

AGENDA

- Rationale of mutual funds
- Performance measures: NAV
- Types of mutual funds
- Mutual funds and conflicts of interest

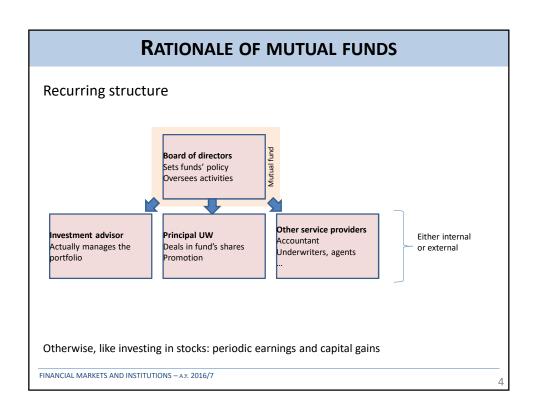
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RATIONALE OF MUTUAL FUNDS

Impressive **exponential growth** in the last decades closely linked with their competitive advantage:

- liquidity of investments
- access to securities sold at large-denominations
- · diversification also for small invested capitals
- affordable fees Vs huge transaction costs
- provision of expertise on a continual basis
- cheap and quick transferability of funds

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PERFORMANCE MEASURES

Main tool for evaluating funds' performance:

- MARKET VALUE OFASSETS LIABILITIES

 NUMBER OF SHARES
- represents the current purchase or selling price for funds' shares

However other measures exist:

- To account for risk-taking (f.i. Sharpe ratio)
- To measure performance specific to an actual investor (f.i. MWRR)
- To measure funds' overperformance due to active management (f.i. Treynor ratio)
- ..

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TYPES OF MUTUAL FUNDS

Among several potential cathegories, a few emerge:

- close-end:
 - mutual funds' shares are fixed in number at the initial offering
 - this limits new investments but avoids withdrawals
 - frequent, f.i., when dealing with real estate
- open-end:
 - vast majority
 - new investors lead funds to issue new shares
 - buy-backs are frequent

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TYPES OF MUTUAL FUNDS

Main investment target:

- equity funds: aiming at current income (dividends), capital gains or a combination (i.e. total return funds)
- bond funds: government, corporate, currency, maturity, ...
- money market funds: short-term, versatile and cheap
- hybrid funds: stocks and bonds together
- index funds: passive management (f.i. ETFs, ETCs, ...)
- hedge funds: seeking pricing anomalies from predicted paths, often unregulated and/or offshore, longer term to cope with higher risk, frequent use of leverage

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TYPES OF MUTUAL FUNDS

Fee structure:

- load funds: commissions are paid to intermediaries up-front reducing the investment
- deferred load funds: fees are charged when leaving the fund, usually with % declining in time (redemption fee)
- no-load funds: sold directly with no direct charges

Several kinds of fees exist:

- costs of switching between complexes and families
- periodic administrative or similar fees
- sharing of income with shareholders
- ..

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CONFLICTS OF INTEREST

Typical agency issues of mutual funds encompass the following:

- free-riding in monitoring directors and advisers
- late trading:
 - allowing trades received after CoB to be settled at day's end prices instead of next day's opening
 - unethical, becomes illegal when *certain* investors could do it *harming* other investors by diluting funds' NAV
- market timing:
 - allowing trades taking advantage of time differences around the world and diverging foreign securities' prices
 - legal but considered unethical

Regulatory solutions: more **transparency**, **independency** of directors, **fees** or **rules** discouraging hit-and-run strategies

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EXAMPLES

1. Two mutual funds differ for their costs: Fund 1 has a 6% upfront fee and running fees for 1%. Fund 2 has a 4% final fee and running fees for 1.2%. Assuming a return of 10%, which one performs better for the investor in 5, 10, 15 and 20 years? What if the gross return starts at 5% and grows every year by 0.5%? What if the gross return starts at 7.5%, grows every year by 0.5% until it reaches 11%, then a market shock pushes it back to -10% for 1 year, -5% for another year, and then to 5% growing again at a 0.5% pace?

$$FV_{1} = (1 - ef_{1}) \cdot (1 + i - rf_{1})^{t}$$

$$FV_{2} = (1 + i - rf_{2})^{t} \cdot (1 - ff_{2})$$

	Fund 1	Fund 2
5 y	1.45	1.46
10 y	2.23	2.23
15 y	3.42	3.40
20 y	5 27	5 19

$$\begin{split} FV_1 &= (1 - ef_1) \cdot \prod_{h=1}^t (1 + i_h - rf_1) \\ FV_2 &= \prod_{h=1}^t (1 + i_h - rf_1) \cdot (1 - ff_2) \end{split}$$

	Fund 1 A	Fund 2 A	Fund1 B	Fund 2 B
5 y	1.20	1.23	1.35	1.38
10 y	1.72	1.76	1.48	1.51
15 y	2.77	2.83	1.89	1.93
20 y	5.00	5.10	2.71	2.77

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