \cdot 0.2 + 4 \cdot 0.1 = 2$$

#### Example:

|          |   | Player 2 |     |     |
|----------|---|----------|-----|-----|
|          |   | L        | С   | R   |
|          | Т | 2,1      | 2,2 | 5,3 |
| Player 1 | Y | 3,2      | 5,3 | 3,1 |
|          | Ζ | 4,3      | 1,1 | 2,2 |
|          | В | 1,4      | 0,1 | 4,5 |

We compute the expected value of  $p_2 = (0.6, 0, 0.4)$  (a mixed strategy L) against the player 1's strategy  $p_1 = (0.3, 0, 0, 0.7)$ 

|          |     | Player 2  |     |     |
|----------|-----|-----------|-----|-----|
|          |     | 0.6 0 0.4 |     |     |
|          | 0.3 | 2,1       | 2,2 | 5,3 |
| Player 1 | 0   | 3,2       | 5,3 | 3,1 |
|          | 0   | 4,3       | 1,1 | 2,2 |
|          | 0.7 | 1,4       | 0,1 | 4,5 |

 $E(p_2|p_1) = 1 \cdot 0.6 \cdot 0.3 + 3 \cdot 0.4 \cdot 0.3 + 4 \cdot 0.6 \cdot 0.7 + 5 \cdot 0.4 \cdot 0.7$ 

Sometime, when we take the expectation of a pure strategy, inside the parenthesis we write the name of the pure strategy.

For example in the game

|          |   | Player 2 |     |     |
|----------|---|----------|-----|-----|
|          |   | L        | С   | R   |
|          | Т | 2,1      | 2,2 | 5,3 |
| Player 1 | Y | 3,2      | 5,3 | 3,1 |
|          | Z | 4,3      | 1,1 | 2,2 |
|          | В | 1,4      | 0,1 | 4,5 |

the expected value of  $p_2 = (0, 1, 0)$ , i.e. the pure strategy C, can be denoted by either  $E_2(p_2|p_1)$  or  $E_2(C|p_1)$ .

Finally if it is not ambiguous we omit the strategy of the opponent(s), e.g. in the above example we write  $E_2(C)$ 

|          |   | Player 2 |     |     |
|----------|---|----------|-----|-----|
|          |   | L        | С   | R   |
|          | Т | 2,1      | 2,2 | 5,3 |
| Player 1 | Y | 2,2      | 4,3 | 3,1 |
|          | Ζ | 4,3      | 1,1 | 2,2 |
|          | В | 1,4      | 0,1 | 4,5 |

Compute the expected value of  $p_1 = (0, 1, 0, 0)$  against  $p_2 = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$ 

$$E_1(p_1|p_2) = 2 \cdot \frac{1}{3} + 4 \cdot \frac{1}{3} + 3 \cdot \frac{1}{3} = 3$$

|          |   | Player 2 |     |     |
|----------|---|----------|-----|-----|
|          |   | L        | С   | R   |
|          | Т | 2,1      | 2,2 | 5,3 |
| Player 1 | Y | 2,2      | 4,3 | 3,1 |
|          | Z | 4,3      | 1,1 | 2,2 |
|          | В | 1,4      | 0,1 | 4,5 |

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Compute the expected value of  $p_1 = (\frac{1}{2}, \frac{1}{2}, 0, 0)$  against  $p_2 = (\frac{1}{3}, \frac{1}{3}, \frac{1}{3})$   $E_1(p_1|p_2) =$   $= 2 \cdot \frac{1}{3} \cdot \frac{1}{2} + 2 \cdot \frac{1}{3} \cdot \frac{1}{2} + 5 \cdot \frac{1}{3} \cdot \frac{1}{2} + 2 \cdot \frac{1}{3} \cdot \frac{1}{2} + 4 \cdot \frac{1}{3} \cdot \frac{1}{2} + 3 \cdot \frac{1}{3} \cdot \frac{1}{2} =$  $= 2 \cdot \frac{1}{6} + 2 \cdot \frac{1}{6} + 5 \cdot \frac{1}{6} + 2 \cdot \frac{1}{6} + 4 \cdot \frac{1}{6} + 3 \cdot \frac{1}{6} = 3$ 

# **Matching Pennies**

|          |              | Player     | 2            |
|----------|--------------|------------|--------------|
|          |              | Head $(q)$ | Tail $(1-q)$ |
| Player 1 | Head $(r)$   | 1,-1       | -1,1         |
|          | Tail $(1-r)$ | -1,1       | 1,-1         |

