

EFFICIENTA

Energy Advisor

www.efficienta.eu

Established in 2018, Efficienta is a company focused on advising private and public subjects on:

- **Energy management and energy efficiency**
- **Energy and environmental markets purchasing strategies**
- **Energy and environmental sustainability**

The Efficienta team consists of trained professionals with many years of experience in energy analysis and management. Below is the profile of some of the professionals:

Managing Director

20 years of energy expertise
Energy manager, EGE since 2014
Energy and purchasing
management of an energy-intensive
group
Esco company management
Management of high efficiency lamp
production company

Bachelor in Electrical Engineering
Phd industrial electronics

Senior Consultant

10 years of experience in the field
of energy, including:
Experience of Management
company Esco
DE realization and efficiency
measures

Bachelor in Management
Engineering EGE

Junior Consultant

5 years of experience in:
Energy analysis
Studies optimizations industrial
districts

Bachelor in Energy Engineering
PhD in Energy Engineering

Junior Consultant

Experience in:
Pre-feasibility analysis of
photovoltaic systems
Project Management
Energy practices and incentives

Scientific degree and energy
training

In addition, the Company rely on external professionals specialized in surrounding areas, and act often as project manager the different professionalism and also customer resources.

- Energy audits and Energy Monitoring
- On site energy management
- Project feasibility assessment and supervision to technical design
- Advice on project funding structures, including access to incentives
- Support to the definition of purchase strategies and negotiation with suppliers for energy supply and energy plants (fv-cogeneration)
- Supervision and coordination of project and purchase delivery
- Carbon footprint and Carbon Management

Our offer and positioning have some distinctive elements compared to other types of actors in the energy management and sustainability market:

- Services and activities focused on a **consulting approach**
- A team with **first-hand experience of business life**, which facilitates understanding of needs and supporting alignment of different business functionalities on shared target
- An approach of **close collaboration** in project management, up to assume ad interim management roles for energy management functions
- The habit to **support the customer through the entire life cycle of the projects**, up to the reporting of the results achieved.
- Availability to **remuneration models** that can be linked to the good end and profitability of projects, with a risk/benefit sharing

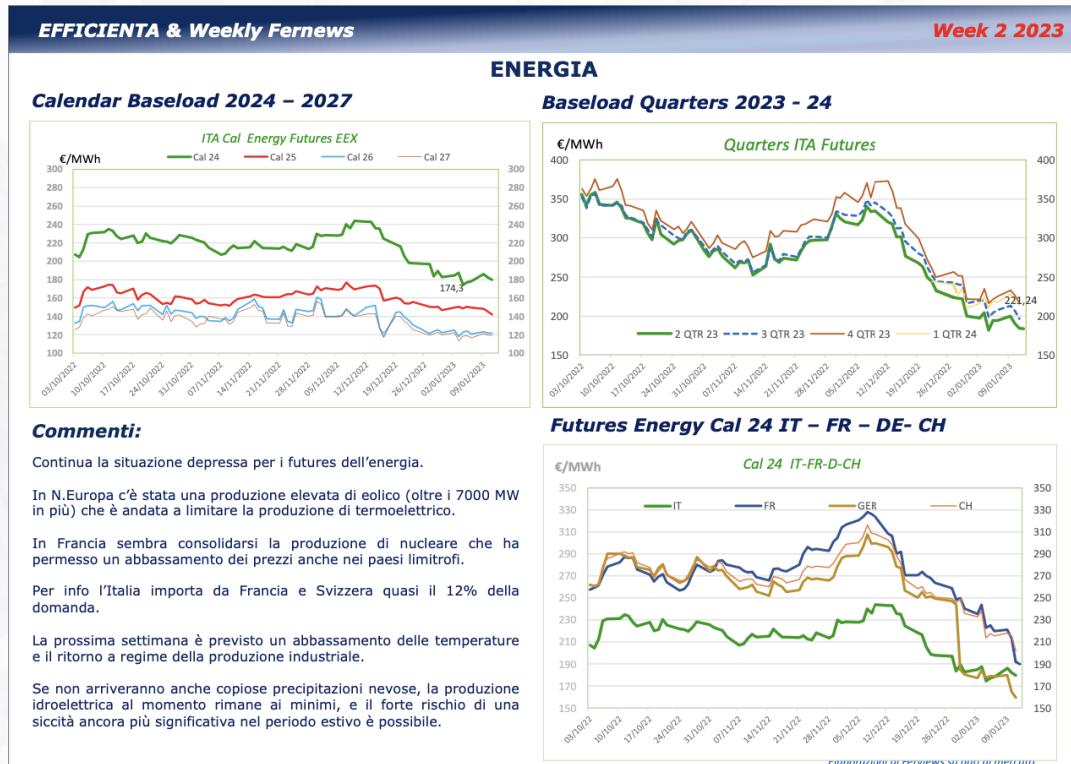
Our customers belong to different categories:

- Companies with significant energy consumption with priority in energy management and efficiency
- Companies that have the characteristics to become energy producers (prosumer)
- Public realities looking for solutions for building efficiency and lighting
- Companies aggregation with opportunities to create energy communities
- Companies with rising Carbon Management targets

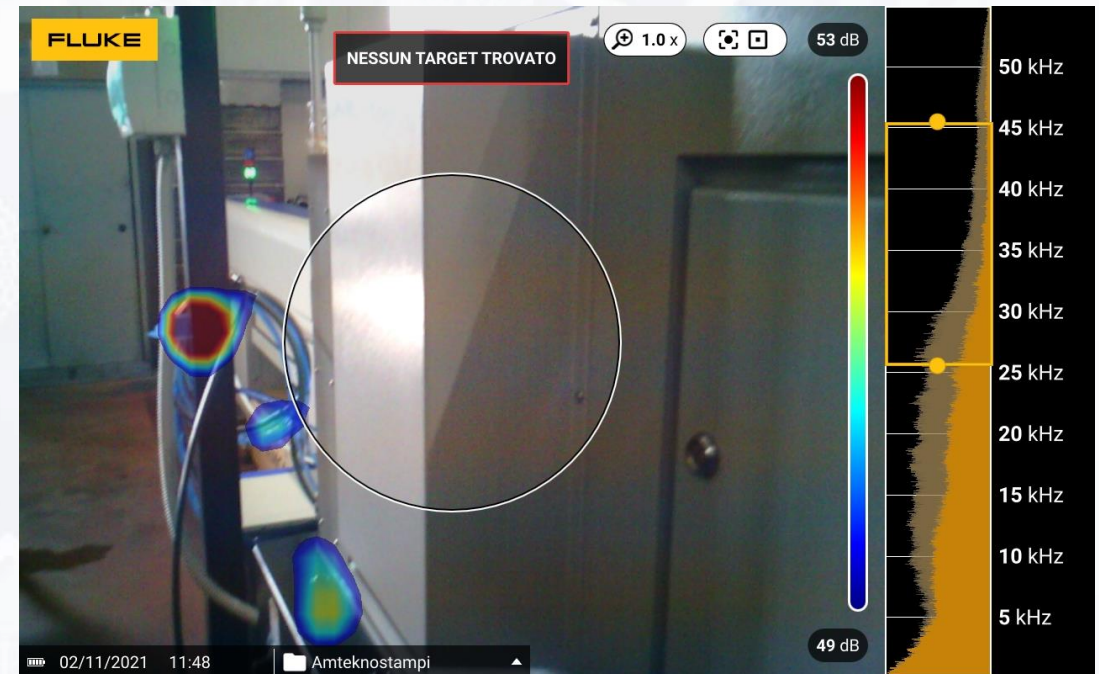
Our customers



Weekly market report

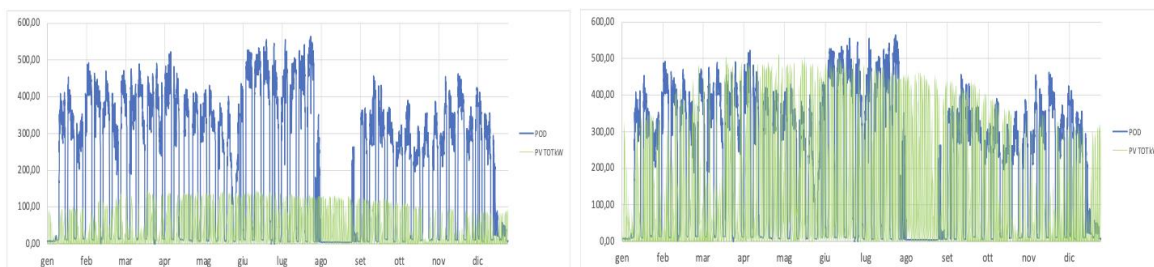


Compressed air leakage measurements



Pre-feasibility for photovoltaic plant

Consumo [blu] vs Produzione FV [verde]



200 kWp

Autoconsumo: **68%**

Autoconsumo marginale : **62%**

Riduzione del fabbisogno da rete: **9%**

- Fermo di agosto + bassi always on + funzionamento 5su7 portano un contenimento significativo di questo scenario

700 kWp

Autoconsumo: **59%**

Autoconsumo marginale : **42%**

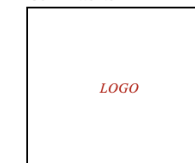
Riduzione del fabbisogno da rete: **25%**

