## Reading

- Robert Gibbons, A Primer in Game Theory, Harvester Wheatsheaf 1992.
- Additional readings could be assigned from time to time. They are an integral part of the class and you are expected to read them.


## Structure of the course

Normal Form Games and Nash Equilibrium, Economic applications

Dynamic games of complete information, either with perfect of imperfect information. Repeated games. Economic applications.

Static and dynamic games of incomplete information. Economic applications.

## Basic Theory, Normal Form Games and Iterated dominance

## Game Theory - Motivation

- Game Theory is a tool to understand situations in which two or more decision-makers interact.
- Outcomes of (economic) decisions frequently depend on others' actions
- effect of price policy depends on competitors
- outcome of wage negotiations depends on choices of both sides
- outcome of elections depends on others' votes
- Decision makers should thus take expectations of others' decisions into account
- Such situations are plausibly modeled as a "game", a model of interactions where the outcome depends on others' as well as one's own actions
- this definition and the scope of game theory is much broader than the everyday definition of a game
- e.g., game theory is not only concerned with "winning" a competitive game


## Useful Definitions

A fact F is common knowledge if:
Each player know F
Each player knows that the others know F
Each player knows that the every other players knows that each player know F
And so on

A player is rational if he select the action that leads to the outcome he most prefers
(or he is maximizing his expected utility)

Beliefs: player's assessment about the behaviour of the others in the game

## Classification of Games

- According to the timing
- Static games (or simultaneous move game):
- Actions are taken "simultaneously" (i.e. without information about others' moves)
- Normal form representation
- Dynamic games (or sequential games):
- Actions are taken in according a "sequence"
- extensive form representation
- Information, complete versus incomplete:
- Complete information: each player's payoff function is common knowledge
- Incomplete information: some player is uncertain about another player's payoff function.
- Information, perfect versus imperfect
- Perfect information: when players have to move, they know the full history of play of the game
- Imperfect information: some player has to move without knowing the full history of the play of the game


## Normal form representation

A normal form specifies:

1. the agents in the game,
2. for each agent a set of available actions (or strategies): $S_{i}$ denotes the set of strategies available to player $i$ and $s_{i}$ is an element of $S_{i}$
3. The payoff received by each player for each combination of strategies.

- $u_{i}\left(s_{1} \ldots s_{i} \ldots s_{\mathrm{n}}\right)$ denotes the payoff function of player $i$ where ( $s_{I} \ldots s_{i} \ldots s_{\mathrm{n}}$ ) are the actions chosen by the players

$$
\text { - } G=\left\{S_{l}, \ldots . . S_{n} ; u_{1} \ldots u_{n}\right\}
$$

## Example 1: the Prisoner's Dilemma

- Static games sometime can be represented using tables

|  |  | Player 2 |  |
| :--- | :---: | :---: | :---: |
|  |  | Not confess | Confess |
| Player 1 | Not confess | $-1,-1$ | $-9,0$ |
|  | Confess | $0,-9$ | $-6,-6$ |

- This game captures many situations where players prefer to defect, but prefer both to cooperate over both to defect


## Example 2: the "Battle of the Sexes"

|  |  | Player 2 |  |
| :--- | :---: | :---: | :---: |
|  |  | Ball | Theatre |
| Player 1 | Ball | 2,1 | 0,0 |
|  | Theatre | 0,0 | 1,2 |

- This game captures many situations where players agree that they want to coordinate but disagree about the action to coordinate on.


## Example 3: Matching Pennies

|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | Head | Tail |
| Player 1 | Head | $1,-1$ | $-1,1$ |
|  | Tail | $-1,1$ | $1,-1$ |

- Player 1 wants both to choose the same action, player 2 to choose different actions.
- This is an example of a strictly competitive game,


## Example 4: Stag-Hunt

|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | Stag | Hare |
| Player 1 | Stag | 2,2 | 0,1 |
|  | Hare | 1,0 | 1,1 |

- Stag-Hunt models situation where players have a common interest to cooperate, but may want to play a safe strategy if they are not sure whether the other will cooperate


## Iterated elimination of stri dominated strategies

Example: Prisoner Dilemma

|  |  | Player |  |
| :--- | :---: | :---: | :---: |
|  |  | Not confess | Confess |
| Player 1 | Not confess | $-1,-1$ | $-9,0$ |
|  | Confess | $0,-9$ | $-6,-6$ |

- If player 2 is going to play "Not confess", then player 1 prefer "Confess"
- If player 2 is going to play "Confess", then player 1 prefer "Confess"
- Player 1 prefers "Confess" in both cases
- We say that for player 1 playing "Not confess" is dominated by playing "Confess"


## Definition of dominated strategy

$s_{i}{ }^{\prime}$ is strictly dominated by $s_{i}$ if:

$$
u_{i}\left(s_{i}, s_{-i}\right)>u_{i}\left(s_{i}^{\prime}, s_{-i}\right)
$$

for each feasible combination of other players' strategies $\left(s_{-i}\right)$

Note:

