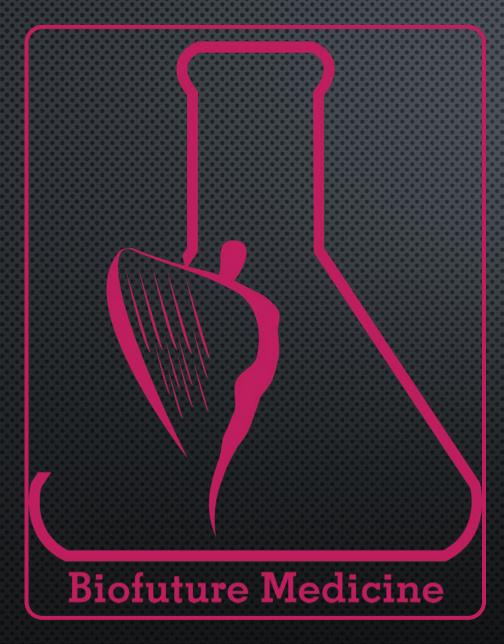


FLAVIO RIZZOLIO

CEO & OTHERS

BIOFUTURE MEDICINE

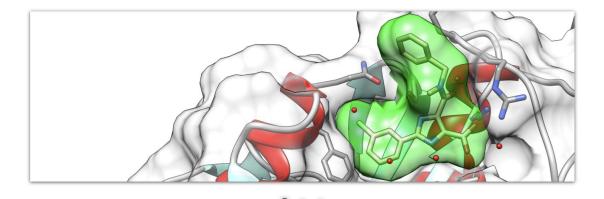


IDEA-MISSION

- A SORT OF DREAM INSIDE
- A STRUGGLING TIME.....
- WHY NOT?
- APPLIED WHAT WE CURRENTLY PUBLISH ON RESEARCH PAPERS
 - ☐ ONLY APPLIED SCIENCE
- HELP WOMEN WITH OVARIAN CANCER



Welcome!









Products

Research

Biomam

RESEARCH

PRODUCTS



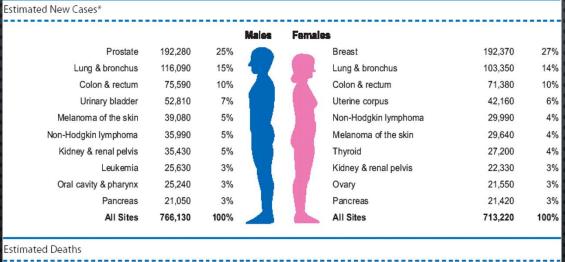


RESEARCH

UNIVERSITY OF TRIESTE
UNIVERSITY OF UDINE
UNIVERSITY OF PADUA
UNIVERSITY OF PISA

IMPERIAL COLLEGE LONDON
UNIVERSITY OF ANGERS, FRANCE
ROYAL COLLEGE OF SURGEONS IN
IRELAND, DUBLIN

CANCER, A LETHAL CHRONIC DISEASE



		Males	Females
88,900	30%		Lung & bronchus 70,490 26%
27,360	9%		Breast 40,170 15%
25,240	9%		Colon & rectum 24,680 9%
18,030	6%		Pancreas 17,210 6%
12,590	4%		Ovary 14,600 5%
12,090	4%		Non-Hodgkin lymphoma 9,670 4%
11,490	4%		Leukemia 9,280 3%
10,180	3%		Uterine Corpus 7,780 3%
9,830	3%		Liver & intrahepatic bile duct 6,070 2%
8,160	3%		Brain & other nervous system 5,590 2%
292,540	100%		All Sites 269,800 100%
	27,360 25,240 18,030 12,590 12,090 11,490 10,180 9,830 8,160	27,360 9% 25,240 9% 18,030 6% 12,590 4% 12,090 4% 11,490 4% 10,180 3% 9,830 3% 8,160 3%	88,900 30% 27,360 9% 25,240 9% 18,030 6% 12,590 4% 12,090 4% 11,490 4% 10,180 3% 9,830 3% 8,160 3%

In developed countries, health and well-being are the primary goals for people of all ages.

