



Valuing the environment

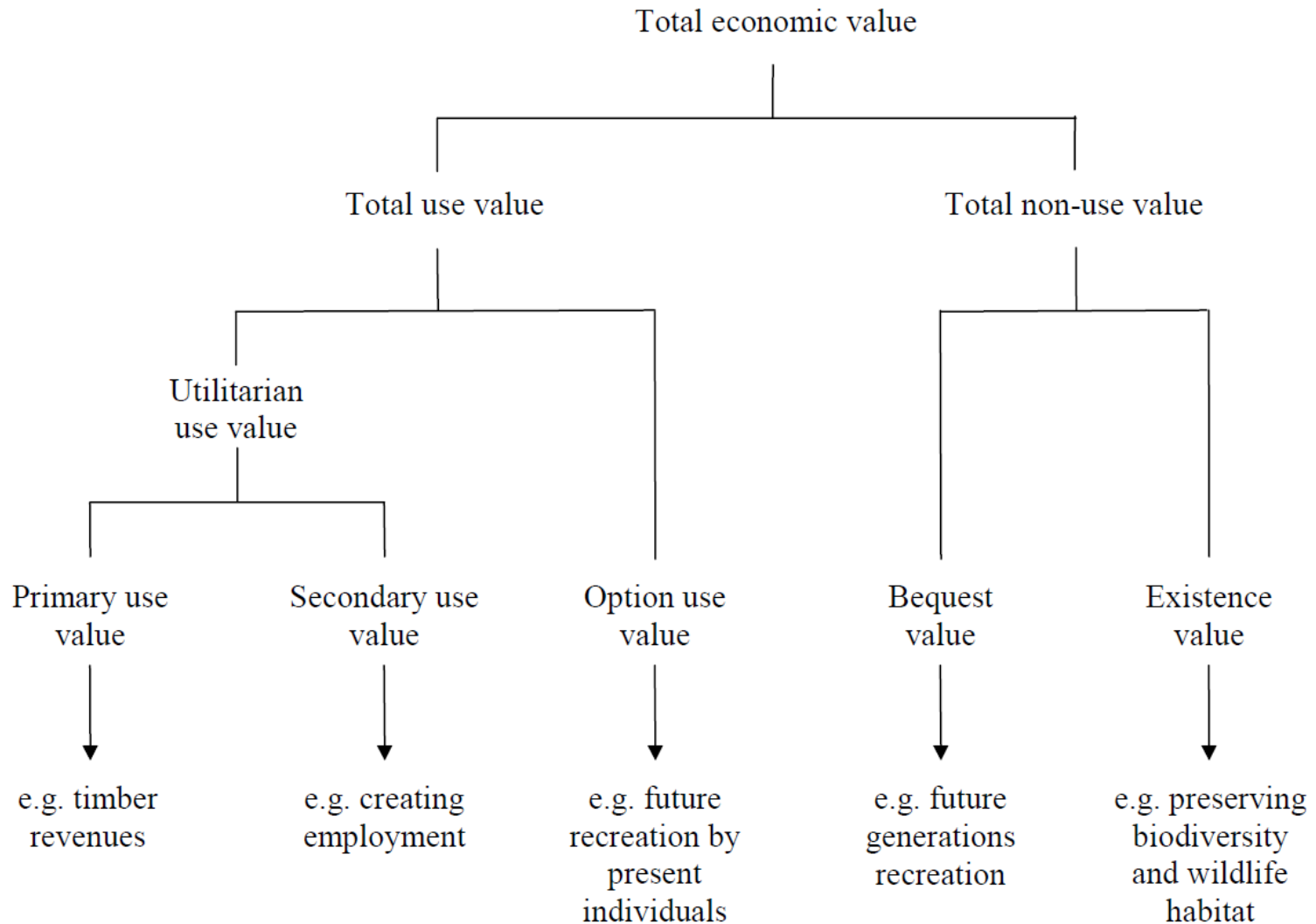
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Economics of Natural Resources 2025_26

Total economic value

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Total economic value

- Use value:
 - direct
 - indirect
 - option value
- Non-use value:
 - bequest value
 - existence
- Total value:
 - use value + non-use value
 - $WTP^* = \text{Price paid} + \text{Consumer Surplus}$

Applicable methodologies

	Indirect methodologies	Direct methodologies
Revealed preferences	Hedonic price	
	Travel cost	
Stated preferences	Conjoint Analysis	Contingent Valuation
	Dose-response	
	Production-function approach	

Hedonic price method

- We derive the value of a (public) good
 - unpolluted air, absence of noise pollution, environmental quality,...
- based on the price of a private good
 - typically, a real estate property
- whose value varies for the owner according to the quality or quantity of the public good that we want to evaluate

... the hedonic price method

➤ Pros:

- Revealed preferences
- Widely used for noise and air pollution

➤ Cons:

- Indirect method:
 - it does not allow one to estimate the non-use value
- It may be difficult to represent the public good to be assessed with measurable variables
- Many environmental goods are not linked to housing markets
- Prices might depend on anticipation of capital gains
- The results might sensibly depend on the chosen functional form
- It requires many data that are difficult to be collected

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Travel Cost Method (TCM)

- It was initially introduced by Hotelling in response to the US government, which had requested a method for evaluating the benefits of public land use.
- The demand function of an asset and the value attributed to it is derived from the expenses incurred to reach it.

TCM

- The collection of data (number of visits made in the reference time unit, typically the year, and travel costs) is usually done through the use of a questionnaire filled in by site visitors.
- This data is used to derive the recreational demand function of the site.
- As the cost to reach a site increases, the frequency of visits tends to decrease.
- The consumer surplus for the good under consideration is estimated from the function that relates the frequency of visits to the costs incurred to make them.

TCM

► Limitations:

- What value for time spent
 - Opportunity cost = average salary
 - And for those who do not work?
 - What if holidays are “commanded”?
 - What if travel is a pleasure and not a cost?
- Actual or perceived cost?
- How should second home visitors and non-paying visitors be treated?
- Multiple reasons for travel (linked trips)
 - Respondents are asked to attribute costs in percentages
- The presence of substitutes in the vicinity may distort estimates

TCM

► ...limitations:

► Only use value (direct):

- evaluation of users only

► Important income effect, difficult to disentangled

► Econometric problems:

- what functional form to be used?

- sensitivity analysis should be carried out with respect to the functional form used

► Advantages:

- Useful for evaluating valuable locations (monuments, parks, lakes, areas of natural interest)

- Use of revealed preferences (more robust)