1) rational players do not play strictly dominated strategies (because a strictly dominated strategy is not optimal for all possible beliefs)
2) $s_{i}{ }^{\prime}$ is dominated by $s_{i}$ if:

$$
u_{i}\left(s_{i}, s_{-i}\right) \geq u_{i}\left(s_{i}^{\prime}, s_{-i}\right)
$$

Example 1

|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | R |  |
| Player 1 | T | 2,3 | 5,0 |
|  | M | 3,2 | 1,1 |
|  | B | 1,0 | 4,1 |


|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | L | R |
|  | T | 2,3 | 5,0 |
| Player 1 | M | 3,2 | 1,1 |



|  |  | Player 2 |
| :---: | :---: | :---: |
|  |  | L |
| Player 1 | M | 3,2 |

- This process is called "iterated elimination of strictly dominated strategies"
(or iterated dominance)

The strategies that survive iterated dominance is called rationalizable strategies

- It is based on the idea that rational players do not play dominated strategies
- Two problems:
- This process requires that it is common knowledge that player are rational
- This process often produces no accurate predictions (see the following example)


## Example 2



## Definition of "Best Response"

The Best Response of a player is his preferred action given the strategies played by the other players.

- Consider the n -player normal form game

$$
G=\left\{S_{1}, \ldots . . S_{n} ; u_{1} \ldots u_{n}\right\}
$$

- The best response of player $i$ to the strategies $\mathrm{s}_{-\mathrm{i}}=$ $\left(s_{1}, \ldots, s_{i-1}, s_{i+1}, s_{n}\right)$ solves the following problem:

$$
\max _{s_{i} \in S_{i}} u\left(s_{1}, \ldots, s_{i}, \ldots, s_{n}\right)
$$

## Nash Equilibrium

- It is a prediction about the strategy each player will choose
- This prediction is correct if each player's predicted strategy is a best response to the predicted strategies of the other players.
- Such prediction is strategically stable or self enforcing: no player wants to change his/her predicted strategy
- We call such a prediction a Nash Equilibrium.


## Definition of Nash Equilibrium

Consider the n-player normal form game

$$
G=\left\{S_{l}, \ldots . . S_{n} ; u_{1} \ldots u_{n}\right\}
$$

The strategy profile $\left(s_{1}^{*}, \ldots, s_{n}^{*}\right)$ is a Nash equilibrium if:
for every player $i$ and every action $s_{i} \in S_{i}$ :

$$
u_{i}\left(s_{1}^{*}, \ldots, s_{i}^{*}, \ldots, s_{n}^{*}\right) \geq u_{i}\left(s_{1}^{*}, \ldots, s_{i}, \ldots, s_{n}^{*}\right)
$$

The strategy profile $\left(s_{1}^{*}, \ldots, s_{n}^{*}\right)$ is a Strict Nash equilibrium if:
for every player $i$ and every action $s_{i} \in S_{i}$ :

$$
u_{i}\left(s_{1}^{*}, \ldots, s_{i}^{*}, \ldots, s_{n}^{*}\right)>u_{i}\left(s_{1}^{*}, \ldots, s_{i}, \ldots, s_{n}^{*}\right)
$$

## Note

1. in a Nash equilibrium there are no players that want to deviate
2. $s_{i}^{*}$ solves the following problem:

$$
\max _{s_{i} \in S_{i}} u_{i}\left(s_{1}^{*}, \ldots, s_{i}, \ldots, s_{n}^{*}\right)
$$

3. in a Nash equilibrium, each player strategy is a best response to the other players' strategies

## Example 1: the Prisoner's Dilemma

|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | C(ooperate) | D (efect) |
| Player 1 | C(ooperate) | 2,2 | $0, \underline{3}$ |
|  | D(efect) | $\underline{3}, 0$ | $\underline{1}, \underline{1}$ |

- The unique Nash equilibrium is (D,D)
- For every other profile, at least one player wants to deviate


## Example 2: the "Battle of the Sexes"

|  |  | Player 2 |  |
| :--- | :---: | :---: | :---: |
|  |  | Ball | Theatre |
| Player 1 | Ball | $\underline{2}, \underline{1}$ | 0,0 |
|  | Theatre | 0,0 | $\underline{1}, \underline{2}$ |

- There are two Nash equilibria: (Ball, Ball) and (Theatre, Theatre)


## Example 3: Matching Pennies

|  |  | Player 2 |  |
| :--- | :---: | :---: | :---: |
|  |  | Head | Tail |
| Player 1 | Head | $\underline{1},-1$ | $-1, \underline{1}$ |
|  | Tail | $-1, \underline{1}$ | $\underline{1},-1$ |

- There is no Nash equilibrium (of the game with ordinal preferences)


## Example 4: "Stag-Hunt"

|  |  | Player 2 |  |
| :---: | :---: | :---: | :---: |
|  |  | Stag | Hare |
| Player 1 | Stag | $\underline{2}, \underline{2}$ | 0,1 |
|  | Hare | 1,0 | $\underline{1,1}$ |

- There are two equilibria:
- (Stag, Stag) and (Hare, Hare)