Data: People in USA



OVARIAN CANCER

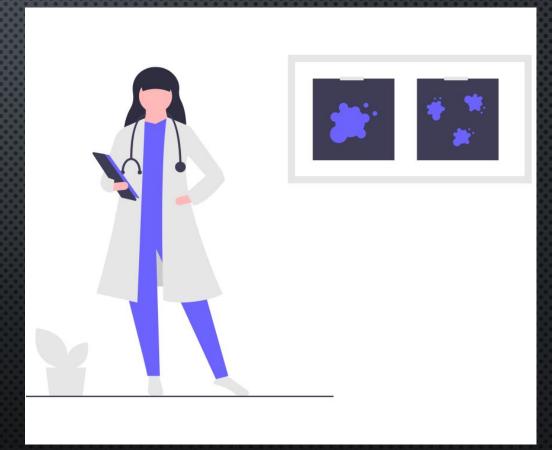
IS THE 5TH DEADLIEST CANCER AMONG WOMEN AND MORE OF 75% OF OVARIAN CANCER PATIENTS ARE DIAGNOSED IN ADVANCED STAGE.



DRUG SCREENING TESTS

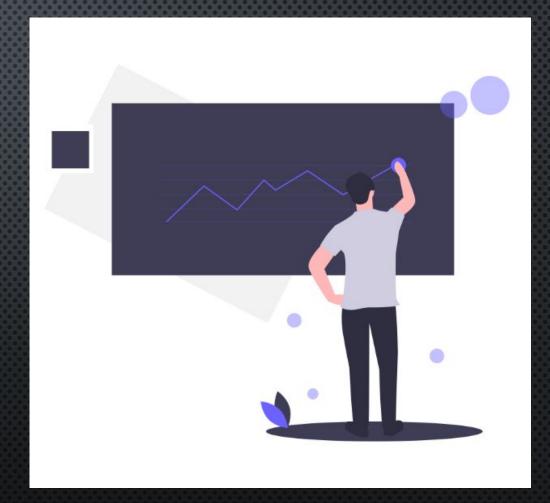
PERFORMED ON A
PATIENT-SPECIFIC

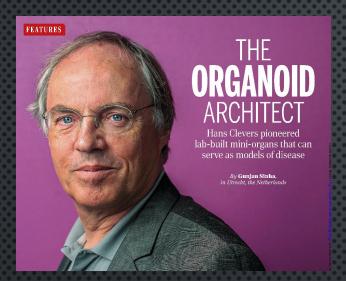
MODEL ARE
CURRENTLY MISSING
AND COULD HELP
DOCTOR TO FIND THE
BEST THERAPY FOR THE
PATIENT SAVING TIME
AND RESOURCES.

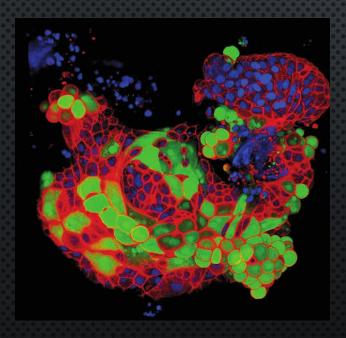


THE CURRENT MARKET

- Our target market is ovarian cancer therapy.
- The global therapeutic market for ovarian cancer reached \$2.1 billion in 2017 and is expected to reach \$2.9 billion by 2023, with a compound annual growth rate (CAGR) of 11.8% during the period 2018-2024.
- Currently, there are some clinical studies aiming to determine drug sensitivity in patients using organoids.



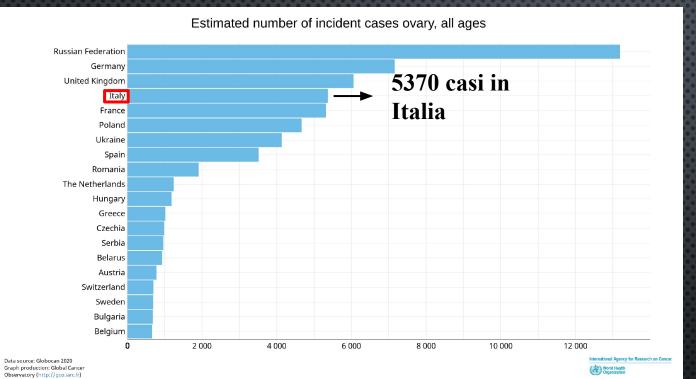




Organoids: a revolution?