Stime preliminari a supporto dell'indirizzamento di progetto

Certification of tax credits

EFFICIENTA

Committente



AZIENDA

Sede legale

Sede operativa

Progetto

Determinazione del credito di imposta sui consumi energetici

Elaborato

Vettore: Energia elettrica

Trimestre: Terzo Trimestre 2022

Redatto da
Efficienta srl

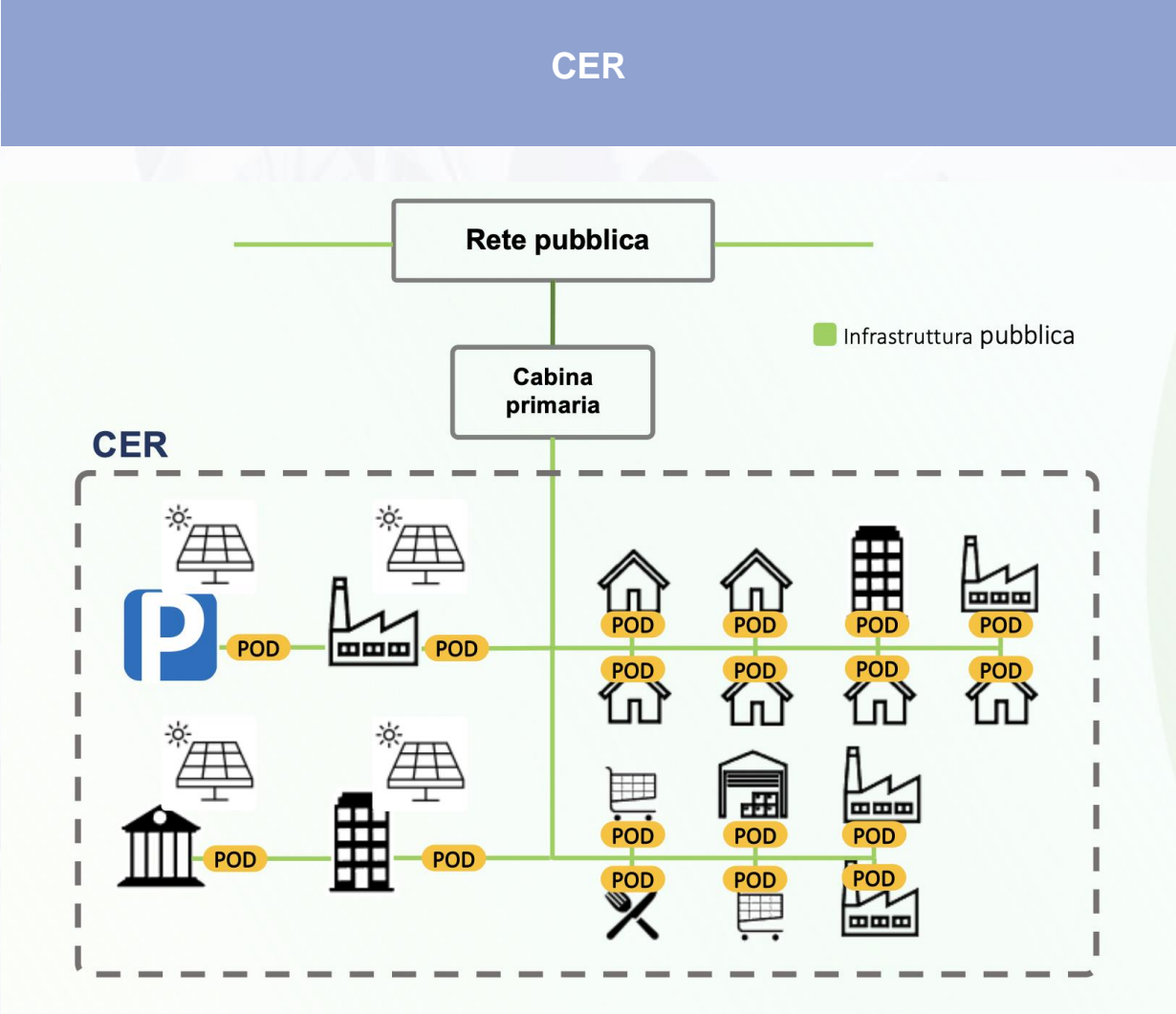
Data

Energy audit

Carbon Footprint

ISO 50001

Environmental market (ETS – CBAM – GO)





September 22:
TASK FORCE
EFFICIENTAMENTO
ENERGETICO di
CONFINDUSTRIA
ALTO ADRIATICO

Summer 23:
BU Efficientamento
Energetico del POLO

Grazie per l'attenzione!

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