 $p_1 = (r, 1 - r)$  where *r* is the probability that player 1 chooses Head,  $p_2 = (q, 1 - q)$  where *q* is the probability that player 2 chooses Head Player 1's expected payoff is:

$$E_1(p_1|p_2) =$$

$$= rq - r(1 - q) - (1 - r)q + (1 - r)(1 - q) =$$

$$= r(4q - 2) + 1 - 2q$$

Player 1's expected payoff is:  $E_1(p_1|p_2) = r(4q-2) + 1 - 2q$ 

The expected payoff:

- 1) is increasing in r if (4 q 2) > 0 i.e. q > 0.5In this case the best response of player 1 is  $p_1 = (1,0)$
- 2) is decreasing in r if (4 q 2) < 0 i.e. q < 0.5In this case the best response of player 1 is  $p_1 = (0,1)$
- 3) is equal 0 and constant in r for q = 0.5In this case the best response of player 1 is  $p_1 = (r, 1 - r) \forall r \in [0, 1]$

|          |            | Player     | 2    |
|----------|------------|------------|------|
|          |            | Head $(q)$ | Tail |
| Player 1 | Head $(r)$ | 1,-1       | -1,1 |
|          | Tail       | -1,1       | 1,-1 |

- *r*: Probability that 1 chooses Head
- q: Probability that 2 chooses Head

 $r(q) = 1 \quad \text{if } q > 1/2;$   $0 \quad \text{if } q < 1/2;$   $[0,1] \quad \text{if } q = 1/2;$   $q(r) = 0 \quad \text{if } r > 1/2;$   $1 \quad \text{if } r < 1/2;$   $[0,1] \quad \text{if } r = 1/2;$ 



Note that player 1's strategy (0.5, 0.5) is a best response to the player 2' strategy (0.5, 0.5) and player 2's strategy (0.5, 0.5) is a best response to the player 1's strategy (0.5, 0.5)

Then player 1 plays (0.5, 0.5) and player 2 plays (0.5, 0.5) is a Nash equilibrium in mixed strategies

#### **Definition of Nash equilibrium with mixed strategies:**

In a normal form game  $G = (S_1, \dots, S_n; u_1, \dots, u_n)$  the mixed strategy profile  $(p_1^*, \dots, p_n^*)$  is a Nash equilibrium if each player's mixed strategy is a best response to the other players' strategies.

# **Battle of the Sexes**

|          |            | Player     | 2       |
|----------|------------|------------|---------|
|          |            | Ball $(q)$ | Theatre |
| Player 1 | Ball $(r)$ | 2,1        | 0,0     |
|          | Theatre    | 0,0        | 1,2     |

 $p_1 = (r, 1 - r)$  where r is the probability that player 1 chooses Ball  $p_2 = (q, 1 - q)$  where q is the probability that player 2 chooses Ball *Player 1's expected payoff is:*  $E_{1}(p_{1}) = 2 r q + (1 - r)(1 - q) = r (3q - 1) + 1 - q$ It is increasing in r if (3 q - 1) > 0 i.e.  $q > 1/3 \rightarrow BR_1$  is (1, 0) It is decreasing in r if (3 q - 1) < 0 i.e.  $q < 1/3 \rightarrow BR_1$  is (0, 1)It is constant and equal 2/3 for  $q = 1/3 \rightarrow BR_1$  is  $(r, 1 - r) \forall r \in [0, 1]$ 

|          |         | Player | 2       |
|----------|---------|--------|---------|
|          |         | Ball   | Theatre |
| Player 1 | Ball    | 2,1    | 0,0     |
|          | Theatre | 0,0    | 1,2     |

Consider player 2

$$E_2(p_2) = 1 q r + 2 (1 - q) (1 - r) = q(3 r - 2) + 2 - 2 r$$

It is increasing in q if (3r-2)>0 i.e.  $r>2/3 \rightarrow BR_2$  is (1, 0)It is decreasing in q if (3r-2)<0 i.e.  $r<2/3 \rightarrow BR_2$  is (0, 1)

It is constant and equal 2/3 for  $r=2/3 \rightarrow BR_2$  is  $(q, 1-q) \forall q \in [0,1]$ 

$$\begin{array}{rcrcr} r(q) = & 1 & \text{if } q > 1/3; & q(r) = & 1 & \text{if } r > 2/3; \\ 0 & \text{if } q < 1/3; & 0 & \text{if } r < 2/3; \\ [0,1] & \text{if } q = 1/3 & [0,1] & \text{if } r = 2/3 \end{array}$$