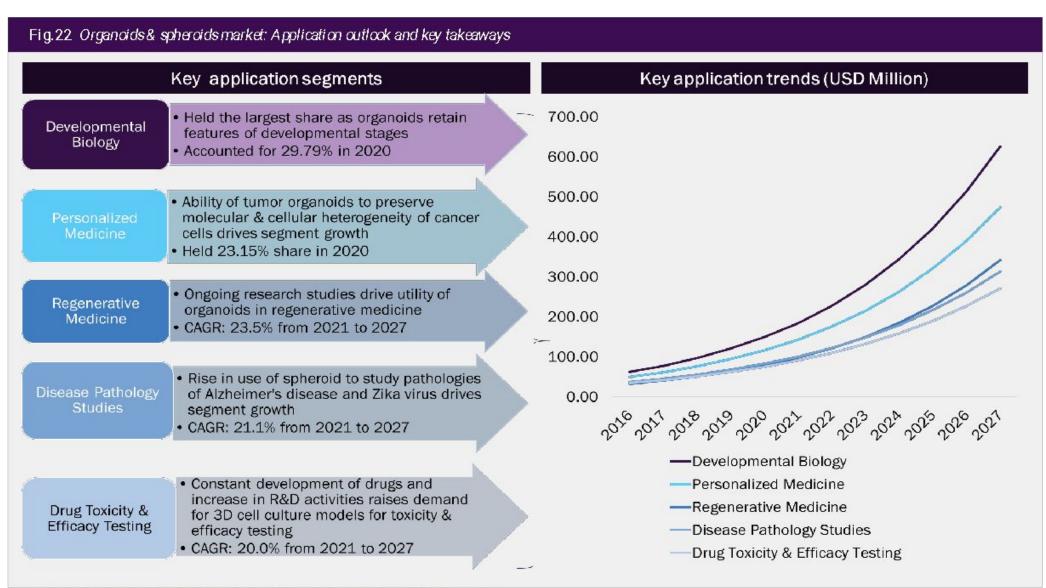


Ovarian Cancer





APPLICATION BUSINESS ANALYSIS



Source: Industry Journals, Investor Presentations Primary Interviews, Grand View Research

END-USE BUSINESS ANALYSIS

Fig.27 Organoids & spheroids market: End-use outlook and key takeaways

Key end-use segments

Biotechnology and Pharmaceutical Industries

- Held the largest share in 2020
- Strategic alliances between major players broadens use of organoids and spheroids in development of disease-specific models

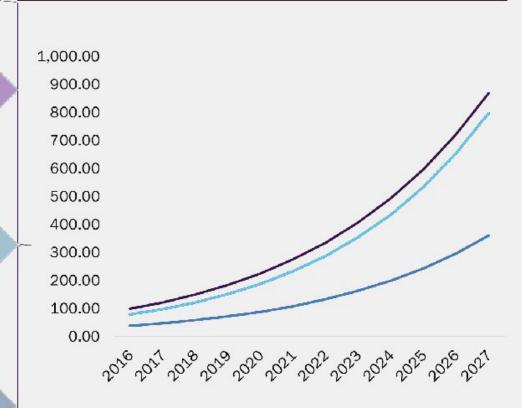
Academic & Research Institutes

- Witnesses the fastest growth rate of 23.0% from 2021 to 2027
- Rise in R&D funding for preclinical efficacy studies drives segment growth

Hospitals and Diagnostic Centers

- Expected to register significant growth rate of 22.4% from 2021 to 2027
- Increase in number of organ transplantation procedures globally boosts the revenue of this segment

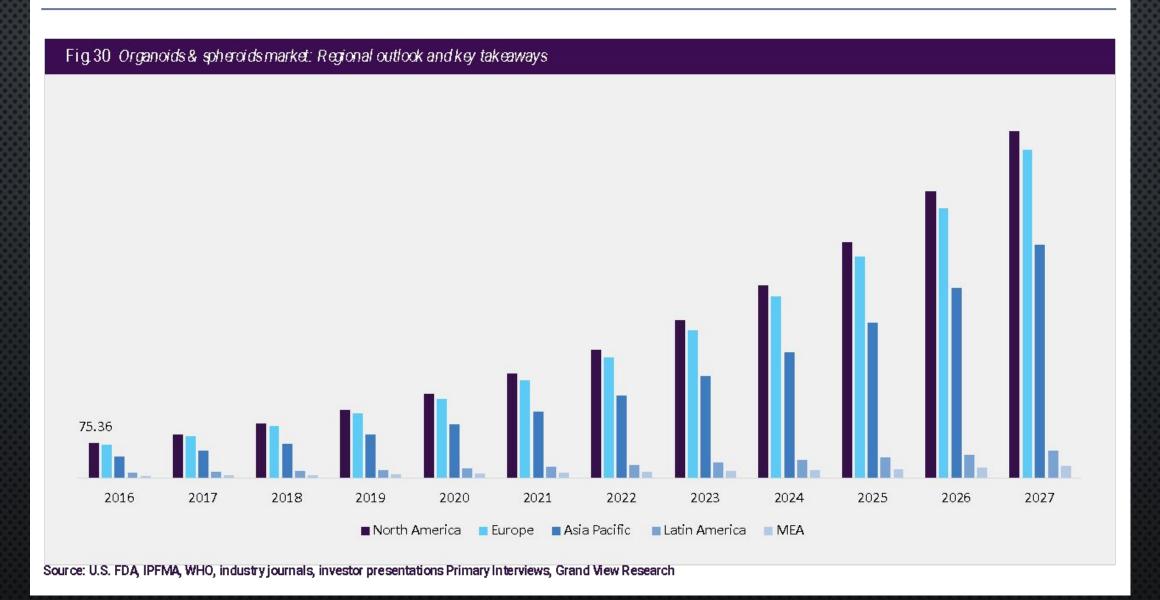
Key end-use trends (USD Million)



