



# Life Cycle Assessment - LCA

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# Agenda

- ◆ Life cycle thinking
- ◆ Quantitative methods and life cycle cost analysis
- ◆ The ISO LCA standard
- ◆ Life cycle inventory
  - Data needs and data quality
  - Data sources
  - Handling multifunction systems (disaggregation and allocation)
  - Uncertainty
  - Input-output LCA
- ◆ Impact assessment
- ◆ Conclusions

# Why LCA?

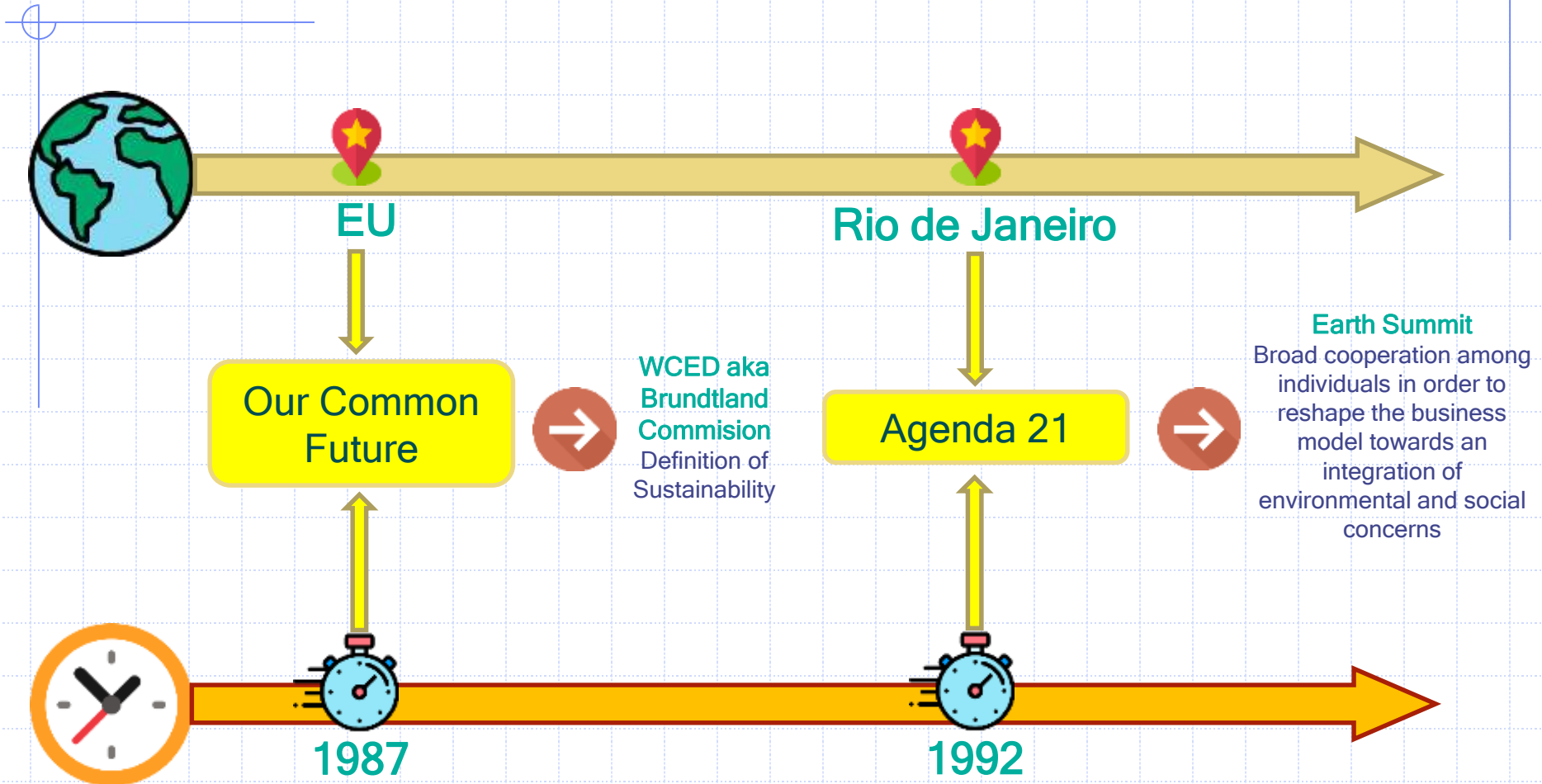
- ◆ **“Business as usual”** can be defined as meeting needs of present without considering future needs or current social costs
- ◆ What is the impact of “business as usual”?
  - Ripple effects
  - Intuition not a sufficient framework for analysis!
- ◆ LCA = systematic method for comparing **systemic impacts** of products and policies
- ◆ **Product life cycle views:** examples
  - A piece of fruit
  - A tuxedo
  - A car
  - A computer
- ◆ **Engineering** and environment evolution ...
  - End of pipes treatments
  - Remediation
  - Pollution prevention  
Cleaner production
  - Sustainability

# Why LCA?

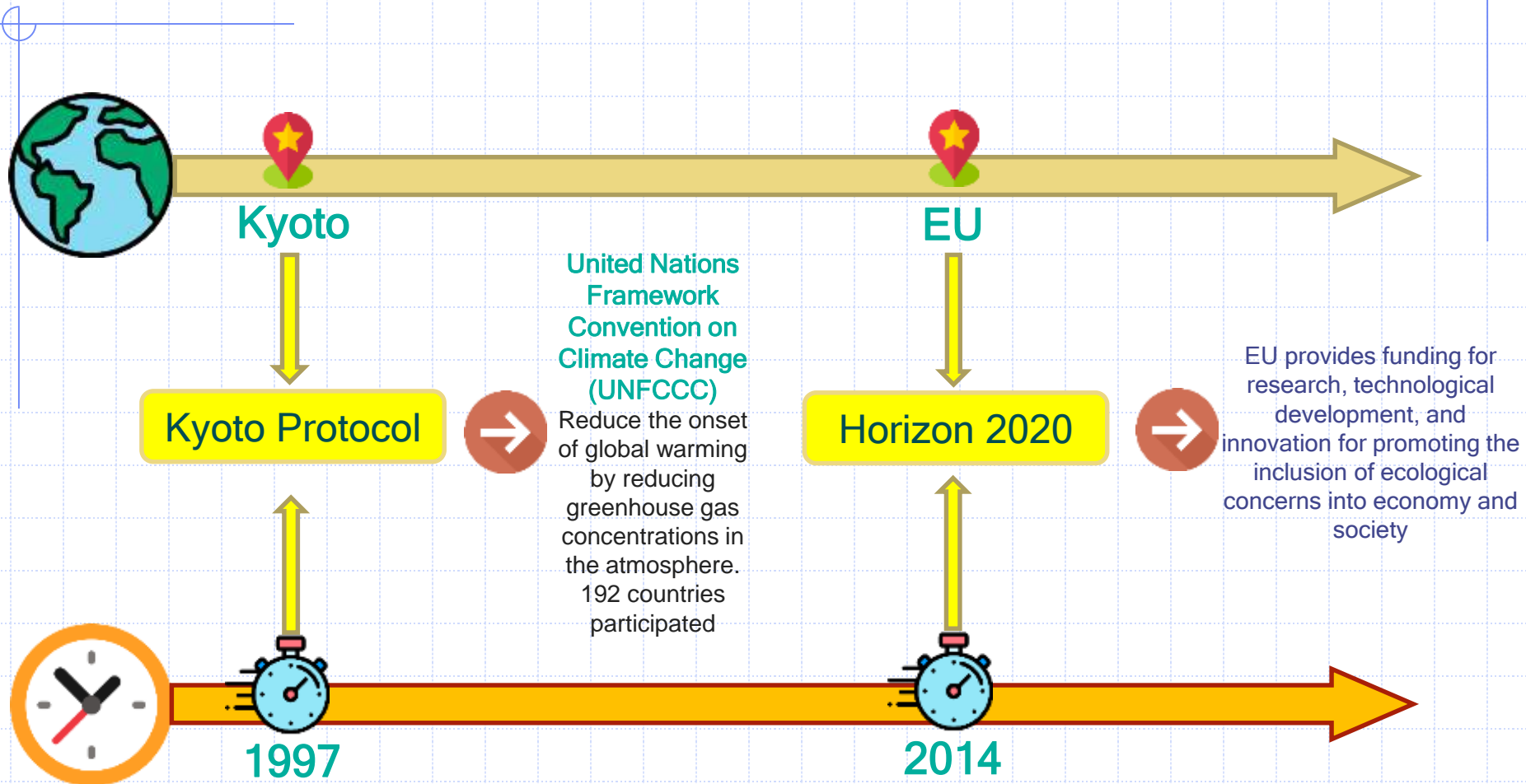
- ◆ Sustainability is “meeting needs of present without compromising our ability to meet future needs”



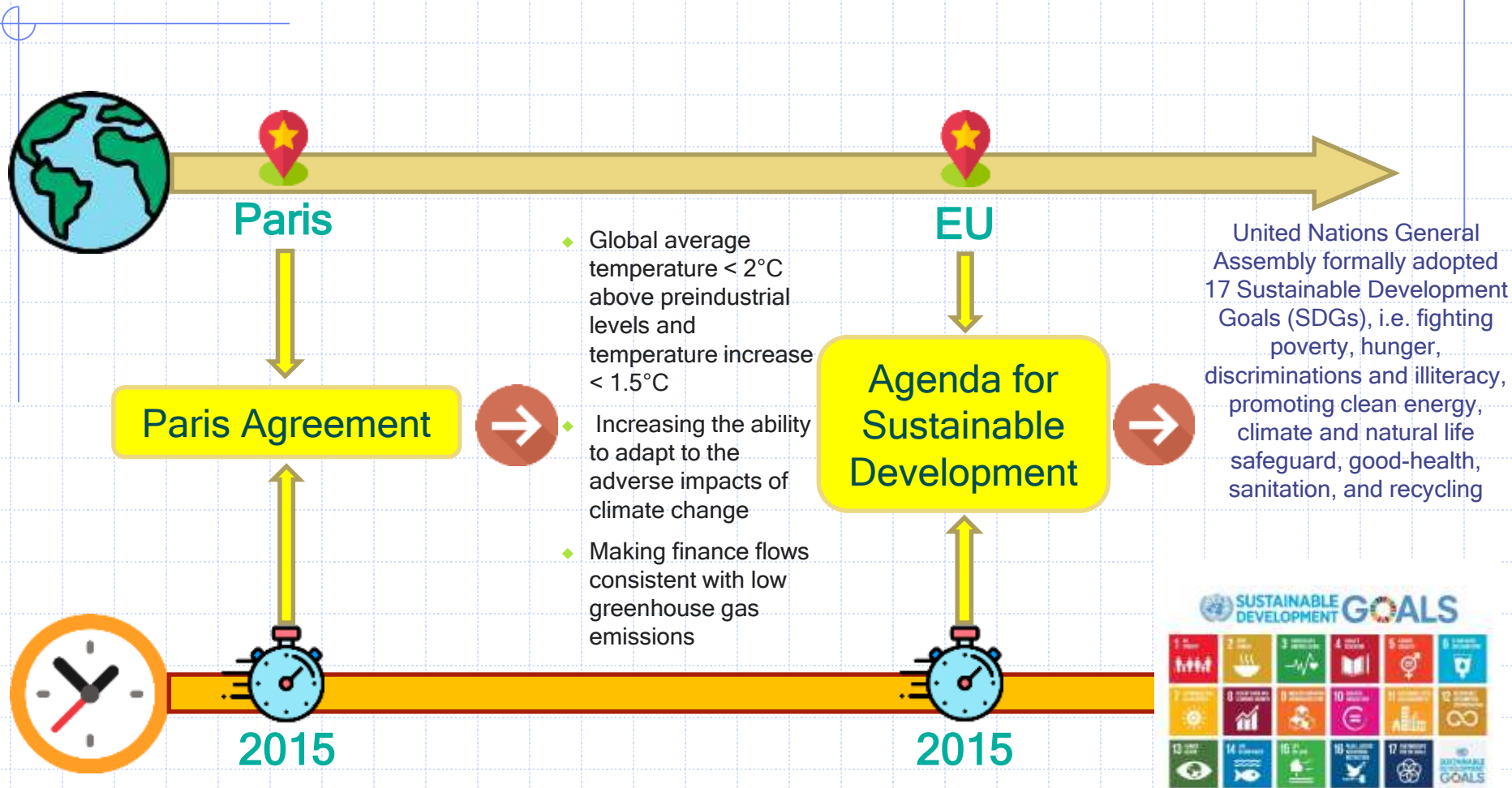
# Sustainability Roadmap



# Sustainability Roadmap



# Sustainability Roadmap



# Sustainability Methodologies

## Design for Environment (DfE)

starting from the product design stage, it takes into consideration the potential refurbishing and/or recycle of the final product or some of its components, embedding their long term environmental and human impacts. Components are designed to exhibit interchangeability for reusable ones or biodegradability for consumables ones.

## Life Cycle Assessment (LCA)

it comprehends the potential environmental impacts and the resources exploited throughout the entire product's life-cycle from cradle, i.e. extraction of raw materials, to grave, i.e. waste disposal.

## Total Quality Environmental Management (TQEM)

it is a high level framework adopted by companies to improve their environmental performance through a top down approach from management support through increasing employees' and stakeholders' awareness on environmental protection.

## Sustainable Supply Chain Management (SSCM)

means integrating environmental, social and economical thinking into supply-chain management, including product design, material sourcing and selection, manufacturing processes, delivery of the final product to the consumers as well as end-of-life management of the product after its useful life.

## PSP and WAR algorithm

PSP is a combination of 3D indexes, including all the 3 aspects of sustainability, and WAR algorithm focuses on sustainability of chemical processes. Effects on environmental indexes are considered.

## ISO 14000 family standards

provide practical tools for companies and organizations of all kinds looking to manage their environmental responsibilities. The updated version of ISO 14001 is ISO 14001:2015 and it is based on the Plan-Do-Control-Act (PDCA) cycle to constantly improve the environmental performance of the manufacturing process.