### **Characterization of mixed-strategy Nash equilibria**

### **Proposition:**

- $p^* = (p_1^*, \dots, p_n^*)$  is a mixed-strategy Nash equilibrium if and only if the following conditions are satisfied:
- 1) each action  $s_j$  that is played by player *i* with strictly positive probability (according to  $p_i^*$ ) yields **the same expected payoff** to *i* as strategy  $p_i^*$
- 2) every action  $s_j'$  that is played by *i* with probability 0 (according to  $p_i^*$ ) yields **at most the same expected payoff** to *i* as strategy  $p_i^*$

assuming, in both cases, that other players play as predicted in the Nash equilibrium  $(p_1^*, \dots, p_n^*)$ 

### Useful tips for finding mixed-strategy Nash equilibria

**Step 1:** Consider player *i*, take a subsets  $S'_i$  of its strategies and assume that only these strategies are played by a strictly positive probability

- **Step 2:** Look for the other players' strategies that allow to satisfy conditions 1) and 2), i.e.
- a) The expected payoffs to play each one of the strategies in  $S'_i$  are equal to each other:

$$E_i(s_j) = E_i(s_w) \,\forall s_j, s_w \in S'_i$$

b) The expected payoffs to play each one of the strategies that are not in  $S'_i$  are not greater than the expected payoff of the strategies in  $S'_i$ :

$$E_i(s_j) \le E_i(s_w) \ \forall s_j \in S_i \ /S'_i, s_w \in S'_i$$

- **Step 3:** check if the other players' strategies you have found in step 2 satisfy conditions 1 and 2
- **Step 4:** Repeat this procedure for all possible strategies' subsets of player *i*

|          |   | Player | 2   |
|----------|---|--------|-----|
|          |   | L      | R   |
|          | Т | 2,3    | 5,0 |
| Player 1 | М | 3,2    | 1,4 |
|          | В | 1,5    | 4,1 |

No equilibrium in pure strategies.

There is no equilibrium where player 1 chooses B with strictly positive probability. T strictly dominates B, so whatever player 2 does, player 1 can increase its expected payoff by playing T instead of B. Then  $p_{1B} = 0$ .

That leaves player 1 choosing among T and M.

|          |                  | Player           | 2            |
|----------|------------------|------------------|--------------|
|          |                  | L (by <i>l</i> ) | R (by 1 - l) |
|          | T (by prob $t$ ) | 2,3              | 5,0          |
| Player 1 | M (by $1 - t$ )  | 3,2              | 1,4          |
|          | В                | 1,5              | 4,1          |

That leaves player 1 choosing among T and M.

Let be 
$$p_{1T} = t$$
 and  $p_{2L} = l$ 

To play T and M, both with strictly positive probability requires:  $E_1(T) = E_1(M) \rightarrow 2l + 5(1-l) = 3l + 1(1-l) \rightarrow l = 4/5$ 

To play L and R, both with strictly positive probability requires:

 $E_2(L) = E_2(R) \rightarrow 3t + 2(1-t) = 4(1-t), \rightarrow t = 2/5$ 

Nash Equilibrium:

 $((p_{1T}, p_{1M}, p_{1B}), (p_{2L}, p_{2R})) = ((2/5, 3/5, 0), (4/5, 1/5))$ 

|          |                      | Player           | 2               |
|----------|----------------------|------------------|-----------------|
|          |                      | L (by <i>l</i> ) | R (by $1 - l$ ) |
|          | T (by prob $t$ )     | 2,3              | 1,0             |
| Player 1 | M (by 1 – <i>t</i> ) | 1,2              | 3,4             |

### **Question 2**

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### Compute $p_{2L}$ in the mixed Nash equilibrium

Let be 
$$p_{1T} = t$$
 and  $p_{2L} = l$ 

To play T and M, both with strictly positive probability requires:  $E_1(T) = E_1(M) \rightarrow 2l + 1(1-l) = 1l + 3(1-l) \rightarrow l=2/3$ To play L and P, both with strictly positive probability requires:

To play L and R, both with strictly positive probability requires:  $E_2(L) = E_2(R) \rightarrow 3t + 2(1-t) = 4(1-t), \rightarrow t = 2/5$