- —Biotechnology and Pharmaceutical Industries
- —Academic & Research Institutes
- —Hospitals and Diagnostic Centers

Source: Industry Journals, Investor Presentations Primary Interviews, Grand View Research

REGIONAL BUSINESS ANALYSIS



SOLUTIONS

• We are offering a customized patient-specific drug screening kit, leveraging our ongoing research that has already yielded positive results.





Patient-specific drug effect report



COMPETITIVE EDGE

- ✓ We have the expertise to perform these personalized drug tests.
- ✓ Currently, we are conducting these tests as part of a research program.
- **✓** We have received positive feedback from doctors
- ✓ We already have potential customers interested in this project.



REVENUE STREAMS

Ordered by Priority/Importance:

B₂B

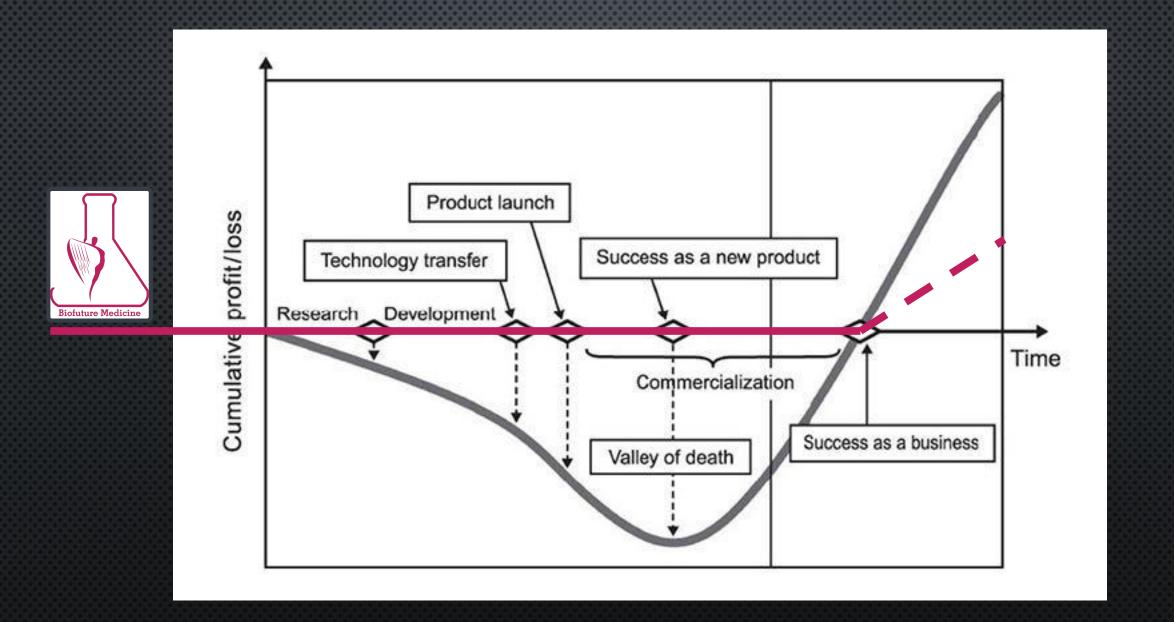
SMEs FOR TARGETED DRUG DEVELOPMENT

Hospitals and Medical Centers: Frontline products are developed to be used by clinicians. The main products are diagnostic kits for cancer prevention.

B2R

Universities, Research Centers: Backstage products are useful for researchers working in translational medicine. Modified cancer cell lines, kits for DNA purification and extraction are basic requirements for most laboratories.