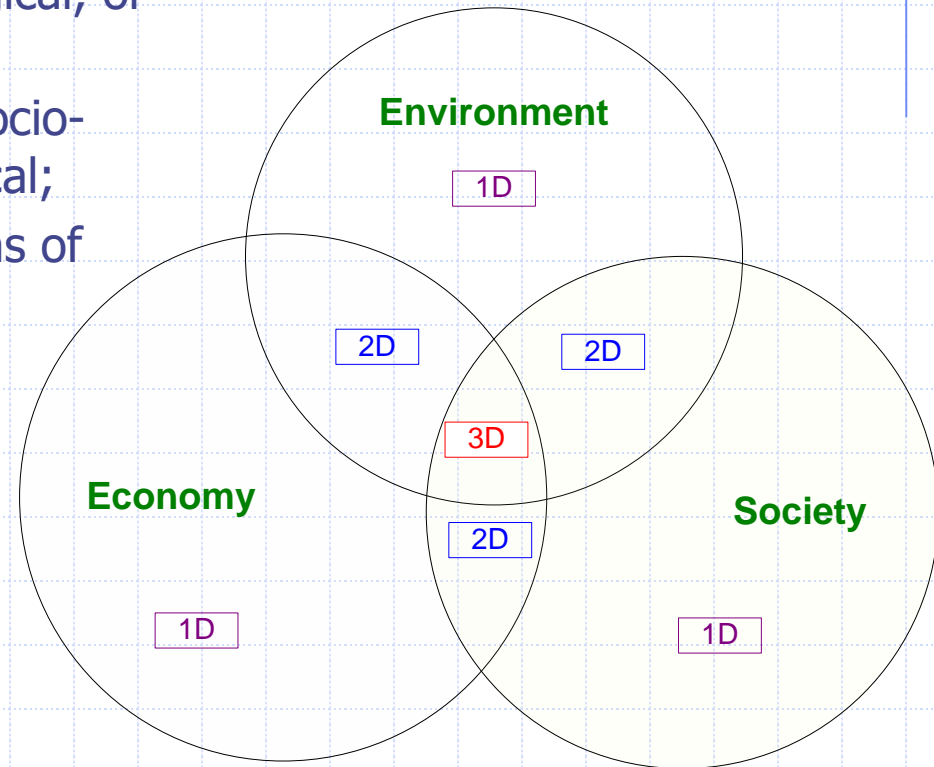
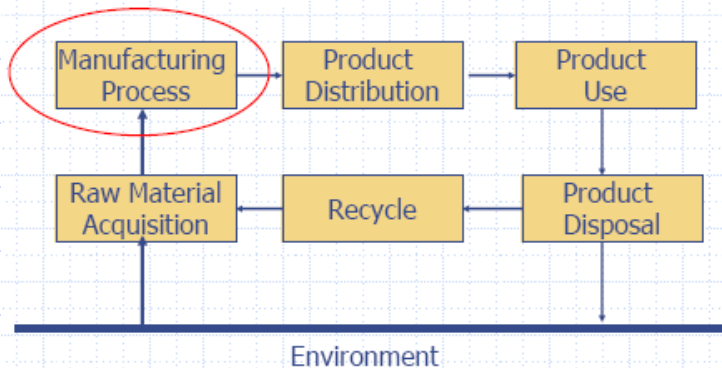
# Sustainability evaluation (of a process) - PSP

## ◆ The question of Indicators

- 1D indicators: economical, ecological, or social;
- 2D indicators: socio-ecological, socio-economical, or economic-ecological;
- 3D indicators: all three dimensions of sustainability

## ◆ Indicators in this study:

- Four 3D
- Four 1D (environment)



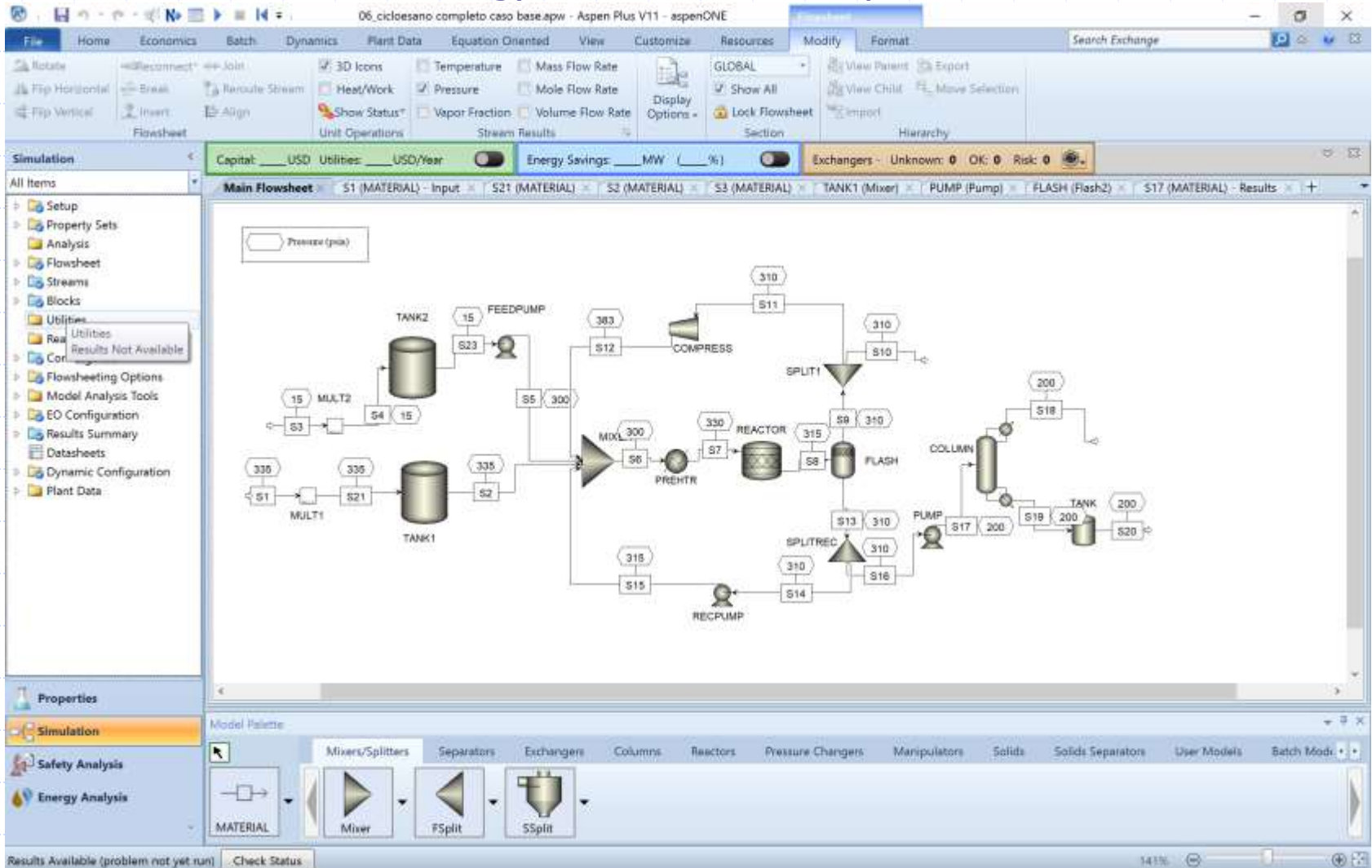
From Martins, 2006

Fermeglia M., Longo G., Toma L., AIChE J, 2009



# A process simulator

- ◆ Solves material and energy balances with computer codes





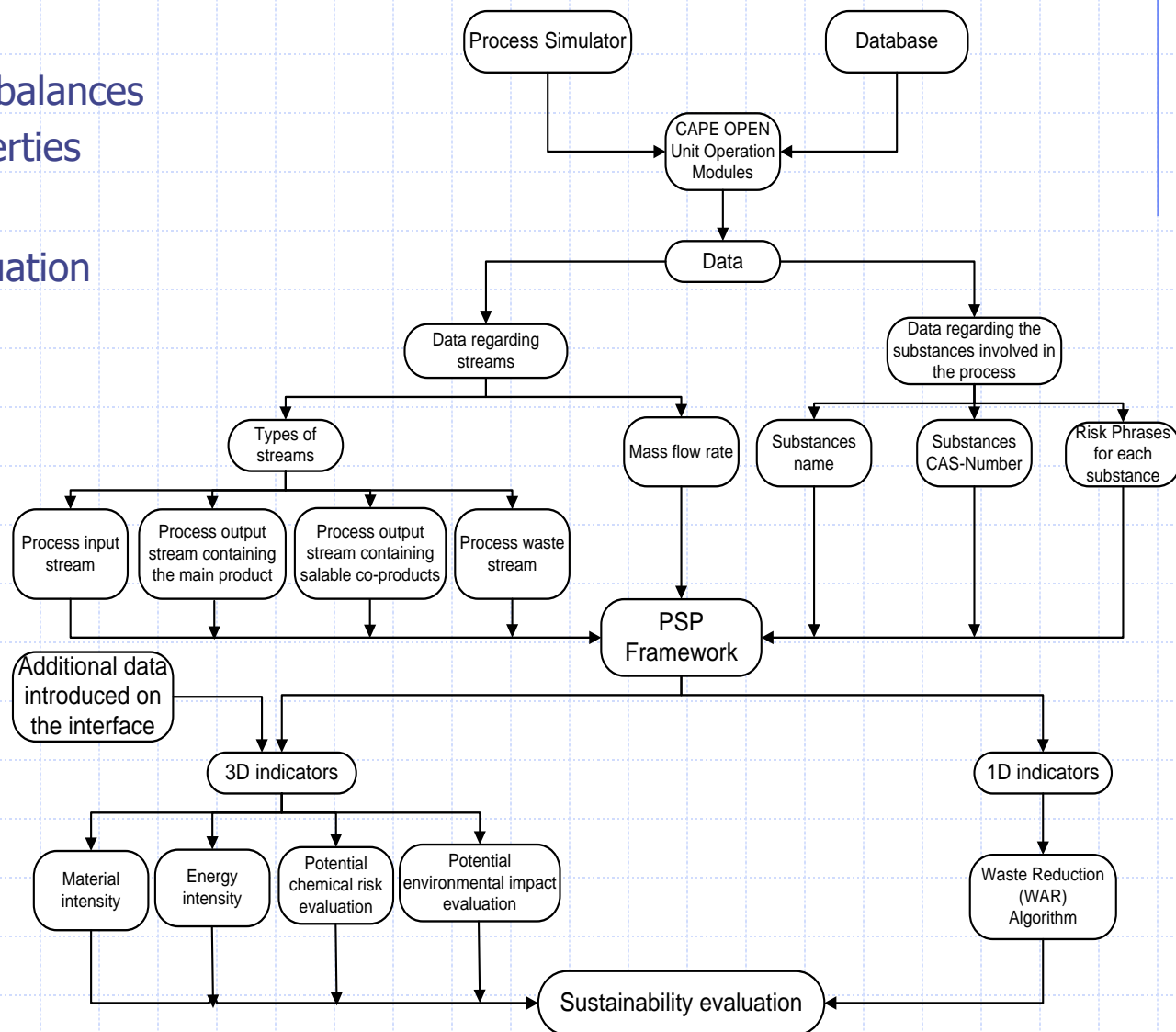
# PSP framework

## ◆ Input data

- Material & Energy balances
- Toxicological properties

## ◆ Output

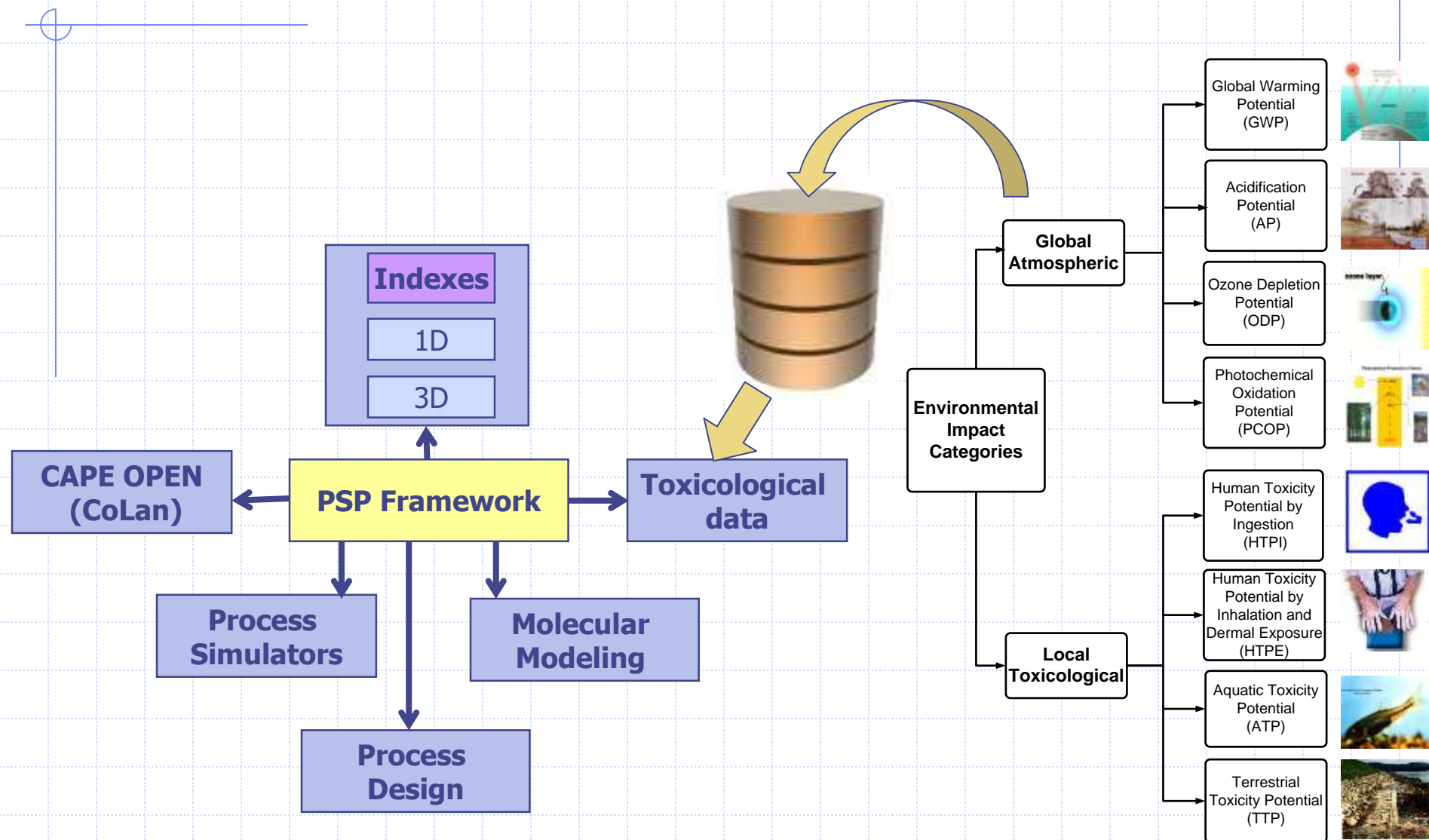
- Sustainability evaluation



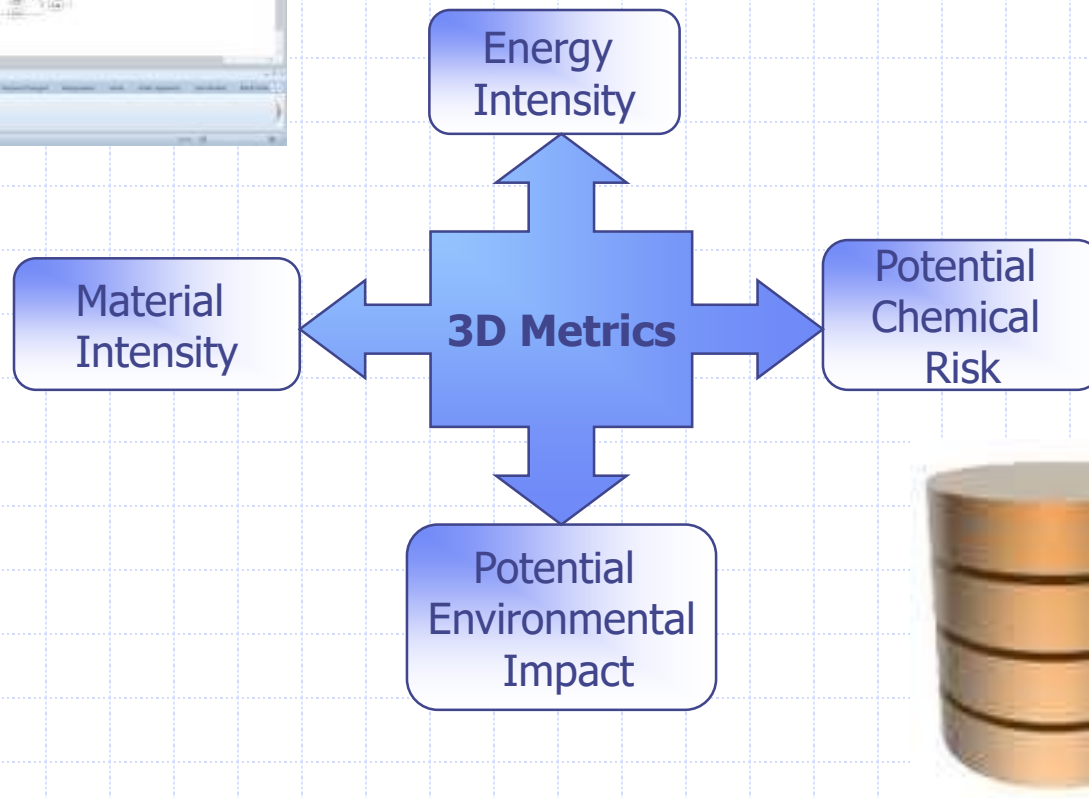
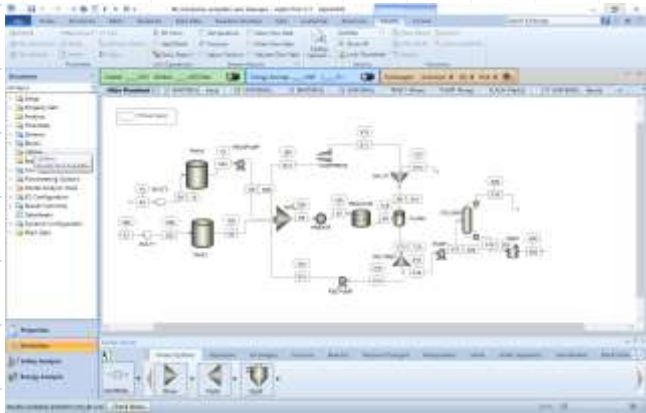
Fermeglia M., Longo G.,  
Toma L., AIChE J, 2009



