



	Name	Group	Interests	Obstacles	Resources
n. 1	City Council	Institutional stakeholder	<ul style="list-style-type: none"> - develop economy - interconnect sectors in the municipality - decrease unemployment - prevent population emigration - promote investment in the city - gather taxes on production - Increase political consensus 	<ul style="list-style-type: none"> - Limited budget - Difficulty in designing and implementing long-term policies - Bureaucratic inefficiency - Difficulty in involving all stakeholders in policy making 	<ul style="list-style-type: none"> - Policies - Law making power - Political influence - fundings (regional, national and european) - Local partnership - Network
n. 2	Region X	Institutional stakeholders	<ul style="list-style-type: none"> - Include part of the population that is excluded from the labor market - Gather a larger part of tax from wages and income from now unemployed people - Help underdeveloped areas, because of low income families - Increase political consensus - Develop the region's economy 	<ul style="list-style-type: none"> - Limited budget to realise impactful policies - Difficulty in designing and implementing long-term policies - Fragmented governance (fragmented coordination among municipalities) - Bureaucratic inefficiency 	<ul style="list-style-type: none"> - Policies - Law making power - Political influence - fundings (national and european) - Local partnership - Network
n. 3	Camera di commercio	Institutional stakeholder	<ul style="list-style-type: none"> - Support economic development in the area - Promote innovation and investments 	<ul style="list-style-type: none"> - Bureaucracy - Limited budget - Limited interest in investing in remote areas 	<ul style="list-style-type: none"> - Access to funding - Network - Technical expertise
n. 4	University	Institutional stakeholder	<ul style="list-style-type: none"> - Build academic reputation (increase scientific visibility) - Contribute to sustainable local / regional development 	<ul style="list-style-type: none"> - Lack of funding for applied research and pilot projects - Weak cooperation with local administration 	<ul style="list-style-type: none"> - Expertise and research data - Trained students - Technological and scientific credibility

n. 5	Trade unions	Key stakeholders	<ul style="list-style-type: none"> - Improve labour conditions - Promote fair wages - Promote collaboration with institutional stakeholders for defining long-term policies to develop economy and decrease unemployment 	<ul style="list-style-type: none"> - Limited focus on sector-specific policies - Low impact at regional and national level 	<ul style="list-style-type: none"> - Negotiation power - Role in policy making
n. 6	Local timber business	Operational stakeholders	<ul style="list-style-type: none"> - Survive to economic competition - Maintaining economic visibility and local employment 	<ul style="list-style-type: none"> - Higher prices offered than the rest of the economy - Lack of public incentives and support policies = reduce competitiveness 	<ul style="list-style-type: none"> - Human resources - Technical knowledge of the activity
n. 7	Other local business (hotel and tourism)	Operational stakeholders	<ul style="list-style-type: none"> - Enter in the economic competition - Increase/maintain economic visibility 	<ul style="list-style-type: none"> - Elevated costs in entering the market / opening business - Infrastructure gap - Lack of skilled staff 	<ul style="list-style-type: none"> - Human resources - Economic development - Diversification of local / regional economy
n. 8	Importers	External economic stakeholders	<ul style="list-style-type: none"> - Maintain import channels - Maintain low timber prices on the market - Maximize profits 	<ul style="list-style-type: none"> - Resistance to commercial/political barriers promoted by the Municipality to protect local producers - Potential "green" purchasing policies by institutions - Successful local economic diversification 	<ul style="list-style-type: none"> - Capital - Network
n. 9	External timber businesses	External economic stakeholders	<ul style="list-style-type: none"> - Continue to access local forest resources at low costs 	<ul style="list-style-type: none"> - Resistance to commercial/political barriers promoted by the Monteverde Municipality to protect local 	<ul style="list-style-type: none"> - Capital

				<ul style="list-style-type: none"> producers - Potential "green" purchasing policies by Monteverde institutions - Successful Monteverde economic diversification 	
n. 10	Commuters	Key stakeholders	<ul style="list-style-type: none"> - Stable employment and income - Interest in having some new local business development and economical offer in the municipality - Reduce commuting time and costs - Better local infrastructure - Higher quality of life 	<ul style="list-style-type: none"> - Limited local employment resources > Uncertain local venture - Dependence on external offers - High cost of return / relocation 	<ul style="list-style-type: none"> - Social capital - Skills and experience - Network outside the municipality - Community ties
n. 11	Tourists	Operational stakeholders (End users / beneficiaries)	<ul style="list-style-type: none"> - Access to nature and eco-tourism - Experience authenticity and biodiversity 	<ul style="list-style-type: none"> - Limited accommodation capacity 	<ul style="list-style-type: none"> - Spending capital (income for local economy) - Feedback and promotion of the area
n. 12	Energy businesses	Operational / economic stakeholder	<ul style="list-style-type: none"> - Sell more energy and offer the best product in the market - Interest in reducing costs and produce in a more sustainable way in order to meet indicators and access to "green market" - Profit from the exploitation of the new energy resource 	<ul style="list-style-type: none"> - Business risks and uncertainties related to the new activity - Local resistance to change 	<ul style="list-style-type: none"> - Know-how - Capital - Possibility to invest in new energy resources
n. 13	Councilor of	Institutional	<ul style="list-style-type: none"> - Reduce residents' energy costs 	<ul style="list-style-type: none"> - Balance environmental and 	<ul style="list-style-type: none"> - Policies

	energy	stakeholder	<ul style="list-style-type: none"> - Promote sustainable and renewable energy sources - Restore local forestry sector - Increase the municipality's credibility 	<ul style="list-style-type: none"> - economic interests - Lack of technical knowledge about biomass energy projects - Limited budget - Political pressure - Resistance from citizens 	<ul style="list-style-type: none"> - Law making power - Political influence - access to fundings (national and european) - Local partnership - Network
n.14	ProLoco	Key Stakeholder	<ul style="list-style-type: none"> - Promote eco-tourism - Help restoring the local community and economy - Prevent depopulation - Value historical and cultural heritage - Promote community gatherings 	<ul style="list-style-type: none"> - Lack of knowledge about biomass projects and energy - Volunteer labor may be limited - High dependence on other entities and institutions 	<ul style="list-style-type: none"> - Network with locals and business - Experience in organizing events
n.15	Banks and investment institute	Economic / financial stakeholder	<ul style="list-style-type: none"> - Increase profits by offering competitive interest rates 	<ul style="list-style-type: none"> - Strict credits requirements - Interest in profit, not policies - Limited interest in small market 	<ul style="list-style-type: none"> - Capital - Financial consulting
n. 16	Media and Local Community Networks	Marginal stakeholder	<ul style="list-style-type: none"> - Attract tourism - Community engagement 	<ul style="list-style-type: none"> - Limited financial resources - Limited outreach 	<ul style="list-style-type: none"> - Communication platforms - Local influence / visibility → credibility within the community - Attract tourism
n. 17	Environmental Association	Operative stakeholder	<ul style="list-style-type: none"> - Promote sustainable forest management - Protect biodiversity 	<ul style="list-style-type: none"> - Conflict with economic development goals - Limited legal power - Dependence on public awareness/funding 	<ul style="list-style-type: none"> - Advocacy - Public opinion / influence - Network