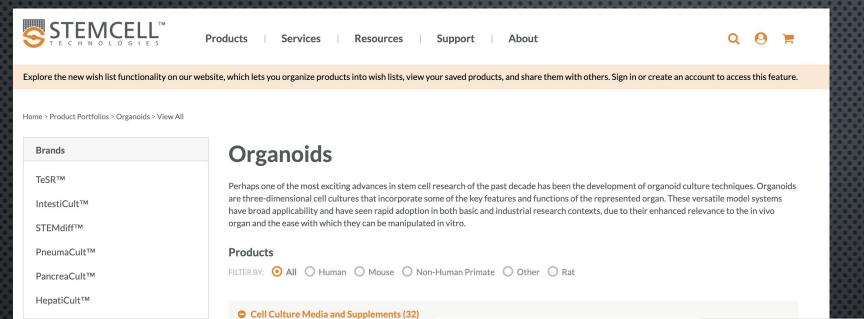








KEY COMPETITORS



Home > Prodotti > Colture e analisi cellulari > Colture cellulari 3D > Organoidi

Carrello 0

Prodotti

Organoidi

■ Merck



Gli organoidi sono insiemi complessi di cellule cresciute in un mezzo di coltura 3D in grado di ricapitolare molte delle caratteristiche fisiologiche e genomiche di vari tessuti o organi. Gli organoidi derivano da cellule staminali embrional (ESC), cellule staminali pluripotenti indotte (iPSC) o cellule staminali adulte (ASC) e si differenziano, attraverso una serie di segnali controllabili, in un insieme diversificato di tipi cellulari simili a quelli che si trovano nei rispettivi tessu fisiologici.

Fornisci nome del prodotto, numero di lotto, ecc.

Una volta stabilite le condizioni di coltura e differenziazione per un particolare tipo di organoide, queste possono essere riprodotte dai ricercatori semplicemente usando le metodiche di base delle colture cellulari. Nello scorso decennio sono stati compiuti moltissimi progressi in questo settore, tra cui la generazione e la caratterizzazione di nuovi tipi di organoidi le cui applicazioni hanno contribuito a far progredire la ricerca biologica di base e lo sviluppo di nuove terapie.

CURRENT STATUS





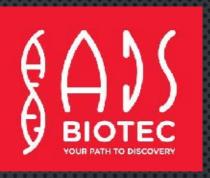
OUR MISSION

Provide Instruments, Consumables & Services that Increase Productivity for Cytogenetic, Pathology, and Molecular Genetics in Clinical and Research Diagnostic Laboratories

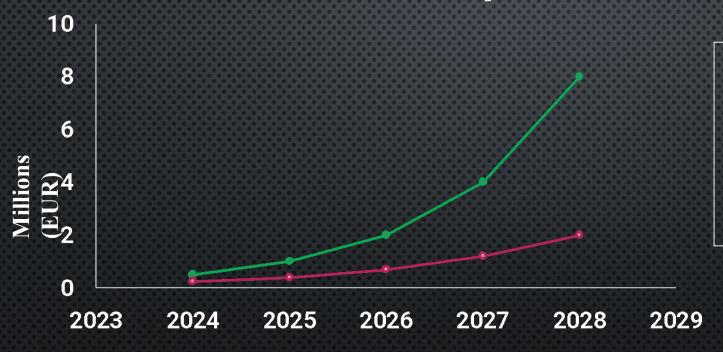


21/03/2022









Global Cell Culture Market

2023: 3.3 Eur Billions

2033: 6.4 Eur Billions

CAGR: 7%

THE TEAM

MADE in ITALY

FLAVIO RIZZOLIO, CEO

FOUNDER OF THE COMPANY

PhD in Oncology and Genetics

Head of Nanomedicine Laboratory at Ca'
Foscari University

Advisory Board

Prof. Tiziano Tuccinardi Medicinal chemist Univ. Pisa

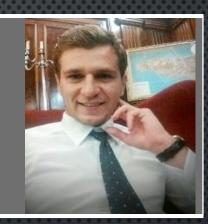
Prof. Carlotta Granchi Organic Chemist Univ. Pisa

NEW CEO

MADE in ITALY

DOTT. VITALIY LABA

Chartered Accountant & Auditor



- I work in Management Consulting and Strategic Finance, supporting SMEs and Public Entities in the management of R&D projects and innovation funded within the framework of resources such as PON, PO-FESR, FISR, PRIN, etc.
- Member of the Corporate Finance Committee and Structural Funds ODCEC of SIRACUSA.
- Father of Matilde and husband of Marzia.