# PSP framework & Environmental Indexes



# 3D Indicators



# Material Intensity (MI) & Energy Intensity (EI)

- ◆ amount of nonrenewable resources required to obtain a unit mass of products

$$MI = \frac{\text{mass of raw materials} - \text{mass of products}}{\text{output}}$$

$$\text{output} = \frac{\text{mass of product} + \text{mass of salable coproducts}}{\text{mass of product}}$$

- ◆ energy demands of the process per unit mass of products
- ◆ focused on the use of nonrenewable energy (natural gas, fuel oil, steam, electricity)

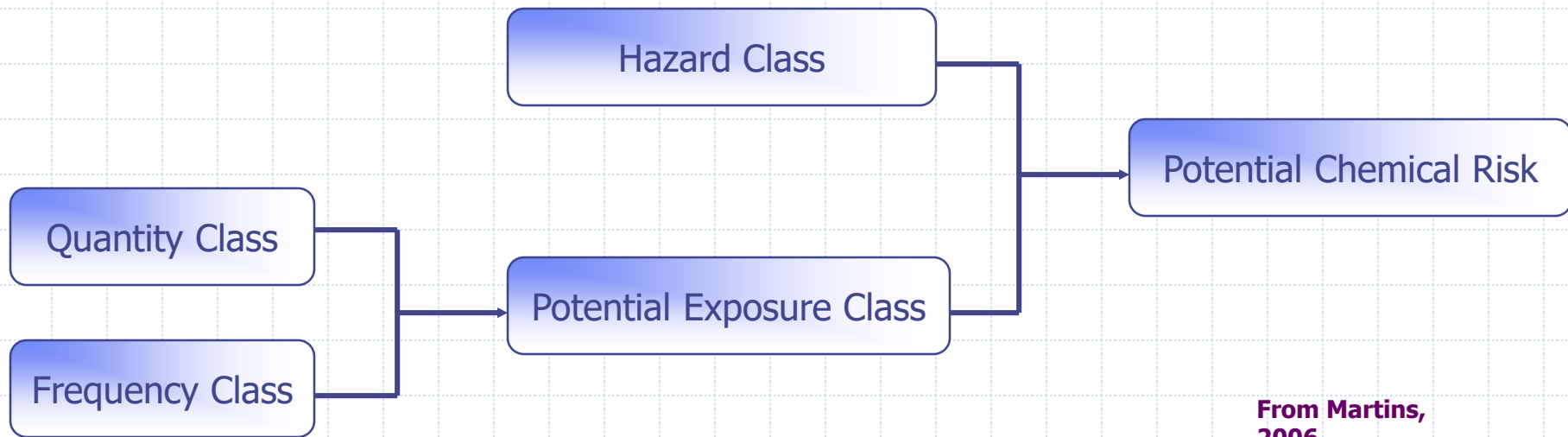
$$EI = \frac{\text{net energy consumed in primary fuel equivalents}}{\text{output}}$$

$$\text{output} = \frac{\text{mass of product} + \text{mass of salable coproducts}}{\text{mass of products}}$$

**From Martins, 2006**  
**From Tanzil, 2004**

# Potential Chemical Risk (PCR)

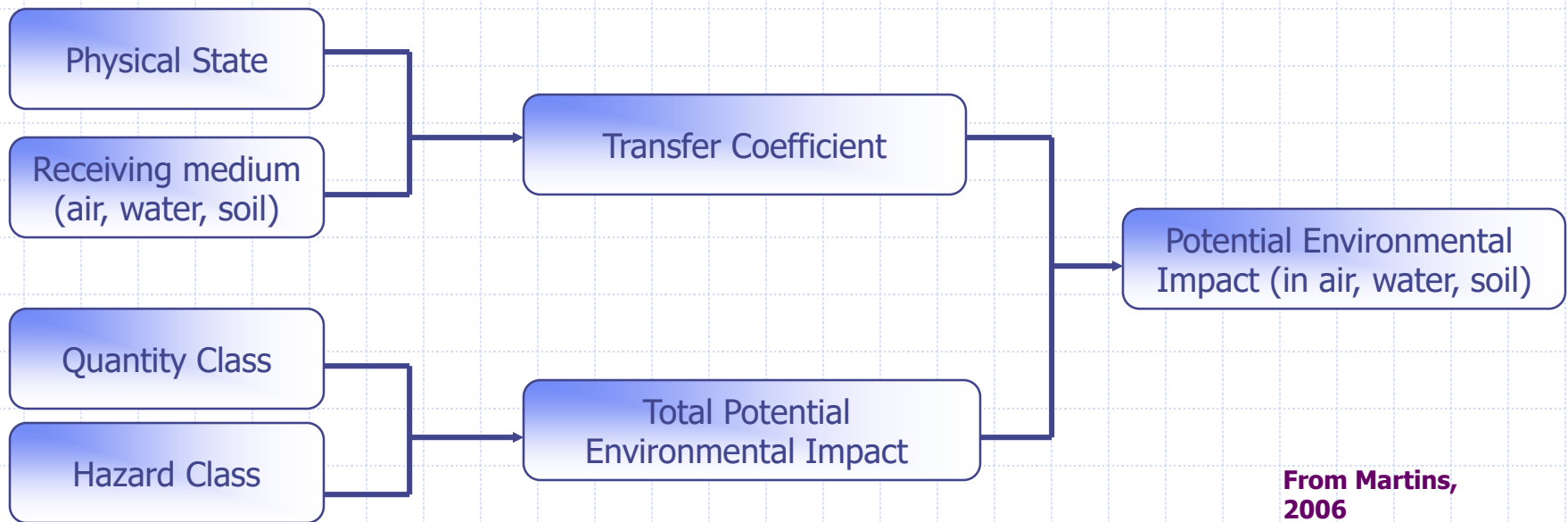
- ◆ Process safety and potential risk to human health
  - Due to manipulation, storage and use of hazardous chemicals
  - per unit mass of products



**From Martins,  
2006**

# Potential Environmental Impact (PEI)

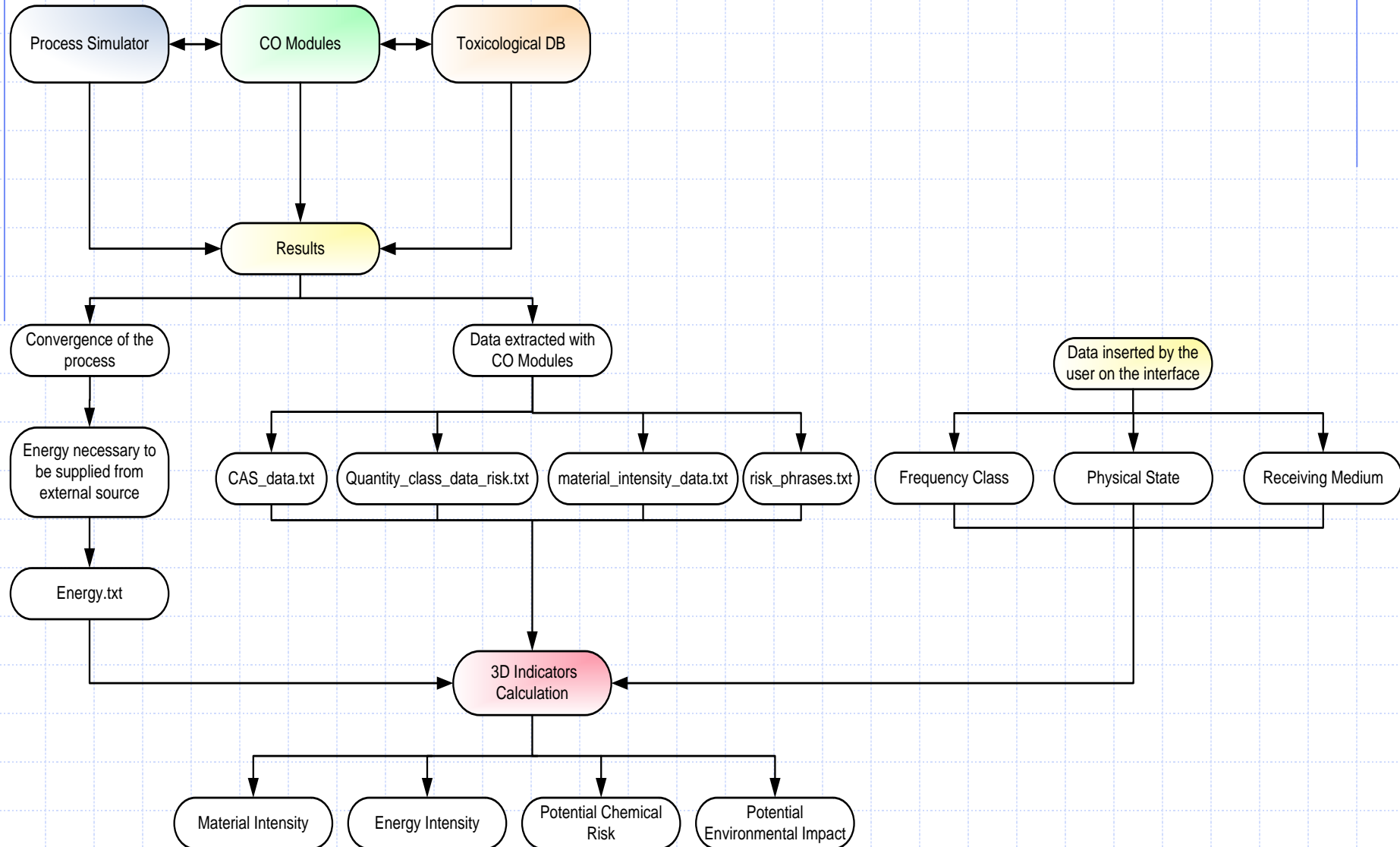
- ◆ Potential impact due to the emissions and the discharge of the hazardous chemicals to the environment
  - per unit mass of products



**From Martins,  
2006**

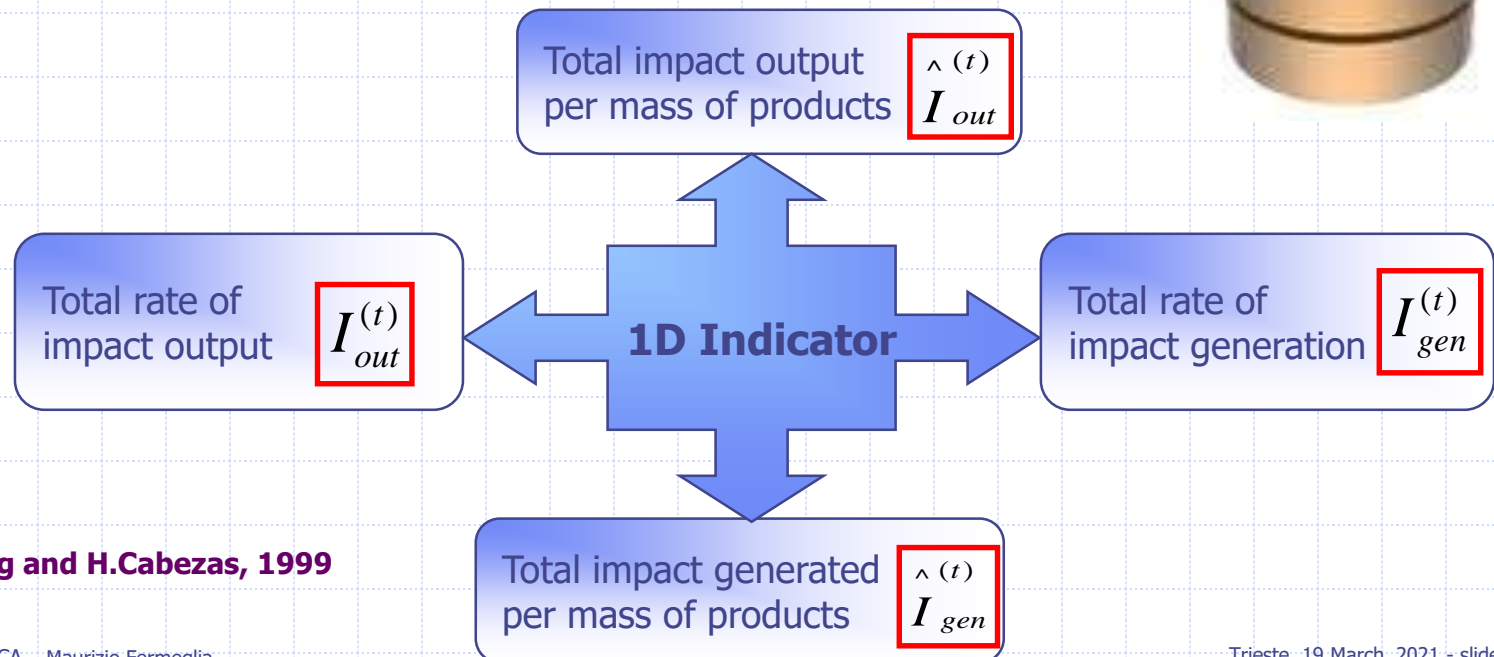
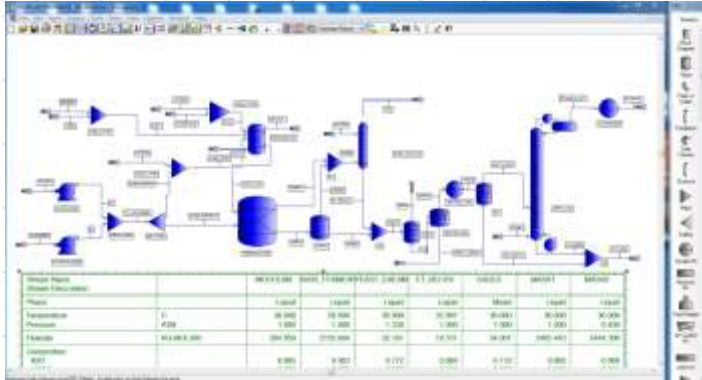


# General Schema of 3D Implementation



# 1D Indicators

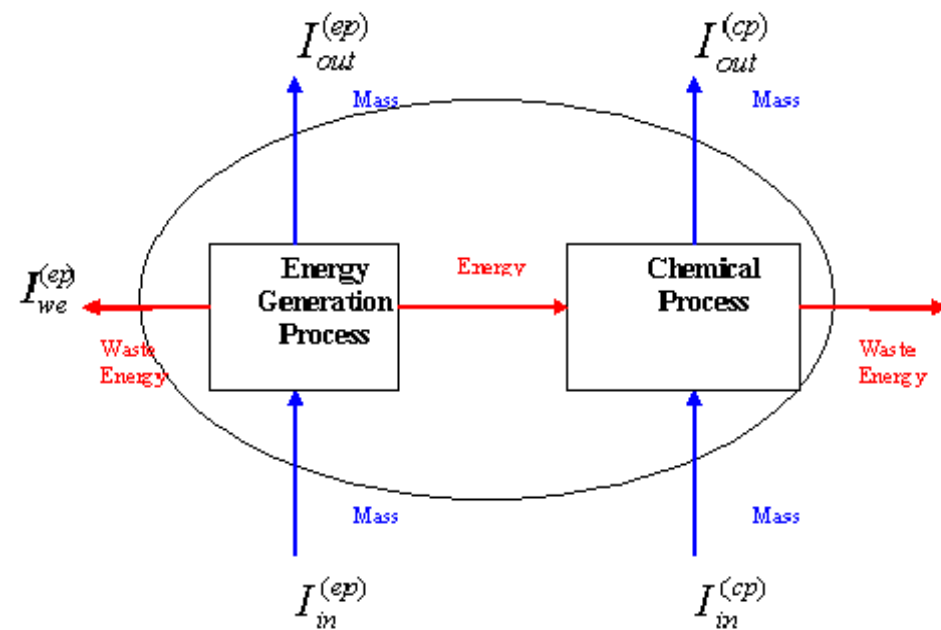
## ◆ Waste Reduction Algorithm (WAR)



From D.M.Young and H.Cabezas, 1999

# The balance of Potential Environmental Indexes (I)

$$\frac{\partial I_{syst}}{\partial t} = I_{in}^{(cp)} + I_{in}^{(ep)} - I_{out}^{(cp)} - I_{out}^{(ep)} - I_{we}^{(cp)} - I_{we}^{(ep)} + I_{gen}^{syst}$$



$$I_{in}^{(cp)} = \sum_j^{cp} I_j^{(in)} = \sum_j^{cp} \dot{M}_j^{(in)} \sum_k x_{kj} \cdot \Psi_k + \dots$$

$$I_{out}^{(cp)} = \sum_j^{cp} I_j^{(out)} = \sum_j^{cp} \dot{M}_j^{(out)} \sum_k x_{kj} \cdot \Psi_k + \dots$$

$$I_{we}^{(cp)} = \sum_i^{cp} \dot{E}_j^{(cp)} \cdot \Psi_{we} \approx 0$$

$$I_{in}^{(ep)} = \sum_j^{ep} I_j^{(in)} = \sum_j^{ep} \dot{M}_j^{(in)} \sum_k x_{kj} \cdot \Psi_k + \dots \approx 0$$

$$I_{out}^{(ep)} = \sum_j^{cp} I_j^{(out)} = \sum_j^{ep-g} \dot{M}_j^{(out)} \sum_k x_{kj} \cdot \Psi_k + \sum_j^{ep-s} \dot{M}_j^{(out)} \sum_k x_{kj} \Psi_k + \dots$$

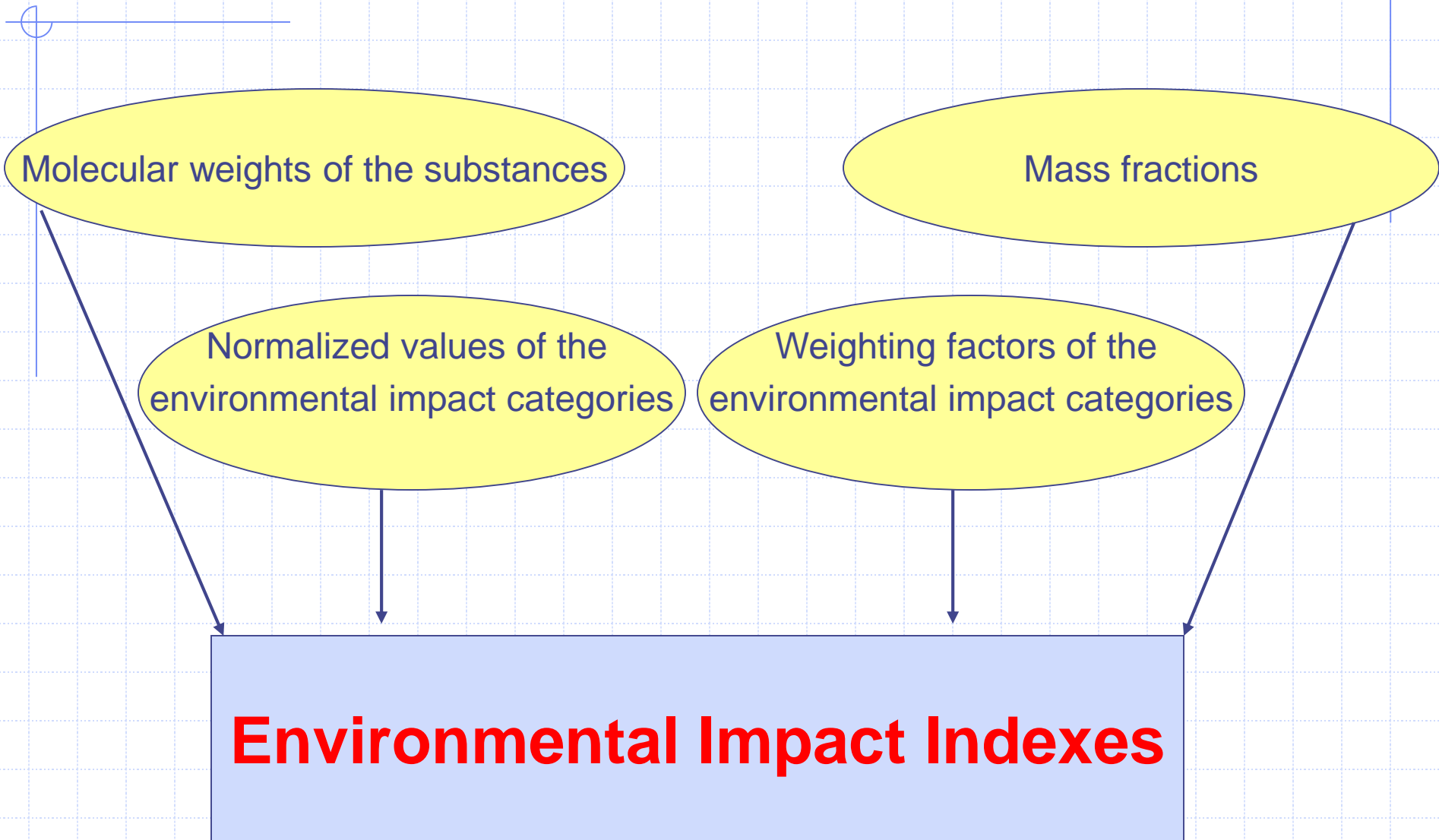
$$\approx \sum_j^{ep-g} \dot{M}_j^{(out)} \sum_k x_{kj} \cdot \Psi_k + \dots$$

$$I_{we}^{(ep)} = \sum_i^{ep} \dot{E}_j^{(ep)} \cdot \Psi_{we} \approx 0$$

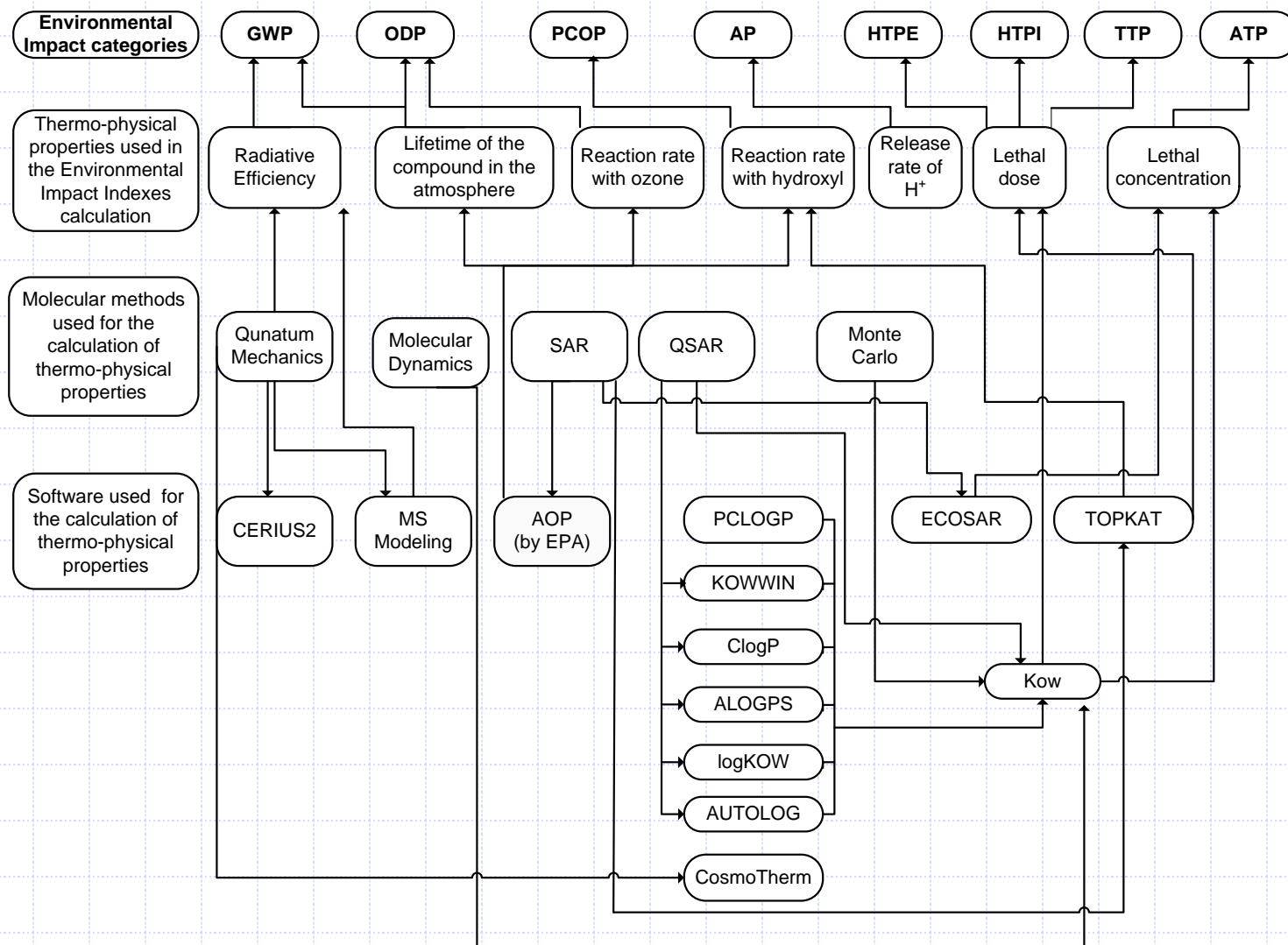
From D.M.Young and  
H.Cabezas, 1999

In = input  
Out = output  
We = waste energy  
Gen = generation

# Necessary elements to calculate the terms of the equation



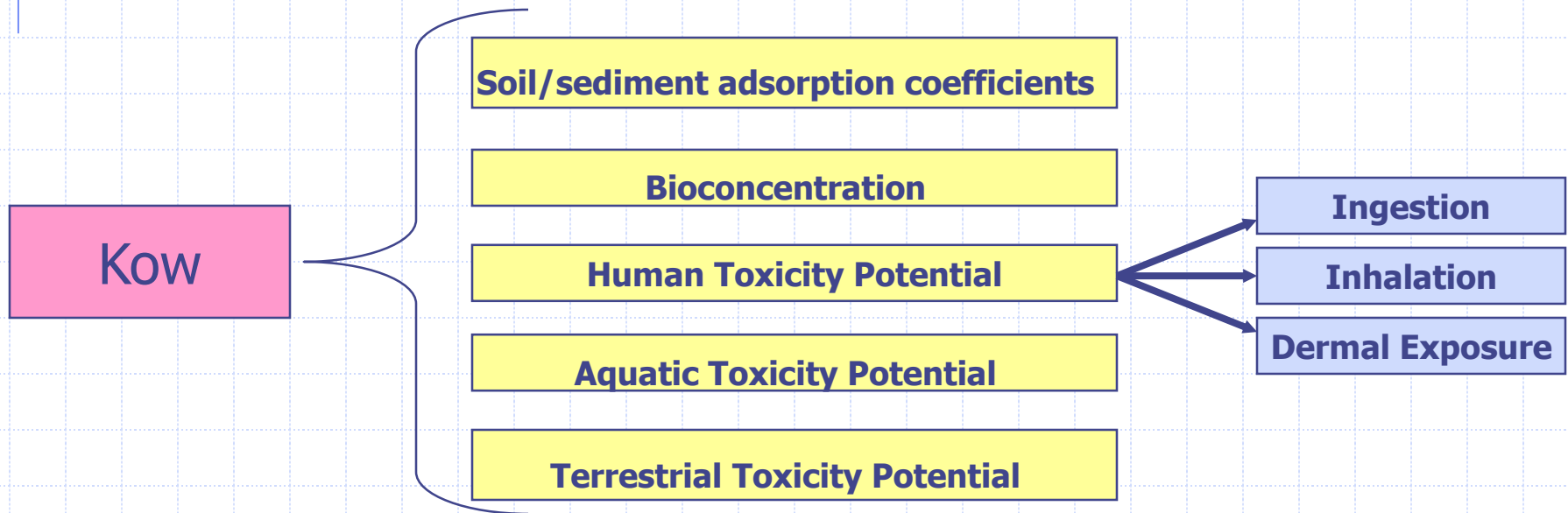
# Molecular modeling



# Octanol-water partition coefficient

$$K_{ow} = \frac{\text{concentration in octanol phase}}{\text{concentration in aqueous phase}}$$

◆ Kow is used to calculate different properties



Fermeglia M., Longo G., Toma L., Env.Progress (2008)

# Kow-Results

Substance	logKow (exp)	logKow calculated		logKow RAD	
		QSAR	CSM COSMO	QSAR	CSM COSMO
Methanol	-0.77	-0.63	-0.73	0.1818	0.0529
Naphthalene	3.3	3.17	3.09	0.0393	0.0625
Phenol	1.46	1.51	1.42	-0.0342	0.0192
Chloroform	1.97	1.52	2.1	0.2284	-0.066
Toluene	2.73	2.54	2.65	0.0696	0.0275
Anisole	2.11	2.07	2.23	0.0189	-0.0555
Methyl Ethyl Chloride	1.25	1.34	1.26	-0.072	0.0073
Benzene	2.13	1.99	2.1	0.0657	0.0121
Methane	1.09	0.78	1.02	0.2844	0.0677
Ethane	1.81	1.32	1.63	0.2707	0.0984
Propane	2.36	1.81	2.18	0.2330	0.0077
Benzoic Acid	1.87	1.87	2.24	0	-0.1967

◆ The relative absolute deviation (RAD) between the experimental and the predicted method (QSAR e COSMO) has been calculated

◆ The error has lower values for when Kow is calculated using QM - COSMO

$$RAD = \frac{\log Kow_{experimental} - \log Kow_{calculated}}{\log Kow_{experimental}}$$

# Processes developed and analyzed with PSP Framework

Process from the scientific literature

Chemical Plants situated in the developing countries

- ◆ Acrylic Acid production process
- ◆ Sweetening natural gas by DGA absorption
- ◆ Formaldehyde production process
- ◆ Phthalic Anhydride production process
- ◆ Maleic Anhydride Production process
- ◆ Dimethylether production process
- ◆ Dimethylformamide production process
- ◆ R134a production process

- ◆ Fuel Ethanol production from sugar cane molasses (Cuba)
- ◆ Multiple Effect of Sugar Cane Juice (Mexico)
- ◆ Electroplating wastewater discharge process (Russia)



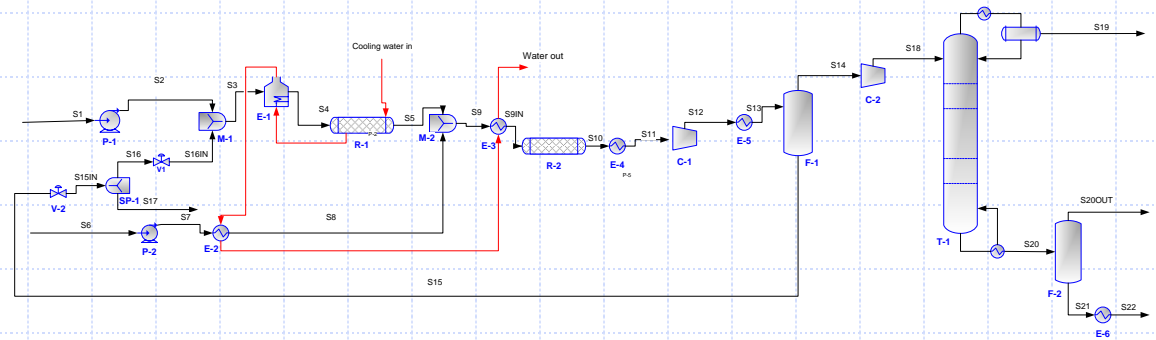
◆ Case1 (base case)



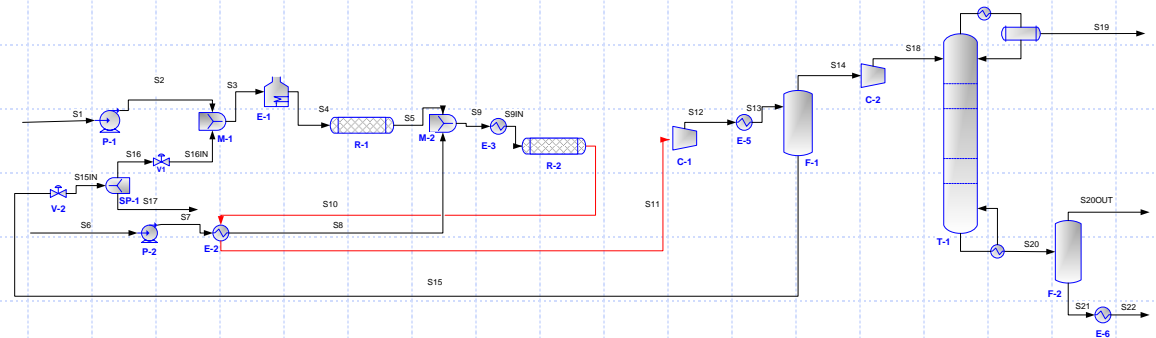
# Case studies

## ◆ Case1 (previous slide)

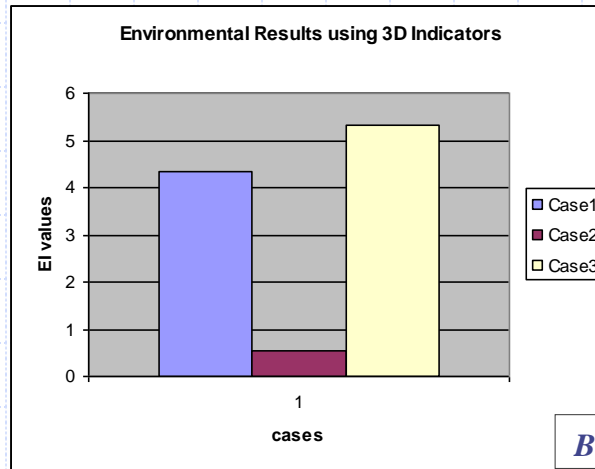
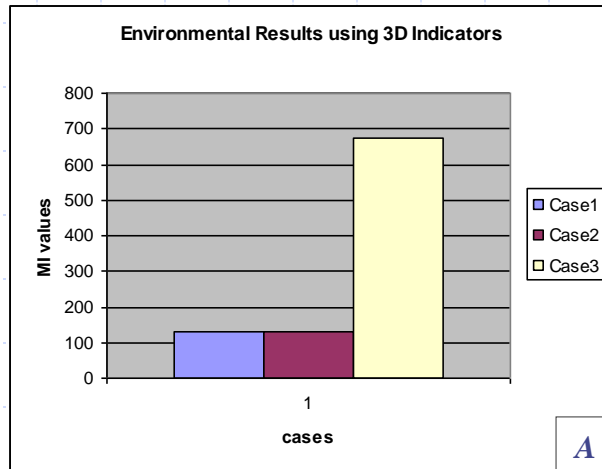
## ◆ Case2



## ◆ Case3



# 3D Results



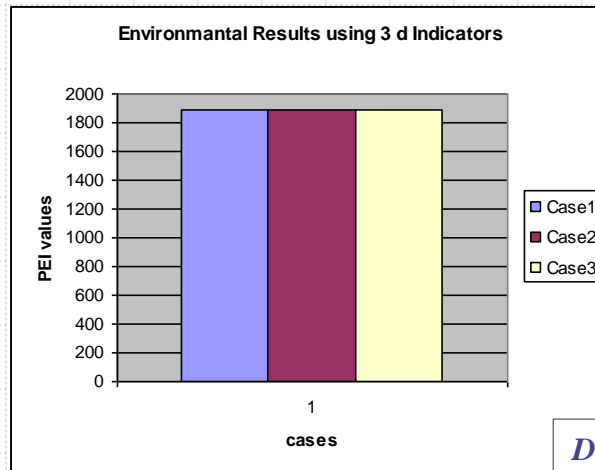
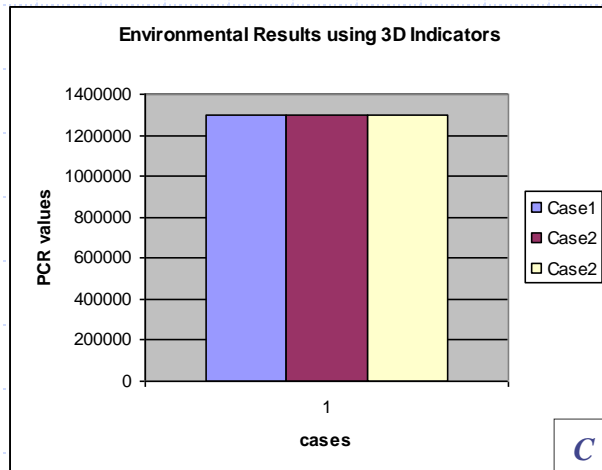
*3D indicators for R-134a production*

*A) MI*

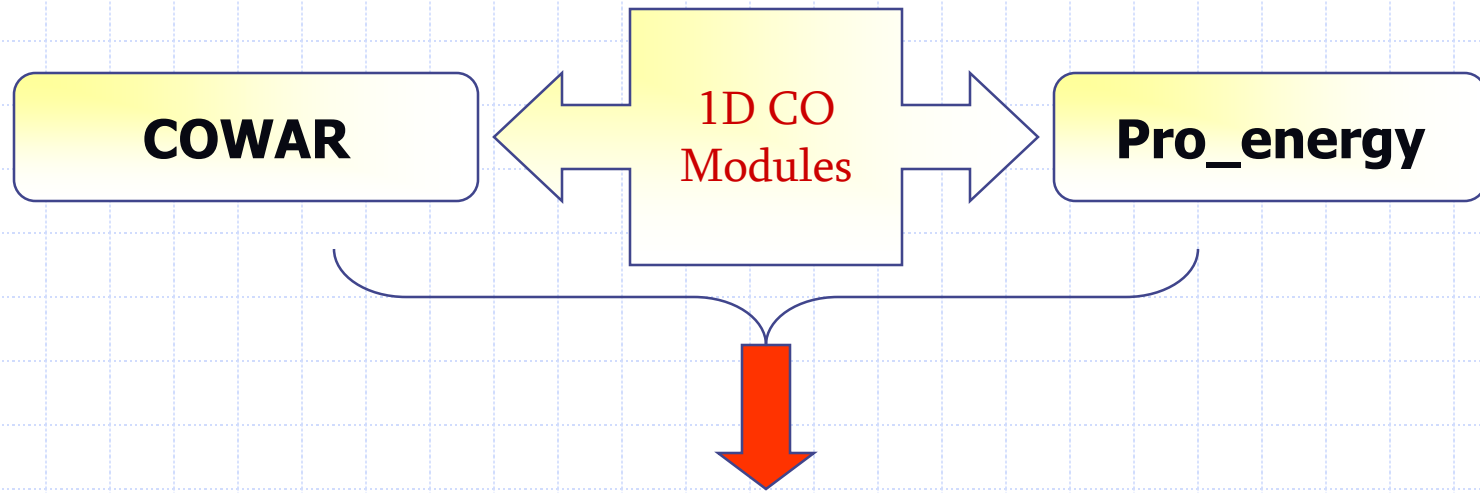
*B) EI*

*C) PCR*

*D) PEI*

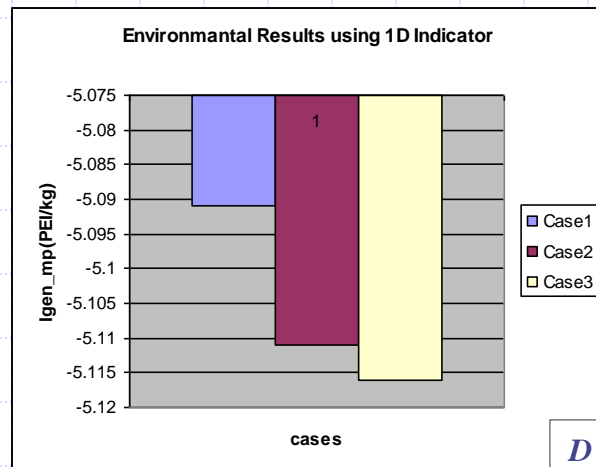
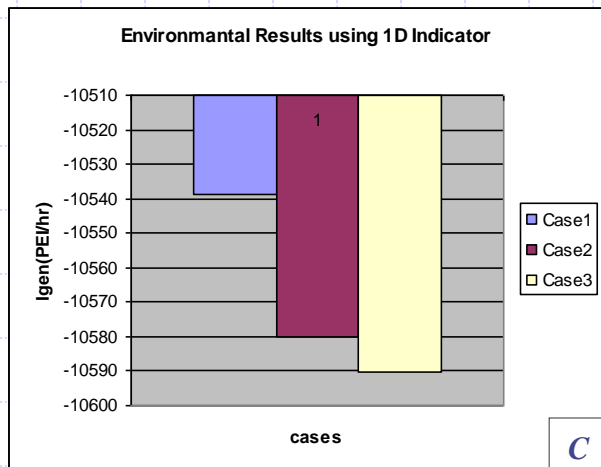
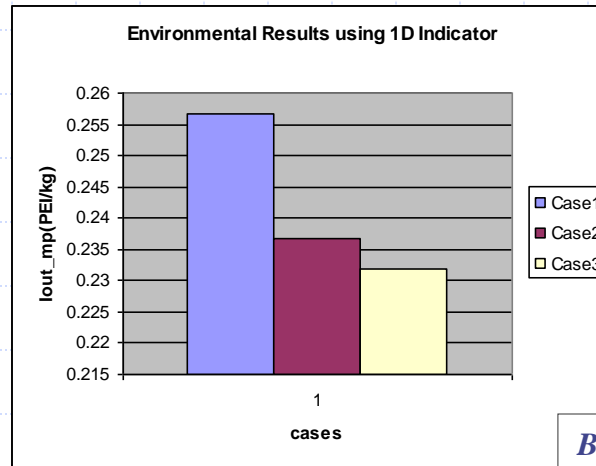
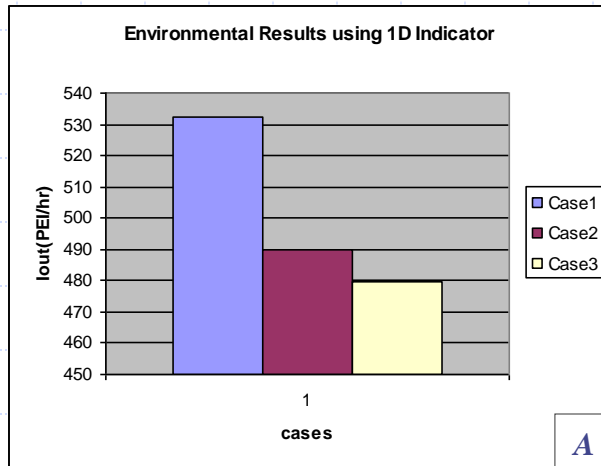


# 1D Specifications Table



CO MODULE NAME	CO MODULES PARAMETERS			CONNECTED STREAM
	PROCESS_TYPE	CAPE_POSITION	CAPE_ID	
CO1	0	0	1	S1
CO2	0	0	2	S6
CO3	0	1	3	S17
CO4	0	2	4	S19
CO5	0	2	5	R134A
CO6	0	1	6	S21
CO7	1	1	7	S32

# 1D Results



*1D indicators for R-134a production*

*A) Iout*

*B) Iout\_mp*

*C) Igen*

*D) Igen\_mp*

# Systems thinking - Life cycle thinking



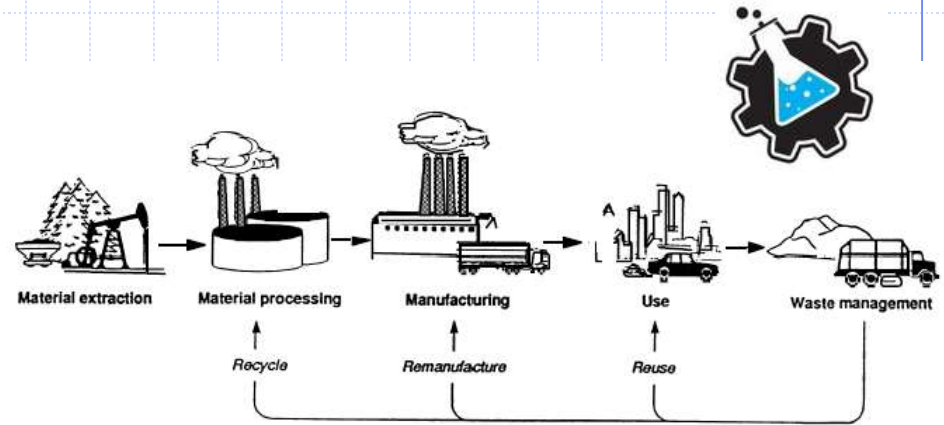
- ◆ Standard industrial model: **linear sequence** of extraction, production, distribution (Hawkins)
  - Focus on **creation of value**
  - Not concerned **with the natural systems** which allow for “extraction” or must absorb emissions and end-of-life products
- ◆ Consideration of the broader system is a **key component of sustainability** theory
- ◆ Acknowledging the **complex connectivity** of our societies, economies and the natural environment
  - **Understanding** system behaviors and responses (positive and negative)
  - **Modifying** complex systems to achieve a more sustainable balance
  - **Life cycle thinking**, applied to products and processes, is a specific example of systems thinking



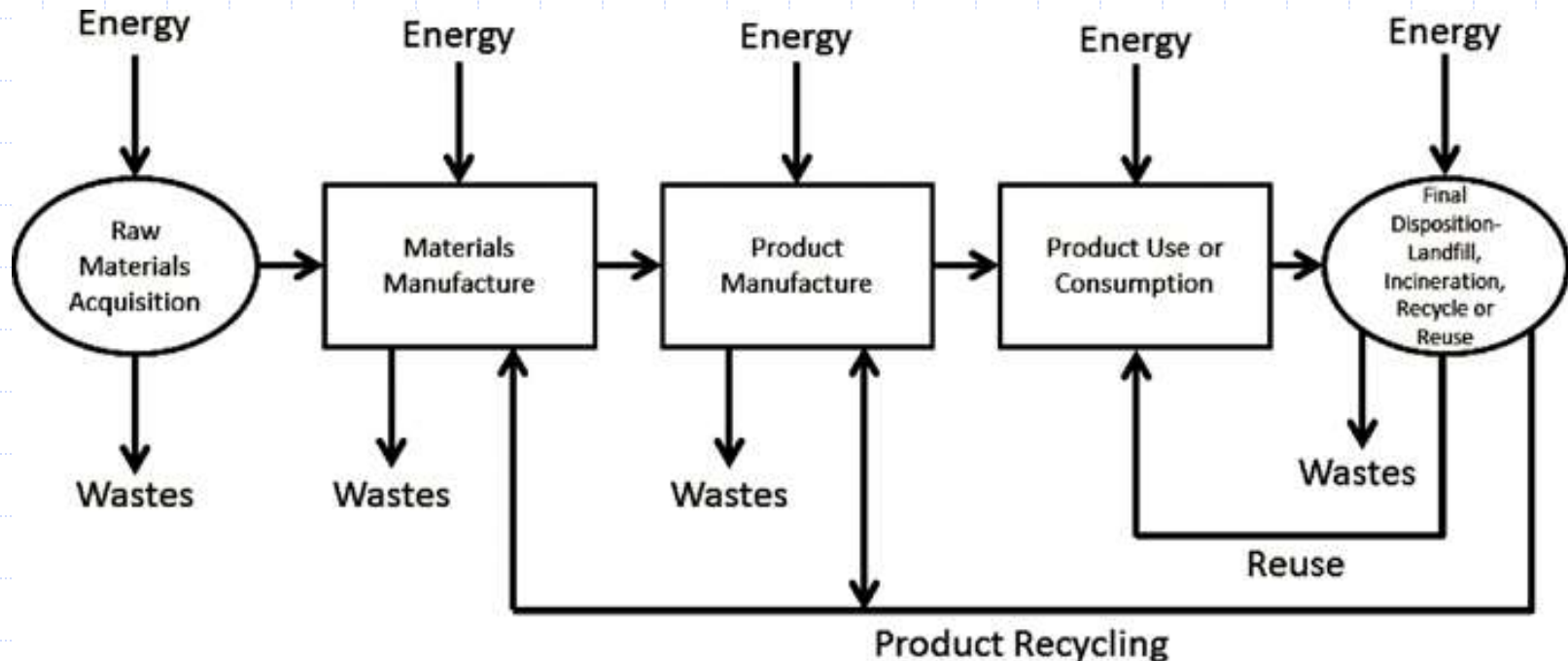
Natural Capitalism, Hawkins, Lovins and Lovins, 1999

# LCA

- ◆ Reconsider 'common linear path'
- ◆ Introduce 'disposition pathways'
  - Reuse
  - Remanufacturing
  - recycling



Stages of life cycle (OTA, 1992)

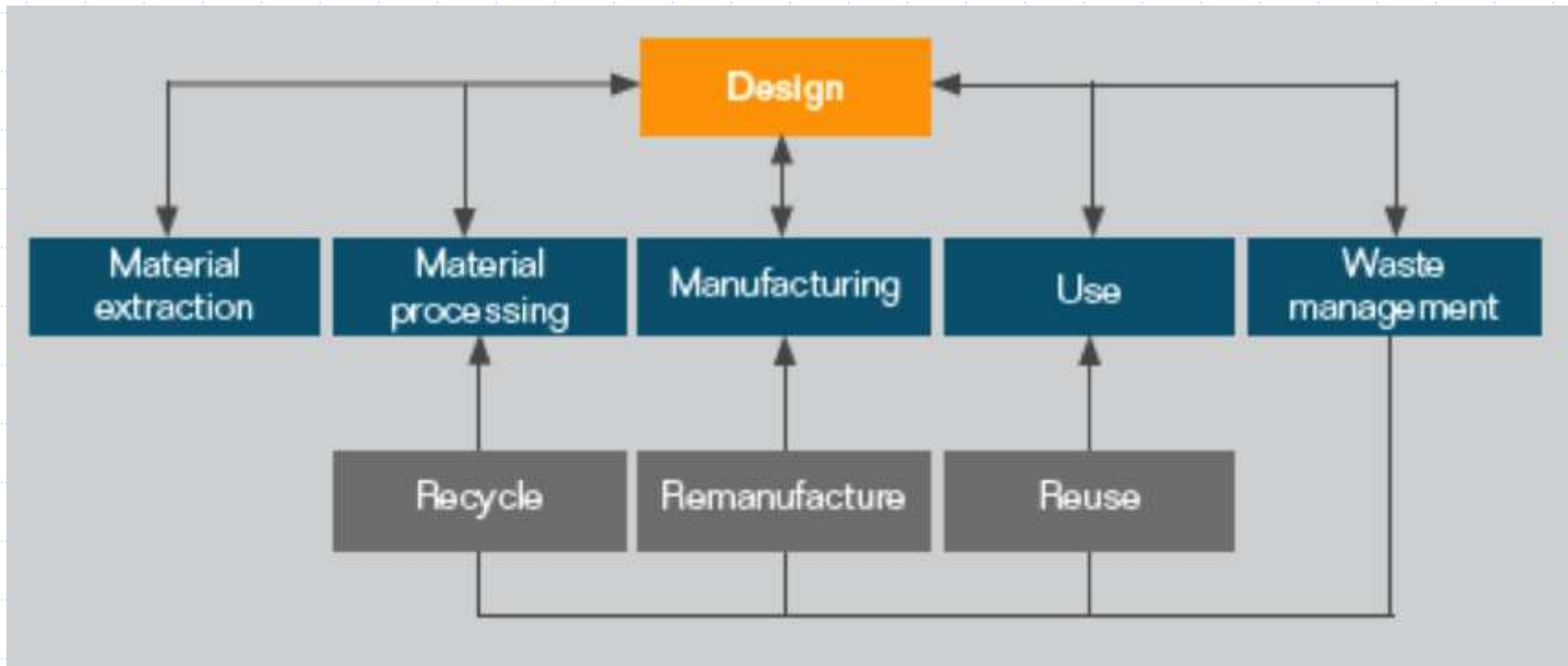


Source: <http://read.nxtbook.com/wiley/plasticsengineering/may2014/processengineeringforrecycled.html>

# The role of design in LCA



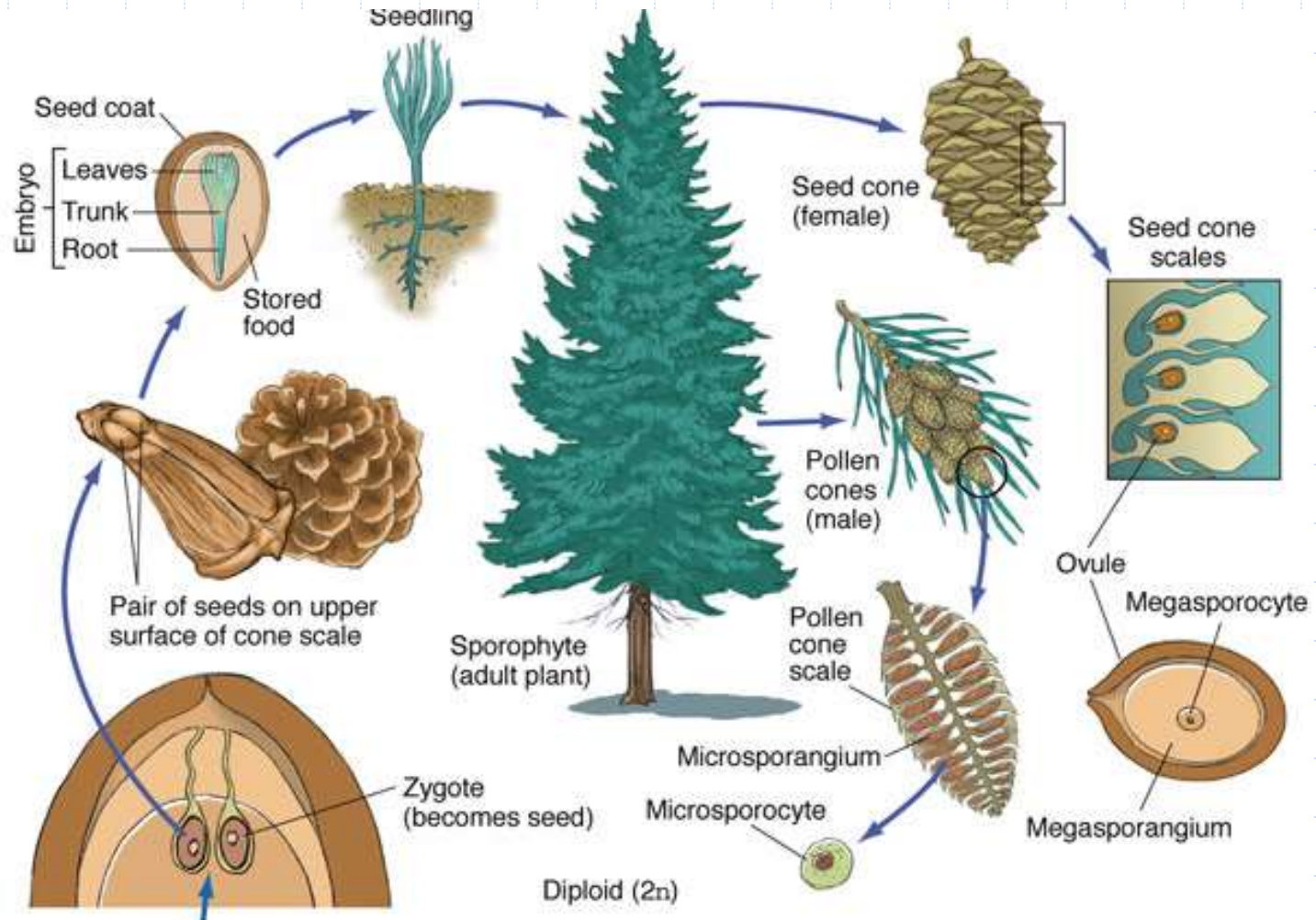
- ◆ A **life cycle of a product** (a.k.a. “cradle to grave”) begins with raw materials production and extends to manufacture, use, transport, and waste management





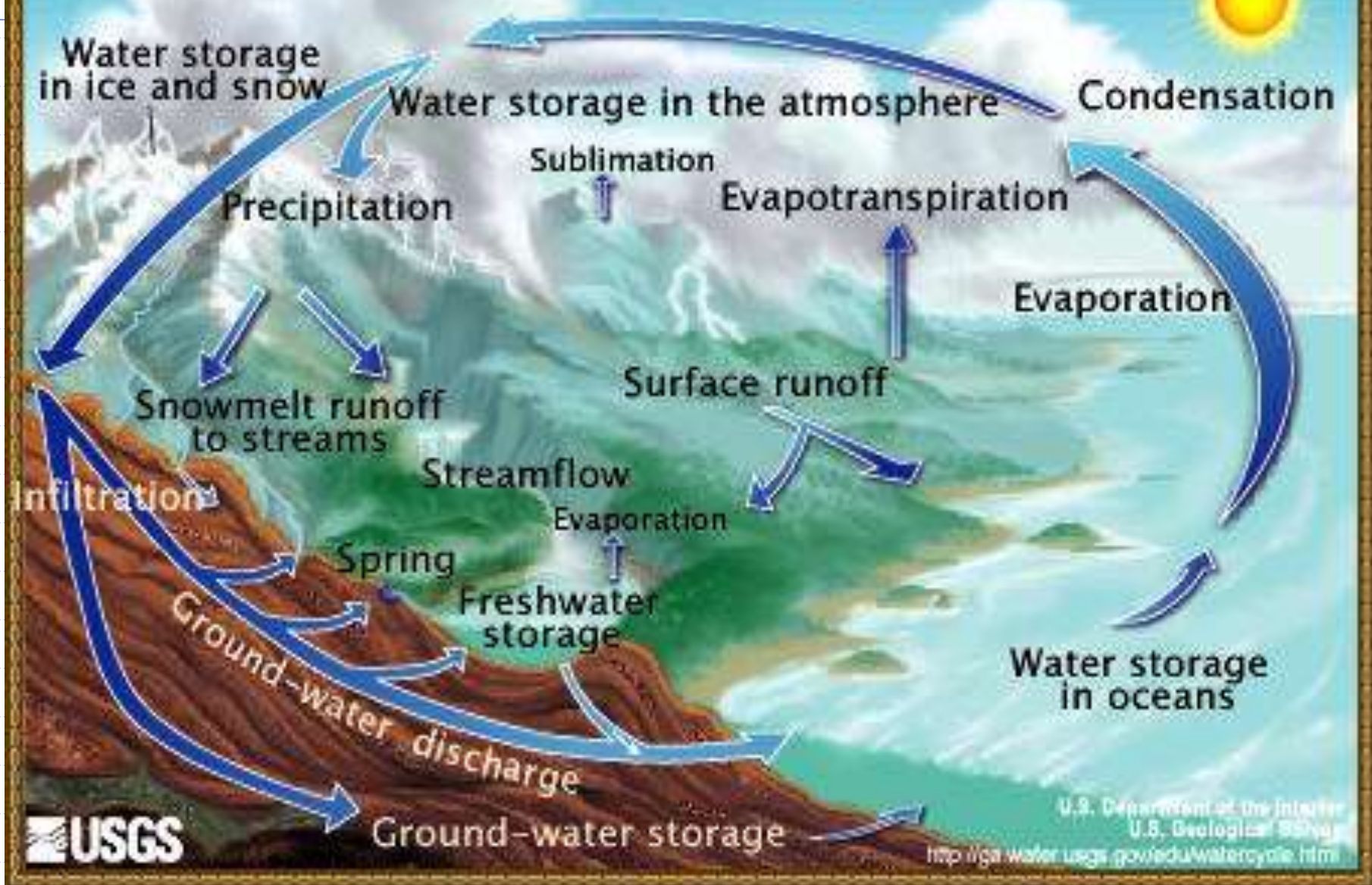
# Point of departure: a life cycle

## Normally in biology terms



Source: <http://www.biographixmedia.com/biology/pine-tree-life-cycle.jpg>

# The Water Cycle





# Cradle to ....

- ◆ Cradle to grave
  - **The entire life cycle of a product:** follow the product to the grave
- ◆ Cradle to gate
  - LCA term, consideration **limited to the point of product distribution** (a boundary condition)
- ◆ Also gate to gate
  - Life cycle inside the production **facility boundaries**.



# Cradle to ....

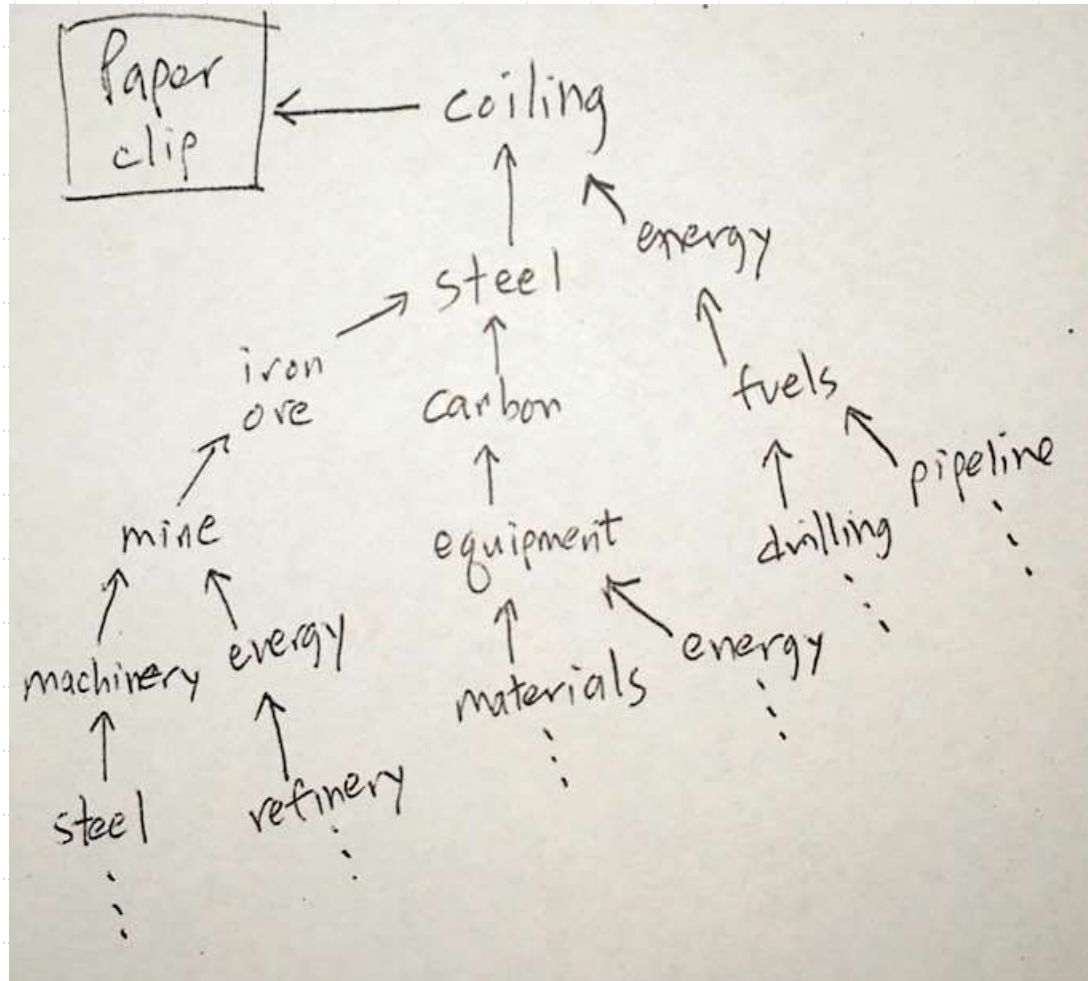
## ◆ Cradle to cradle

- Term coined by Walter Stahel to describe a **circular economy** that internalizes all costs
- 2002 book: *Cradle to Cradle: Remaking the Way We Make Things*, by architect William McDonough and chemist Michael Braungart
- They presented an integration of design and science that provides enduring benefits for society from safe materials, water and energy in **circular economies** and **eliminates the concept of waste**.
- In LCA, refers to the **incorporation of recycling impacts**



# LCA Complexity – an example

- ◆ What materials/resources do I need to consider for an analysis?
- ◆ ... a paper clip!!!



# If only... (decisions made without Life Cycle thinking)

◆ In early 1990s, California had a policy goal of reducing emissions of air pollution by encouraging adoption of **zero emission vehicles** (ZEVs) into 2% of fleet by 1998 (10% in 2003).

- These vehicles were battery-powered (lead acid)
- These vehicles had no tailpipes

◆ **A study in Science** by Lave et al (1995) suggested this policy would not achieve its intended goals

◆ What were (some of) the problems?

- Cars fully powered by batteries
  - ◆ Batteries of this type need to be recharged
  - ◆ Recharging happens with electricity
  - ◆ Electricity production has air emissions!
- Batteries were lead-acid
  - ◆ Heavy batteries for battery-only power
  - ◆ Large amounts of lead needed (with significant manufacture/recycling emissions of lead)
  - ◆ More lead released than without ZEVs!

◆ LCA could have pointed this out

Lave, L., C. Hendrickson, and F. McMichael,  
“Environmental Implications of Electric  
Vehicles,” Science, pp. 993-995, May 19, 1995.

# Life Cycle Assessment

## ◆ What is (and what is not) LCA

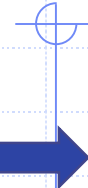
- LCA is a way of structuring/organizing the relevant parts of the life cycle
- It is a tool to track performance
- LCA is not a cure-all for our environmental problems
- LCA is not an “exact” science with provable axioms/theories
- LCA is part of the sustainability tool box

## ◆ History of LCA

- Initial LCA work was focused on energy
- 1969 - first multi-criteria study for Coca-Cola
  - ◆ Glass versus plastic for container
  - ◆ Choice between internal / external container production
  - ◆ End of life options (recycling or one-way)
  - ◆ Result: plastic bottle was best, contrary to expectations
  - ◆ Study never published
  - ◆ Questions of validity then occurred (a running theme!)
  - ◆ Led to calls by scientific community for a standardization process
- Early 1990: “paper or plastic?”
- LCA formal and structured definitions: 1997: first version of ISO LCA
- Most recent ISO LCA standard is 2006



# Agenda

- 
- ◆ Life cycle thinking
  - ◆ Quantitative methods and life cycle cost analysis
  - ◆ The ISO LCA standard
  - ◆ Life cycle inventory
    - Data needs and data quality
    - Data sources
    - Handling multifunction systems (disaggregation and allocation)
    - Uncertainty
    - Input-output LCA
  - ◆ Impact assessment
  - ◆ Conclusions



# Primary Sources

## ◆ Be quantitative!

- ... sometimes a qualitative skill may be needed

## ◆ A reference, article, etc., that is the original source of data or results

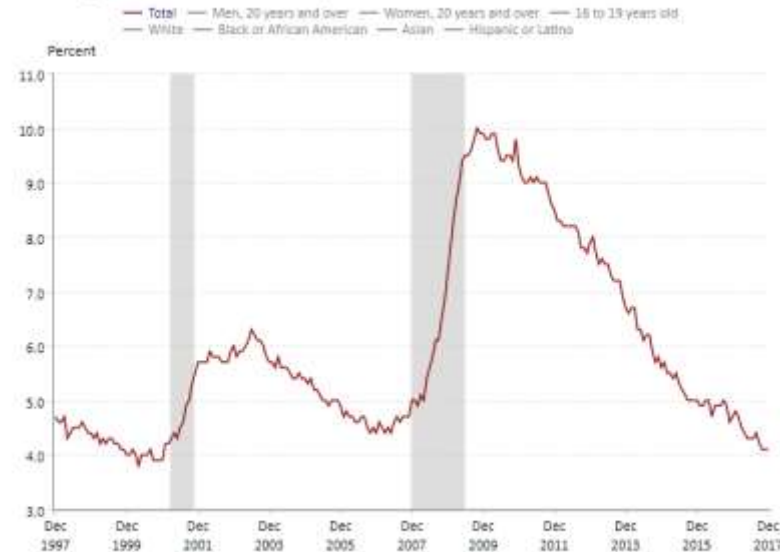
- Example: US Dept. of Labor/Bureau of Labor Statistics collects data on unemployment through monthly household surveys
- December 2017 – 4.1%
- <https://www.bls.gov/bls/unemployment.htm>

## ◆ When working with data sources, pay attention to:

- Accuracy vs. precision
- Uncertainty and variability
- Ranges
- Management of significant digits
- Units and unit conversions
- Energy conversion and efficiency
- Estimation vs. calculation

Civilian unemployment rate, seasonally adjusted

Click and drag within the chart to zoom in on time periods

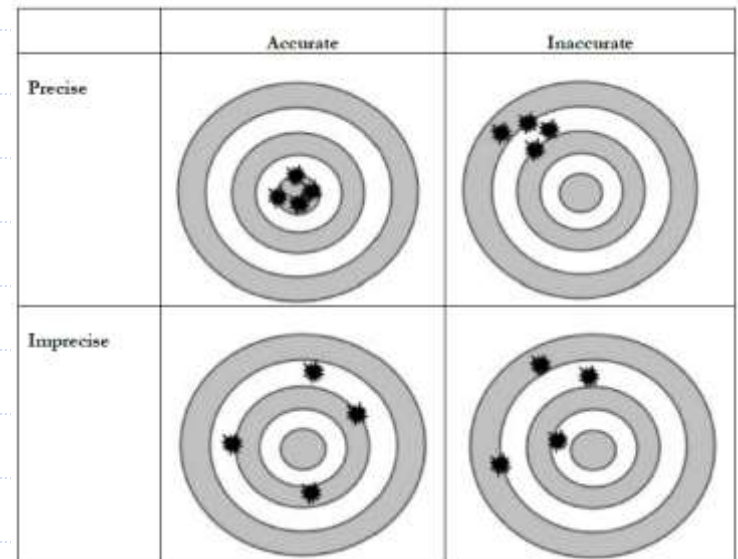


Hover over chart to view data.

Note: Shaded area represents recession, as determined by the National Bureau of Economic Research.

Persons whose ethnicity is identified as Hispanic or Latino may be of any race.

Source: U.S. Bureau of Labor Statistics.



# Secondary Sources

- ◆ A reference that repeats the data/results found in a primary source
  - Example: An article in The New York Times discussing previous month's unemployment (4.1%) which came from the Dept. of Labor



<https://www.nytimes.com/aponline/2018/01/23/us/politics/ap-us-state-unemployment.html>

**Table C14. Electricity Consumption and Expenditure Intensities for Non-Mall Buildings, 2003**

	Electricity Consumption						Electricity Expenditures		
	per Building (thousand kWh)	per Square Foot (kWh)	per Worker (thousand kWh)	Distribution of Building-Level Intensities (kWh/square foot)					
				25th Per- centile	Median	75th Per- centile	per Building (thousand dollars)	per Square Foot (dollars)	per kWh (dollars)
All Buildings* .....	202	14.1	12.2	3.6	8.2	17.1	15.7	1.09	0.078

US Dept. of Energy, 2003 Commercial Buildings Energy Consumption Survey (CBECS), Table C14. "Electricity Consumption and Expenditure Intensities for Non-Mall Buildings, 2003", 2006.

Release date: May 2016

**Table C14. Electricity consumption and expenditure intensities, 2012**

	Electricity consumption								
	per building (thousand kWh)	per square foot (kWh)	per worker (thousand kWh)	Distribution of building-level intensities (kWh/square foot)		75th per- centile	Electricity expenditures		
				25th per- centile	Median		per building (thousand dollars)	per square foot (dollars)	per kWh (dollars)
All buildings	237	14.6	14.1	3.8	8.7	17.2	23.3	1.44	0.098

<https://www.eia.gov/consumption/commercial/data/2012/c&e/pdf/c14.pdf>

# Attributes of 'good assumptions'

## ◆ Main attributes

- Clarify and simplify
- Correct, credible and feasible
- Not a shortcut
- Unbiased

## ◆ Validate your estimate

## ◆ Build quantitative models

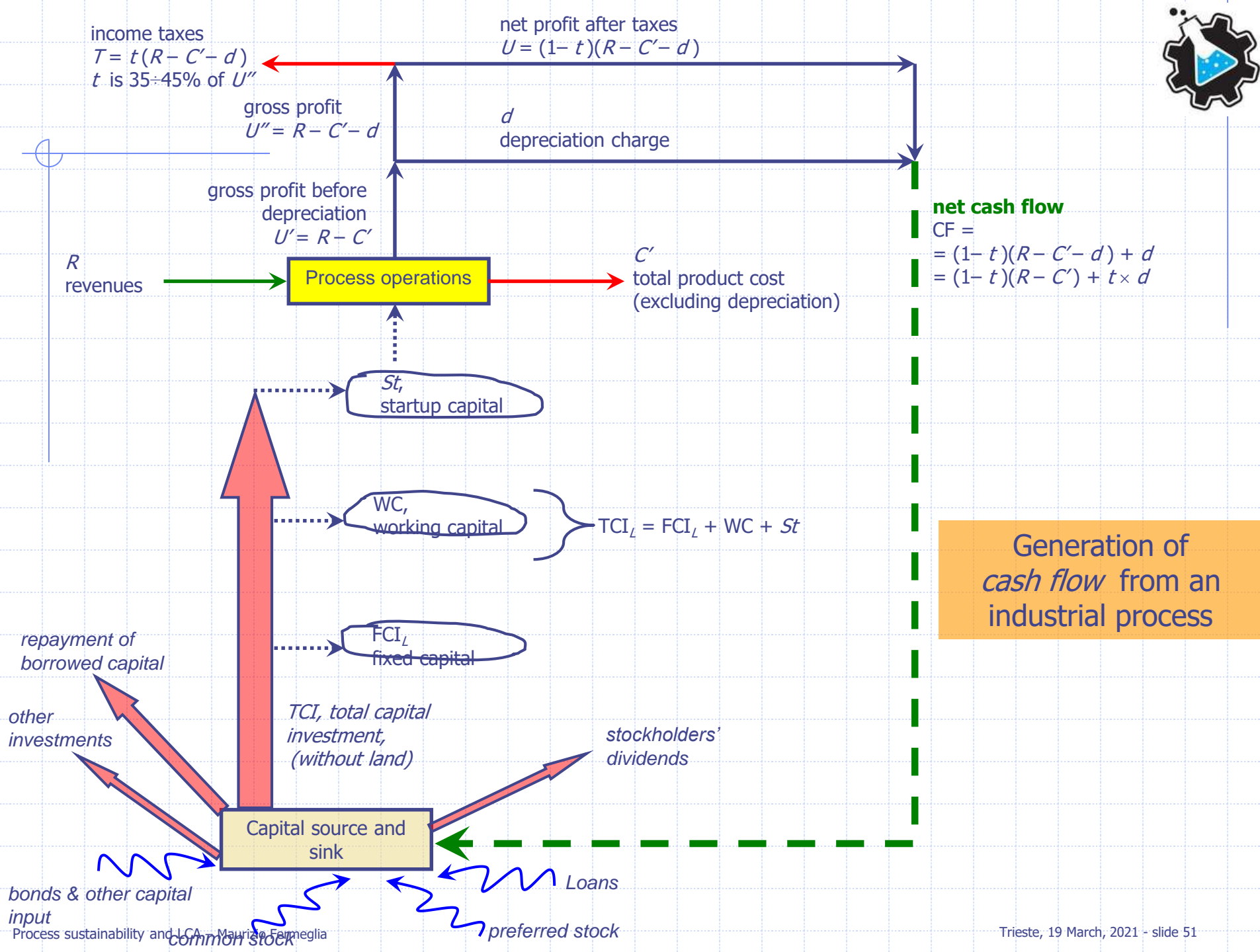
## ◆ General guideline on how to quantitatively answer question. Provide:

- A description of the method used to complete the task
- The result or output of the task
- A critical assessment, validation, or thought related to the result



# Point of Departure: Life Cycle Cost Analysis (LCCA)

- ◆ Developed to **track costs** over life cycle of infrastructure projects
  - Lets decision makers think about “first cost” and maintenance, etc.
  - Useful also for personal decisions
- ◆ Concepts from **engineering economics** or investment analysis,
  - In depth coverage elsewhere
  - Related to this is the **total cost of ownership**
- ◆ LCCA as a **basis for LCA**
  - LCCA often used as a **planning tool** early in a project
  - LCCA is the **economic analysis** of various phases of a project’s useful life
    - ◆ Construction (including materials)
    - ◆ Occupation or use by the public (operating costs, maintenance, rehabilitation)
    - ◆ Disposition (demolition)
  - Very similar to the frameworks for environmental life cycle models



# Breakdown of total product cost

## Total product cost (TPC)

*manufacturing cost*  
(operating or production costs)

*general expenses (SARE)*  
(Sales, Administr., Research, Engng)

direct production costs  
(variable production costs)

fixed charges

plant overhead

- depreciation
- local taxes
- insurance
- rent
- interest

**10÷20% TPC**

- raw materials
- utilities
  - electricity
  - fuel
  - refrigeration
  - steam
  - waste treatment & disposal
  - process water
  - cooling water
- maintenance & repairs
- operating supplies & laboratory charges
- operating labor
- direct supervision & clerical labor
- patents & royalties

**60% TPC**

- general plant upkeep & overhead
- payroll overhead
  - social security
  - retirement plans
- packaging
- medical services
- safety & property protection
- restaurants & recreation facilities
- storage facilities

**5÷15% TPC**

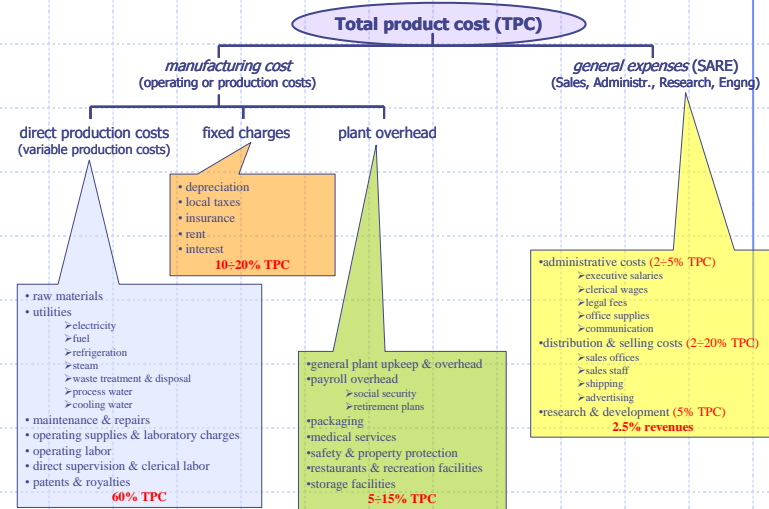
- administrative costs (2÷5% TPC)
    - executive salaries
    - clerical wages
    - legal fees
    - office supplies
    - communication
  - distribution & selling costs (2÷20% TPC)
    - sales offices
    - sales staff
    - shipping
    - advertising
  - research & development (5% TPC)
- 2.5% revenues**



# A model for the estimation of total product cost (TPC)

## ◆ A few (sound) hypotheses (Douglas, 1988)

- $\text{SARE} \cong 2.5\%$  of revenues
- maintenance  $\cong 4\%$  FCI each year
- cost of operating labor:  $\cong 10^5$  \$/(operator×year)
- no borrowed capital; no expenses for land
- no depreciation allowance (so far)



$$\left( \text{total product cost, TPC; \$ / yr} \right)_{\text{excluding depreciation}} \cong 1.03 \left( \text{raw materials costs} + \text{utilities costs} \right) + 0.186 \left( \text{onsite direct costs, ISBL} \right) + 2.13 \times 10^5 (\text{no. of operators}) + 0.025 (\text{revenues})$$

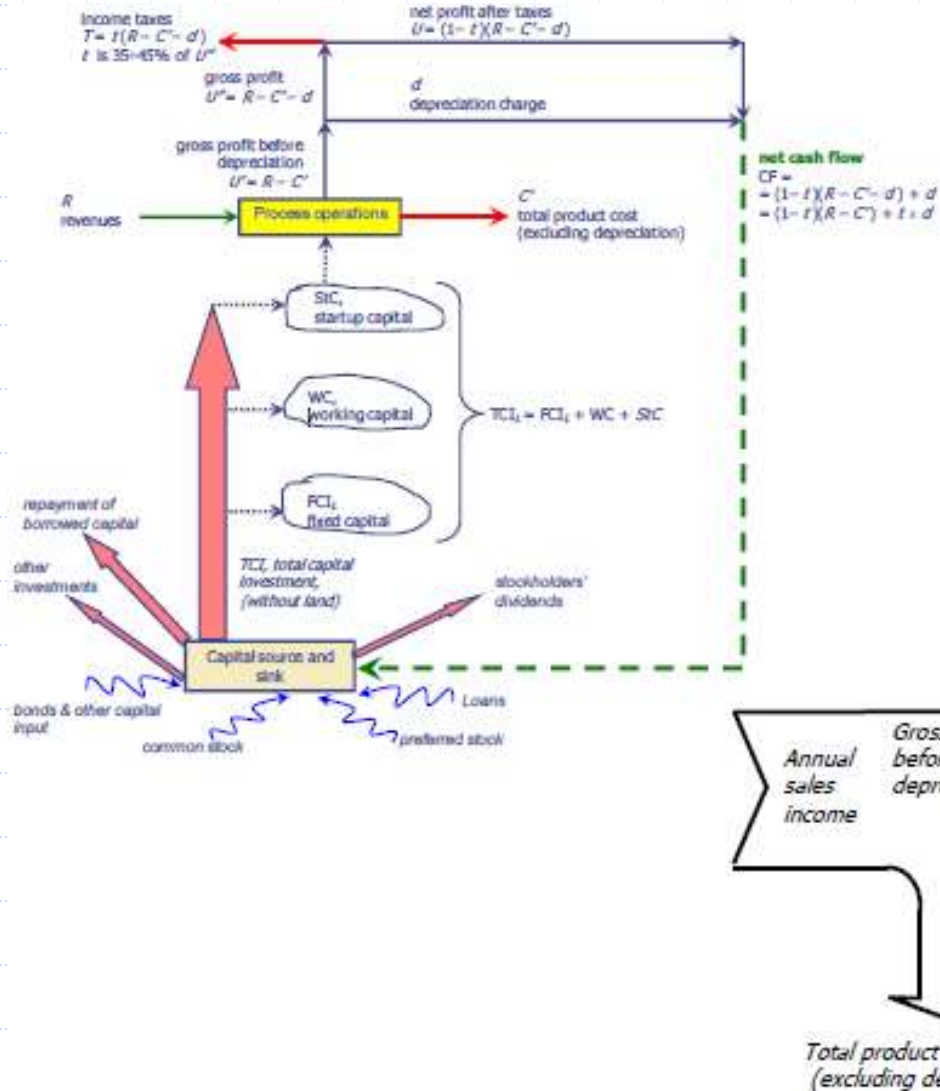
All numeric coefficients have proper unit dimension

## ◆ To be able to provide and estimate of the total product cost, we need to determine:

- amount of raw materials needed
- utilities consumption
- installed costs for all the pieces of equipment
- total number of operators needed to run the plant
- revenues from product sales

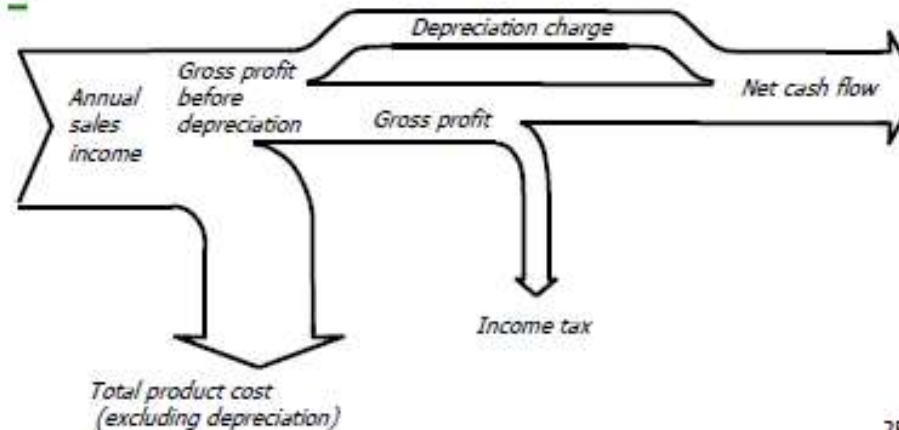


# Profitability analysis



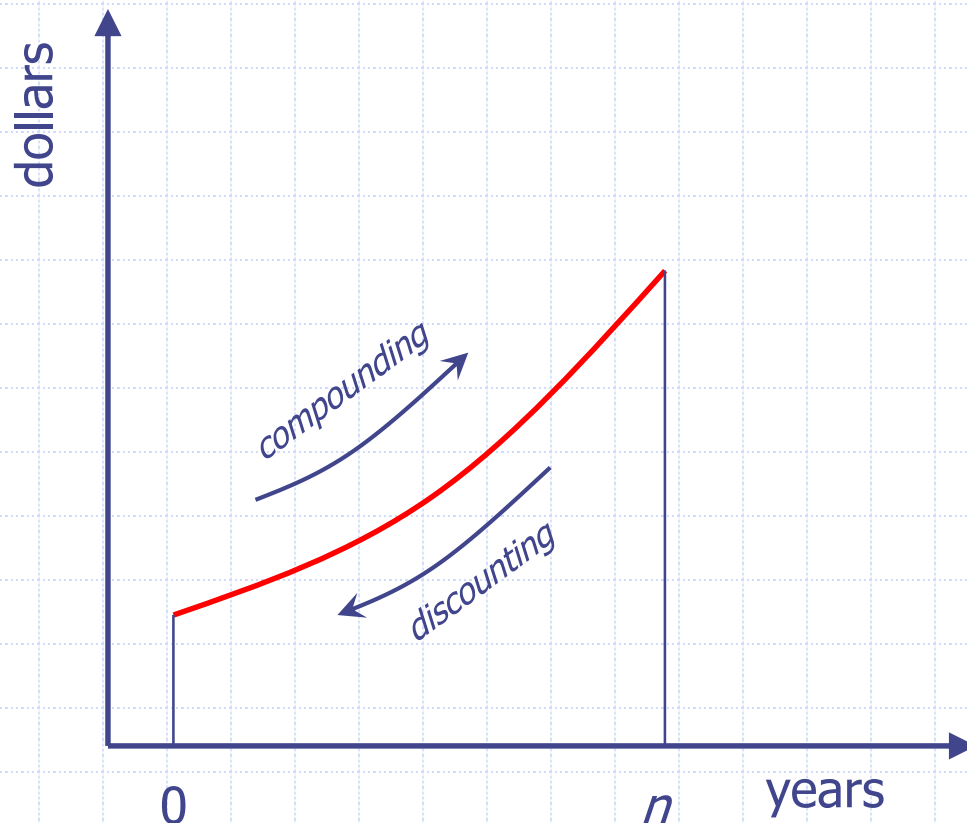
*Depreciation returns to investors through a special **isolated channel**, separated from the **profit** conduit*

- it is tax-free
- it is the procedure used by investors recover the initial investment



# Discounting and compounding

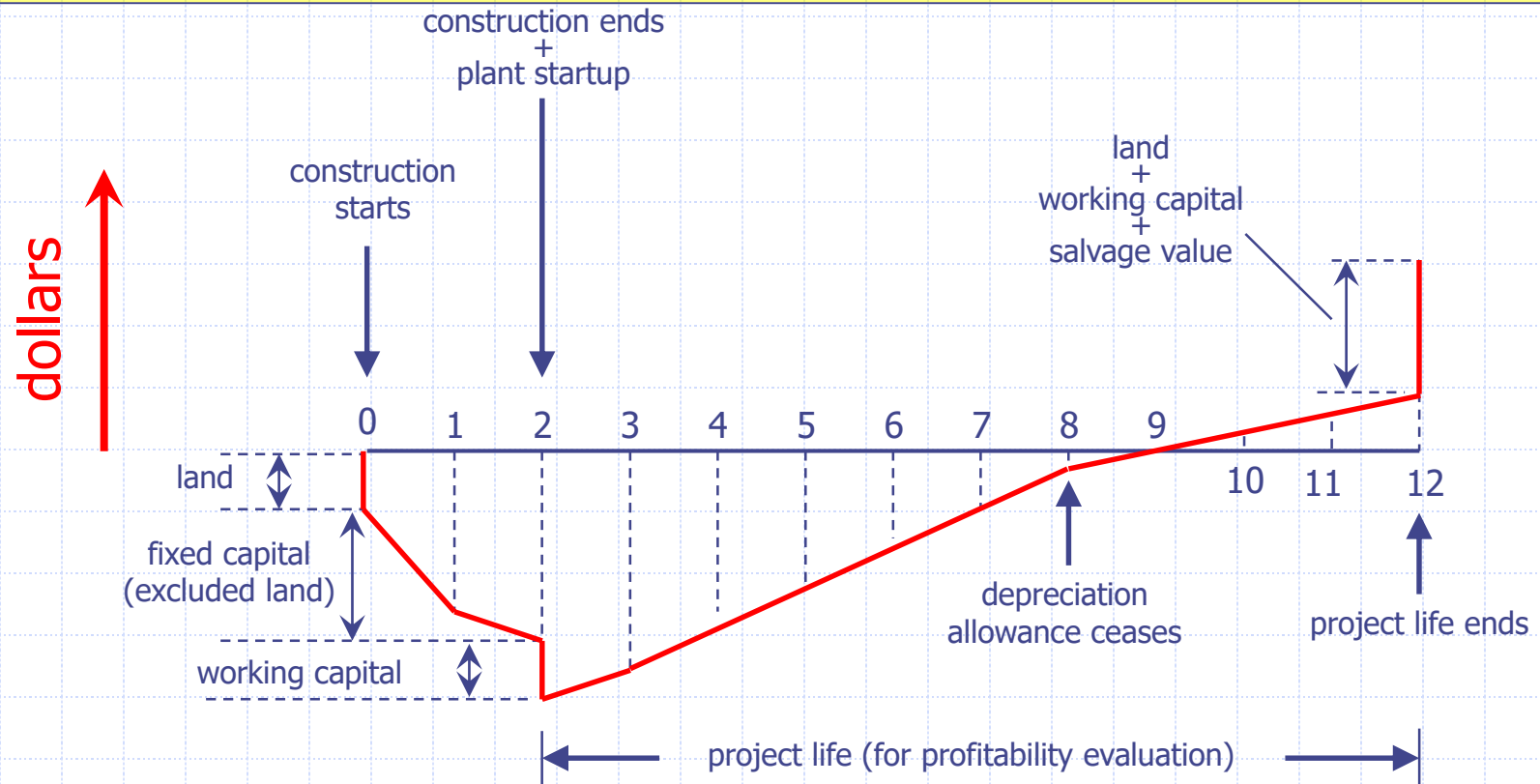
- ◆ Cash flows appear at (the end of) different years during the life of a plant
  - they can be negative (investments; expenses) or positive (revenues)
- ◆ To compare these cash flows, they must be put on the same basis, i.e. they must be referred to the same year in time (forward or backward)



- ◆ The concept of **interest** is used to move forth and back in time
  - compounding
  - discounting
- ◆ **Interest represents the earnings on money loaned (and invested)**
  - also the cost of borrowed money is called interest
- ◆ The **interest rate** is the amount of money earned on 1 \$ in 1 year
  - this is the investor point of view

# Cumulative discounted cash flow diagrams

- ◆ Building a new plant usually requires 6 months to 3 years (e.g. 2 years, in the diagram below)
  - most of the capital is invested in the first year
  - at the end of the 2<sup>nd</sup> year the plant is started up
  - working capital is required to float the few months of operation (startup costs not accounted for)
  - the project life is 10 years (in the example below)





# Objectives of LCCA

- ◆ Identify costs that happen during the life of the “project”
  - First cost (construction, manufacturing)
  - Future costs (monthly, annual, intermittent, final)
- ◆ Determine a “total cost” with a common monetary basis
  - “Discount” all future costs to the present for comparison (e.g., present value)
  - Sum all costs on “net present value” (NPV) basis
- ◆ Compare alternatives
  - Best NPV?
  - Identify high cost components for re-design

# Example - Light Bulbs



- ◆ Should we choose incandescent, fluorescent or LED?
- ◆ “First” costs: bulbs costs \$1.25, \$1.50, \$2.49, respectively
- ◆ “Operating” costs
  - How long are they on? Hours → kWh → \$
- ◆ “Replacement” costs
  - How long do they last? 1,000 vs. 15,000 hrs
  - How much do they “cost to buy & change”
    - ◆ e.g., campus laborers cost \$48.67/hr
    - ◆ CMU/FMS no longer stocks incandescent bulbs

# Lightbulb analysis... a start



Assumptions				
Operating hours		8,760	24 hours/365 days/year	
Cost of electricity		0.075	\$/kWh	
Changeout cost (1 hour of labor)	\$	48.67	1 laborer	(2016)

# Lightbulb analysis... a start



Assumptions			
Operating hours	8,760	24 hours/365 days/year	
Cost of electricity	0.075	\$/kWh	
Changeout cost (1 hour of labor)	\$ 48.67	1 laborer	(2016)
Lightbulbs (60W equiv)			
	Incandescent	Fluorescent	LED
Bulbs/pack	16	6	2
\$/pack	\$ 19.98	8.98	4.98
\$/bulb	\$ 1.25	\$ 1.50	\$ 2.49
Lumens	555	900	800
Rated life (hours)	1,000	10,000	15,000
Watts	60	13	9
Bulbs/year (rounded up)	9	0.876	0.584

# Lightbulb analysis... a start



Assumptions			
Operating hours	8,760	24 hours/365 days/year	
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Lumens	555	900	800
Rated life (hours)	1,000	10,000	15,000
Watts	60	13	9
Bulbs/year (rounded up)	9	0.876	0.584
Annual bulb replacement cost	\$ 11.24	\$ 1.31	\$ 1.45
Annual operating cost	\$ 39.42	\$ 8.54	\$ 5.91
<b>Subtotal:</b>	<b>\$ 50.66</b>	<b>\$ 9.85</b>	<b>\$ 7.37</b>
Annual changeout labor	\$ 438.03	\$ 42.63	\$ 28.42
<b>Total annual cost</b>	<b>\$ 488.69</b>	<b>\$ 52.49</b>	<b>\$ 35.79</b>

2016 LED	
	6
	12.98
\$	2.16
	750
	5000
	9
	1.752



# Lightbulb analysis, more

- ◆ So far, considered initial cost to purchase, install, and one year of operation
- ◆ What about the cost of the next years?
  - Lifespan of a project, planning horizon?
- ◆ We can account for the cost over the life cycle of a product using “discounting” to calculate the “present value” of those costs
  - We care more about current costs than future costs
  - Discount rates are applied to future costs
- ◆ Simple cost analysis considers only first costs, or of only first year costs,
  - Partial understanding
- ◆ Full life cycle accounting (aka “discounted cost assessment”) provides sounder basis for decisionmaking
- ◆ Discounting allows for consideration of preferred present value of money
  - Costs are compared using a common basis

# Discounting future values to the present

- ◆ Costs in the future are less important than costs in the present
- ◆ The present value of a future cost is represented by

$$P = \frac{F}{(1 + r)^n}$$

- ◆ where

- P = present value
- F = future value
- r = discount rate
- n = the year the cost is incurred

- ◆ Back to our example:

- Initial costs are counted in Year 0
- Costs assumed to be incurred at the end of the year

- ◆ Year 5 example:

- \$1
- r=5%
- n=5
- Discount factor =  $[1/(1+0.05)^5] = 0.784$
- PV of \$1 in Year 5 is \$0.78

- ◆ NPV is the sum of all costs, calculated on a present value basis

# Adding NPV to the light bulbs

	Year						
	0	1	2	3	4	5	NPV
Incandescent	\$ 488.69	\$ 474.46	\$ 460.64	\$ 447.22	\$ 434.19	\$ 421.55	\$ 2,726.74
Fluorescent	\$ 52.49	\$ 50.96	\$ 49.47	\$ 48.03	\$ 46.63	\$ 45.28	\$ 292.86
LED	\$ 35.79	\$ 34.75	\$ 33.74	\$ 32.75	\$ 31.80	\$ 30.87	\$ 199.70
Discount rate:							
3%							

- ◆ Note that this analysis uses single point assumptions
  - Provides no understanding of uncertainty or sensitivity to assumptions
- ◆ Results last year showed fluorescent bulbs were preferable
- ◆ LED lifespan is improving!

# Life Cycle Costs of a Passenger Car

- ◆ What are life cycle costs for a car?
- ◆ Edmunds.com – “True cost to own” calculator
  - <http://www.edmunds.com/tco.html>

## Ownership Costs: 5 Year Breakdown

15213

Update

Results for  
Pittsburgh, PA

### Two 4dr Hatchback

(1.8L 4-cyl. Hybrid CVT Automatic)



True Cost To Own\*

**\$25,517**

\*Based on a 5-year estimate with 15,000 miles driven per year.

Total Cash Price

**\$15,907**

Roll over chart to view prices.

## 5 Year Details

	Year 1	Year 2	Year 3	Year 4	Year 5	5 Yr Total
Depreciation	\$3,170	\$1,491	\$1,312	\$1,163	\$1,043	\$8,179
Taxes & Fees	\$997	\$36	\$36	\$36	\$36	\$1,141
Financing	\$716	\$572	\$422	\$263	\$94	\$2,067
Fuel	\$792	\$816	\$840	\$865	\$891	\$4,204
Insurance	\$712	\$733	\$755	\$778	\$801	\$3,779
Maintenance	\$306	\$1,288	\$1,061	\$737	\$1,048	\$4,440
Repairs	\$203	\$296	\$343	\$400	\$465	\$1,707
<b>True Cost to Own*</b>	<b>\$6,896</b>	<b>\$5,232</b>	<b>\$4,769</b>	<b>\$4,242</b>	<b>\$4,378</b>	<b>\$25,517</b>